



chamberXpress

DULUTH AREA CHAMBER OF COMMERCE MONTHLY NEWS

Vol. 25 • Issue 6 June 2024

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Let's Do Lunch, Duluth Tuesday, June 11

Presented by Commissioner
Katrina Kessler, Minnesota
Pollution Control Agency

**"How Government and Business
Partner to Solve Today's
Environmental Challenges"**

Protecting Minnesota's environment while fostering a strong economy involves creative problem solving and innovative solutions. At Let's Do Lunch on June 11, MPCA Commissioner Katrina Kessler will share her perspectives on addressing climate change, driving permitting reforms and efficiencies, and implementing cumulative impacts

that will require strong community partnerships. Thank you to our good friends at APEX for sponsoring this event.



Katrina Kessler

**Join us at the beautiful
Greysolon Ballroom
by Black Woods.**

231 E. Superior St., Duluth
11:45 a.m. to 1 p.m.

Chamber members \$30
Nonmembers \$40

Register at duluthchamber.com
or contact Kathleen Privette at
kprivette@duluthchamber.com.

Join Us for the After-Party at the 55th Annual Duluth Area Chamber Golf Classic

The 55th Annual Duluth Area Chamber Golf Classic presented by Spectrum scheduled for Monday, July 22, is SOLD OUT, but all members are encouraged and invited to attend the after-party. Join us for networking, appetizers and drinks at Ridgeview Country Club on July 22, 3 to 7 p.m. Don't miss out on the biggest business-to-business golf event in the Northland!

Still interested in sponsoring? Please visit duluthchamber.com/golf or contact Kathleen Privette at kprivette@duluthchamber.com.

Thank you to the many sponsors who help make this event possible. See the complete list of sponsors at duluthchamber.com/golf. Thank you to our presenting sponsor, Spectrum, and to Ridgeview Country Club for hosting. We hope to see you there on July 22!

55th Annual Duluth Area Chamber Golf Classic After-Party Monday, July 22

3:00 – 7:00 p.m.

Ridgeview Country Club
700 W. Redwing St., Duluth
Free for members



**Duluth Area Chamber
GOLF CLASSIC**

Presented by
Spectrum



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**DULUTH
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Leadership Duluth Hosts Conflict Management Day

The Duluth Area Chamber's Leadership Duluth program hosted Conflict Management Day on May 8. The class heard from: Elsie Storm, Professional Life and Business Coach, about Turning Life Gold; Trista Vucetich Anderson, Communication Instructor at UMD, about Uncovering Your Top 10 Leadership Blind Spots; and Jebbeh Edmunds, of Jebbeh Cultural Consulting, about microaggressions. Thank you to our friends and proud Duluth Area Chamber member Skyline Social and Games for hosting our morning session. The afternoon included a fascinating, behind-the-scenes tour of the St. Louis County Jail. Thank you to all who participated and helped make it such an educational and eye-opening day! Thank you to our premier sponsor, North Shore Bank, for helping make this community program possible. For more information on the program, please visit duluthchamber.com/leadershipduluth or contact leadershipduluth@duluthchamber.com. We look forward to celebrating this year's cohort as they graduate from the program on June 26. Congratulations and thank you for your community engagement and leadership!



Save the Date

Women in Leadership Conference Monday, September 30, DECC Harborside Ballroom

The Duluth Area Chamber is proud to present the second annual Women in Leadership Conference – a signature event designed to motivate, inspire and advance female leaders at any stage in their careers. Rooted in storytelling, empowerment and connection, this innovative conference will offer attendees the opportunity to hear from trailblazing local women leaders as they tell the story of their personal journeys and the key lessons they learned along the way. This signature event will also offer personalized career development workshops, pioneering leadership panels, relevant breakout sessions for any career level and an engaging after-party and women's expo highlighting women-owned and female-led organizations. This one-of-a-kind conference is an event that you and your team will not want to miss.

Registration will open by July – Keep an eye on www.duluthchamber.com for further information about sponsorships, scholarships and the full conference agenda.

Interested in learning more? Email Aubrey Hagen at ahagen@duluthchamber.com.



Duluth Area Chamber Foundation Partners With Monaco Air on Aviation Advocacy



The Duluth Area Chamber Foundation and the Monaco Air Foundation recently merged to create one unified and effective voice for aviation advocacy in our region.

The Monaco Air Foundation has worked closely with the Duluth Airport Authority and other aviation partners for many years, helping advocate for expanded air service in partnership with the Duluth International Airport. They have also been helping arrange and organize tours for school groups throughout the region to help introduce youth to careers in aviation. Monaco Air and the Monaco Air Foundation have been working closely and collaboratively with the Duluth Area Chamber and Chamber Foundation in recent months on these and other joint efforts, allowing the merge and transition to be seamless.

Moving forward, the Duluth Area Chamber Foundation is excited to build on the success of the Monaco Air Foundation as we take the lead on aviation advocacy efforts in strong partnership with Monaco Air, the Duluth Airport Authority and other key partners in the local aviation sector. Monaco Air and the Duluth Chamber Foundation will partner on school tours, which have recently included several high school groups throughout the region, robotics clubs in local middle schools and even college programs, including UW-Superior's transportation and logistics program. These tours often include stops at Monaco Air, Duluth International Airport, Cirrus Aircraft, 148th Fighter Wing, LSC's Center for Advanced Aviation and Lake Superior Helicopters. They are a great way to continue to build excitement around aviation careers and a pipeline of local talent to fill current and future workforce needs.

For more information on these and other programs of the Duluth Chamber Foundation, please visit duluthchamber.com/foundation or contact us at foundation@duluthchamber.com.



Duluth Area Chamber, Chamber Foundation Advocating for Local Businesses

The Duluth Area Chamber Foundation celebrated National Small Business Week (April 28 - May 4) by partnering with Mastercard to host the Latino Chamber of Commerce Minnesota, the Office of Congressman Pete Stauber, Northland Small Business Development Center, and several local small business owners and community partners for a Small Business Roundtable to discuss the importance of small businesses, as well as challenges and opportunities for local small business owners. Thank you to everyone who joined us for the engaging discussion. The Duluth Area Chamber and Chamber Foundation engage in business and legislative advocacy efforts geared toward helping support and celebrate local businesses and members of the Duluth Area Chamber all throughout the year. Please contact us at foundation@duluthchamber.com if we can be of assistance or support.



We always enjoy meeting with local business leaders, like we recently did with Kynze Lundeen of Lundeen Productions and Lisa Marlow, owner of Mule 2.0, a Duluth-based Moscow Mule business. We are excited to have Mule 2.0 join the Duluth Area Chamber and partner with the Duluth Chamber Foundation at the Duluth Area Chamber Golf Classic, presented by Spectrum, on July 22 at Ridgeview Country Club. If you'll be there, please be sure to swing by hole 18 to say hi, taste a delicious sample and learn more about this cool, local business as well as the work of the Chamber Foundation. Hope to see you there!

CELEBRATING SUCCESS

Green Mill Celebrates New Ownership and Renovations

Congratulations to longtime member Green Mill on their beautifully remodeled restaurant and bar in Canal Park! The Duluth Area Chamber was proud to celebrate the grand re-opening and thank the new owners for investing in Duluth. We encourage you to stop by and check out the renovations.



Marshall H. and Nellie Alworth Scholarship Celebrates 75th Anniversary

Congratulations to the Marshall H. and Nellie Alworth Scholarship program on its 75th Anniversary! Since 1949, the fund has provided more than \$55 million to almost 5,500 area high school students so they can afford to attend college and earn a bachelor's degrees in math, science, engineering and medical fields of study. Thank you for your incredible work and contributions to our community.



Northland Plastic Surgery Celebrates New Location

Congratulations to Northland Plastic Surgery on their beautiful new location! The Duluth Area Chamber of Commerce was proud and honored to help our member celebrate their new space in the Arrowpointe Medical Center.



Titanium Partners Honored at Minnesota Real Estate Journal Awards

Congratulations to Duluth Area Chamber member Titanium Partners for receiving this year's Best Redevelopment of a Healthcare Facility Award at the 2024 Minnesota Real Estate Journal Awards. Dozens of redevelopment projects throughout the state were narrowed down to three impressive finalists, and Titanium Partners' Arrowpointe Medical Center was selected as the best of the best. Titanium Partners CEO Brian Forcier said the award is dedicated to Duluth and thanked many including the building's tenants, investors, his impressive staff, local labor and contractors, various community partners, the City of Duluth, the Duluth Area Chamber and Duluth Chamber Foundation for the advocacy, collaboration and support. Congratulations to Titanium Partners on this well-deserved recognition!



CELEBRATING SUCCESS

CHAMBER STAFF

Duluth Area Chamber Welcomes 7 Stars Ranch, Helps Celebrate 10-Week Veterans Program Graduation

The Duluth Area Chamber staff and ambassadors enjoyed visiting 7 Stars Ranch and learning about the exciting horsemanship, teambuilding and leadership programs they offer! We were proud to officially help welcome them to Duluth Area Chamber membership and celebrate their 10-Week Veterans Program Graduation.



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Maureen + Associates Celebrates New Ownership and New Name

Congratulations to Maureen + Associates! The Duluth Area Chamber joined Maureen + Associates at their beautiful showroom in West Duluth to help them celebrate their business, new ownership and new name.



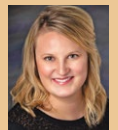
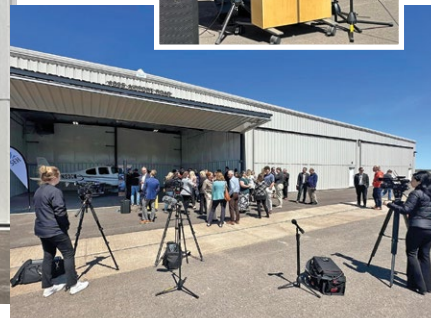
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Duluth Airport Authority Celebrates New General Aviation Hangars

The Duluth Area Chamber of Commerce was proud to join the Duluth Airport Authority in celebrating the completion of the new general aviation hangars. This project was designed and engineered by our member SEH, and fellow member Kraus-Anderson served as the construction manager. The \$1.8M project was 90 percent funded from federal funding and a 10 percent local match.



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Lori Steinbach
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Fuse Duluth: Upcoming Events

Join Fuse Duluth at The Great Duluth Race!

Studies show that employee engagement within their organization and community produces greater retention rates, builds brand ambassadors and establishes stronger relationships with customers. In alignment with our priority to increase employee retention and grow Duluth's business community, the Duluth Area Chamber and Fuse Duluth launched a creative team-building experience called The Great Duluth Race. This exciting offering provides a unique opportunity for team bonding with an afternoon of healthy movement, competition and discovery of Duluth businesses and history.



How it works:

The event will kick off with team instructions followed by a shotgun start. Then, teams will venture around Lincoln Park, Canal Park and Downtown Duluth to fulfill any of our creative missions. Each mission is worth points. A mission could be stepping inside a specific business, visiting a landmark, taking a photo, solving riddles – the sky is the limit. Teams rack up points by completing as many missions as possible during the allotted time.

The quest will conclude at The Garden Event Center, where we will award the winners and enjoy a fun-filled networking happy hour featuring booths from local organizations.

Does your team have what it takes to win it all and take home the coveted trophy? Register today. We'll see you at the race!

Sponsorships are now available. Contact Aubrey Hagen at ahagen@duluthchamber.com to secure your sponsorship by Monday, June 17, to enjoy full benefits.

Presenting Sponsor - \$2,000

The Great Duluth Race presented by [Your Organization Name]. This exclusive sponsorship puts your organization front and center as the presenting sponsor of The Great Duluth Race.

Booth Sponsor - \$300

Showcase your business and connect with attendees during the networking happy hour after the race.

Mission Creation - \$200

Work with The Great Duluth Race committee to create a unique mission for race attendees to complete within the race boundaries.



The Great Duluth Race

Tuesday, June 25, 2 - 6 p.m.

The Garden Event Center, 425 S. Lake Ave., Duluth

Register your team at www.duluthchamber.com

Commitment to Change: Honoring Juneteenth Email Campaign



A member of Minnesota State

Commitment to Change is a collaborative effort between Lake Superior College and the Duluth Area Chamber of Commerce to build a more inclusive and diverse community through education, resources, opportunities and partnerships. From June 3-19, free weekday DEI resources, tools, inspiration, events and opportunities will be shared with interested subscribers in honor of Juneteenth. If you are interested in receiving these emails, please opt-in by utilizing the QR code below and checking the "Diversity, Equity, Inclusion Resources" box.

Juneteenth, also known as Juneteenth Independence Day or Freedom Day, is an American holiday that commemorates the abolition of slavery. It was on June 19, 1865 when U.S. General Gordon Granger arrived in Galveston, Texas, to inform enslaved African-Americans of their freedom and that the Civil War had ended. That date came a full two and a half years after the signing of the Emancipation Proclamation, wherein slavery had persisted in the South. Juneteenth officially became a federal holiday in 2021.



Opt-in to Honoring Juneteenth emails

June 11

Let's Do Lunch - Katrina Kessler, Commissioner, Minnesota Pollution Control Agency
11:45 a.m. - 1:00 p.m.
Greysolon by Black Woods
231 E. Superior St., Duluth
Sponsored by APEX



June 12

Duluth Area Chamber Educational Series: Not Your Normal Conflict - What Every Professional Needs to Know About Workplace Bullying
11:00 a.m. - 12:00 p.m.
Live Webinar + Q&A
Presented by Dawn Johnson, The College of St. Scholastica
Sponsored by The College of St. Scholastica Stender School of Leadership Business and Professional Studies



June 14

Finally Fridays Networking Event at Chester Bowl
7:30 - 9:00 a.m.
Chester Bowl
1801 E. Skyline Parkway, Duluth
Sponsored by Chester Bowl Improvement Club



June 20

Moving Business Forward Series: Is AI Right for My Business?
8:00 - 10:00 a.m.
Sheraton Duluth Hotel
301 E. Superior St., Duluth
Sponsored by Aimclear



June 25

Fuse Duluth's The Great Duluth Race
2:00 - 6:00 p.m.
The Garden Event Center
425 S. Lake Ave., Duluth

July 9

Connect @ Clyde - Neal Ronquist, Publisher, Duluth News Tribune
11:45 a.m. - 1:00 p.m.
Clyde Ironworks, Restaurant, Brewery and Event Center
2920 W. Michigan St., Duluth
Sponsored by Cenovus Energy



July 10

Duluth Area Chamber Educational Series: Innovative Hiring Strategies
11:00 a.m. - 12:00 p.m.
Live Webinar + Q&A
Presented by Hannah Grunzke, Duluth Workforce Development
Sponsored by The College of St. Scholastica Stender School of Leadership Business and Professional Studies



Please register for events at duluthchamber.com or by calling 218-722-5501.

WelcomeNewMembers

Arrowhead Community Employment

Disability Services
Steve Hamlin
4413 Venture Ave.
Duluth, MN 55811
218-225-8250
acemployment.org/
We provide government-funded services that help people with disabilities access community and achieve success with competitive employment in the Twin Ports region.

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Green Mill Restaurant and Bar

Restaurants
Jackie Evans
340 S. Lake Ave.
Duluth, MN 55802
218-727-7000
www.greenmill.com
Green Mill serves a variety of menu items including pizza, pasta, appetizers, sandwiches and a full bar.

Growth By Design, LLC

Consultants - Leadership & Organization
Katrina Pierson
2327 E. 4th St.
Duluth, MN 55812
320-293-8388
www.designgrowlead.com
Growth By Design is a social enterprise that specializes in leadership growth and development.

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218-348-0751
www.inclinevillage.com
Housing and Retail development and new neighborhood at former Duluth Central School site.

Isola Design

Interior Design
Jill Johnson
17 N. Lake Ave.
Duluth, MN 55802
218-349-0655
www.isoladesigngroup.com

Moments Hospice of Duluth

Home - Care Services
Rachael Wenner
4897 Miller Trunk Highway, Ste. 220
Hermantown, MN 55811
218-520-0870
momentshospice.com/duluth/
Moments Hospice is a Medicare Certified Hospice Agency serving 53 Counties in Minnesota. We are focused on creating individual plans of care, because every patient and family is unique. We take great pride in creating long lasting partnerships with our hospitals, facilities and community partners by recognizing that we are guests in their facilities and that collaborating on a joint plan of care

always results in the best outcome for the patient. It is our mission to help increase the community's awareness of the hospice benefit as we believe that everyone deserves to be comfortable with an optimal quality of life during the end-of-life process.

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Northland Human Resource Association

Nonprofit
Maria Wernimont
P.O. Box 16336
Duluth, MN 55803
218-349-2665
www.northlandhra.org
Northland Human Resource Association, established in 1988, has more than 150 members in the Duluth-Superior area. NHRA is an affiliate of the Society for Human Resource Management (SHRM), the largest professional Human Resources organization in the world.

chamberXpress

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