

chamberXpress

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Stream the 2021 Local Candidate Forums On Demand

The Duluth Area Chamber and the Duluth News Tribune have organized a timely opportunity to meet the candidates running for local office this election season. The 2021 Candidate Forums were recorded last month and are available to you to stream online.

Chamber President Matt Baumgartner and Duluth News Tribune Editorial Page Editor Chuck Frederick moderated each discussion and directed questions to the candidates. Each forum has been "civility certified" with the participation of Speak Your Peace: The Civility Project, an initiative launched in 2003 by the Duluth Superior Area Community Foundation.

Four forums are available to view at www.duluthchamber.com:

ISD 709 School Board - At Large

Kelly Durick Eder, incumbent
Loren Martell
Amber Sadowski

Duluth City Council - At Large

Azrin Awal
Joe Macor
Terese Tomanek, incumbent



ISD 709 School Board - District 1

Dana Krivogorsky
Rosie Loeffler-Kemp, incumbent

Duluth City Council - District 2 and District 4

District 2 - Mike Mayou
District 2 - Dave Zbaracki
District 4 - Renee Van Nett, incumbent
District 4 - Howie Hanson (declined to participate)

Duluthians have important decisions to make on November 2. **Be informed at the Forum.**



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DULUTH AREA CHAMBER OF COMMERCE MONTHLY NEWS

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www.duluthchamber.com

Learn from Local Leaders at Our Annual Duluth Leadership Conference

Reaching the summit of professional success comes from hard work, dedication and continuing your education. On November 16, the Duluth Area Chamber of Commerce will host our annual Duluth Leadership Conference – the region's only full-day leadership development conference designed to motivate, inspire and benefit both you and your organization.

Learn from local leaders who will provide attainable tips on how you can become an even better expert at what you do. Don't miss this opportunity to reinvent your workday, get inspired and strengthen your leadership skills!

Develop the unique leader within you – do not miss this opportunity to learn from the amazing local leaders who help build our city and economy.

Register now at duluthchamber.com:

Tuesday, Nov. 16

8:30 a.m. to 3:30 p.m.

Greysolon Ballroom

by Black Woods

231 E. Superior St.

Chamber members \$99/
nonmembers \$109



DULUTH
AREA CHAMBER OF
COMMERCE

Moving business forward. ▶

15One

The Duluth Area Chamber of Commerce 151st Annual Meeting & Dinner Celebration

A hybrid celebration of resilience and momentum

Thursday, October 28, 2021
6:00pm Dinner & Program

Keynote Speaker

Dr. David Herman
Chief Executive Officer
Essentia Health



Essentia Health



Register today for your preferred viewing format:

In Person at the DECC - Proof of Vaccination or Negative Test Required

Live-Stream with Dinner Pick Up

DuluthChamber.com | 218.722.5501 | kprivette@duluthchamber.com



Have a Safe and Happy Halloween
from your local independent insurance agency!



Duluth, MN (218) 722-1481
www.younginsure.com

Let's Do Lunch, Duluth – Tuesday, Oct. 12

“The Northland Foundation’s Service to the People of Northeastern Minnesota – Including the Provision of Early Childhood Services,” presented by President Tony Sertich, Northland Foundation



Tony Sertich

The Northland Foundation does not just serve our community; it serves seven counties in our region. It invests in our neighbors by providing services for families, children and businesses. It is at the forefront of addressing the childcare crisis and is making strides to find solutions. Join us on October 12 to hear about all that this amazing organization has been offering, and why we all thrive because of them. Sponsored by our friends at Johnson, Killen & Seiler.

**11:45 a.m. to 1 p.m.
Greysolon Ballroom by Black Woods
231 E. Superior St.
Chamber members \$35/nonmembers \$45**



Let's Do Lunch, Duluth – Tuesday, Nov. 9

“An Overview of the Housing Projects in Duluth: Recent, Underway and Proposed,” presented by Senior Housing Developer Jason Hale, City of Duluth, in partnership with the Duluth Housing & Redevelopment Authority



Jason Hale

You have seen many housing developments pop up in our community, and even more will come. In 2020, the City of Duluth issued permits for construction projects collectively valued at more than \$399 million – an all-time high, as reported by the Duluth News Tribune. Housing continues to be an issue we face in our area as well as an initiative the Chamber advocates for year after year. Learn from Jason Hale, the City of Duluth’s senior housing developer, as he updates us on recent, current and proposed housing developments. Sponsored by our friends at Bremer Bank.

**11:45 a.m. to 1 p.m.
Greysolon Ballroom by Black Woods
231 E. Superior St.
Chamber members \$35/nonmembers \$45**



Register at duluthchamber.com or call (218) 722-5501. I look forward to seeing you there. Go where the in-crowd goes. Know what the in-crowd knows.



In support,

Matt Baumgartner, President

Fuse Fright Night Returns!

FUSE DULUTH
YOUNG PROFESSIONALS

It's time to eat, drink and be scary. On October 29, join Fuse Duluth for a wicked good time, featuring an evening of cocktails and costumes, at the Third Annual Fuse Fright Night.

Our haunted event on the veranda of the Kitchi Gammi Club will include a costume contest, prizes, creepy hors d'oeuvres and tantalizing specialty drinks. Beware of the scare, and come to safely network – if you dare!

Friday, Oct. 29

5 to 7 p.m.

**Kitchi Gammi Club Veranda
831 E. Superior St.**



'Tis the Season to Celebrate

Mark your calendars for the annual Holiday After Hours event at gorgeous Greysolon on Tuesday, Dec. 7. This grand event features a fabulous venue, fantastic food and festive beverages. Join in and celebrate the most wonderful time of the year!

Bring heightened visibility to your organization with a table sponsorship at the merriest business gathering of the year. The Holiday After Hours event features more than 300 business colleagues celebrating the season with plenty of networking and joyful conversation. Participating as a holiday party sponsor is a fun, low-cost and effective way to make valuable contacts and take advantage of a great marketing opportunity to showcase your business. Bring your entire staff and join us at the best holiday party in town.

- Table sponsor \$350
- Chamber member \$5/nonmember \$10

Sponsor space is limited. Contact Kathleen Privette at (218) 740-3745 or kprivette@duluthchamber.com by November 8 to receive full sponsorship benefits.



Calendar

Please register for Chamber events at www.duluthchamber.com or by calling 722-5501.

October 6

Wednesday

Professional Development Series

Topic: "Leading Through (and With) Vulnerability," presented by Associate Professor Olaf Kuhlke, University of Minnesota Duluth College of Arts, Humanities and Social Sciences

Noon to 1 p.m.

Location: Chamber conference room,
5 W. First St., Ste. 101

**Professional
DEVELOPMENT
SERIES**



October 12

Tuesday

Let's Do Lunch, Duluth

Topic: "The Northland Foundation's Service to the People of Northeastern Minnesota - Including the Provision of Early Childhood Services," presented by President Tony Sertich, Northland Foundation

Noon to 1 p.m.

Location: Greysolon Ballroom by Black Woods,
231 E. Superior St.



October 19

Tuesday

Ambassador Lunch

Noon to 1 p.m.

Location: to be determined

All Chamber Ambassadors are invited to enjoy lunch and to hear a guest speaker.



October 20

Wednesday

Leadership Duluth - "Social Challenges Day"

8 a.m. to 5 p.m.

Location: to be determined

(*This event is open to current Leadership Duluth class members only.)



October 27

Wednesday

Chamber Skills Series

Topic: "On the Front Lines of Customer Service," presented by Ted Schick, Schick Corporate Learning

Noon to 1 p.m.

Location: Chamber conference room,
5 W. First St., Ste. 101

**CHAMBER
SKILLS
SERIES**



October 28

Thursday

151st Annual Meeting & Dinner Celebration

5 p.m. - registration

6 p.m. - program

Location: Duluth Entertainment Convention Center (Lake Superior Ballroom),
150 Harbor Drive

Two viewing options:

- In-person at the DECC – vaccination or negative test required
- Live-streaming with curbside dinner pickup



October 29

Friday

Fuse Fright Night

5 to 7 p.m.

Location: Kitchi Gammi Club veranda, 831 E. Superior St.



Success!

Grand reopening celebration
for the new Lincoln Park location
of the Duluth Children's Museum
(2125 W. Superior St.).



The Edward Jones office of
Rebecca Hudoba celebrates its
grand opening at a new Hillside
location (1324 E. Fourth St.).

The Duluth Art Institute
celebrates the artistic excellence
of members at its Annual Member
Show (Historic Union Depot,
506 W. Michigan St., Ste. 2).



Duluth Edison Charter School (DECS) celebrates its new 160-acre Outdoor Education Space at the Snowflake Nordic Ski Center site adjacent to DECS's North Star Academy. Photo by Lake Superior Marketing.



The grand opening celebration for Vue at BlueStone, developed by Summit Management to provide upscale multigenerational apartments (120 Summit St.).

CHAMBER STAFF



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kprivette@duluthchamber.com

October 6

Associate Professor Olaf Kuhlke of the University of Minnesota Duluth College of Arts, Humanities and Social Sciences presents "Leading Through (and With) Vulnerability" (noon to 1 p.m., Chamber conference room, 5 W. First St., Ste. 101). Sponsored by The College of St. Scholastica Stender School of Business & Technology.

Professional
DEVELOPMENT
SERIES



October 27

Ted Schick of Schick Corporate Learning presents "On the Front Lines of Customer Service" (noon to 1 p.m., Chamber conference room, 5 W. First St., Ste. 101). Sponsored by Lake Superior College.

CHAMBER
SKILLS
SERIES



Fuse Brings Birthday Fun to Families in Need

On August 24, Fuse Duluth's Volunteer Committee hosted our first in-person "Project Party" event at Steve O'Neil Apartments. If you're not familiar with Project Party, it's a Fuse Duluth initiative led by our Volunteer Committee that brings community birthday parties to local families who have fallen on hard times and are residents of Steve O'Neil apartments.

You can read more about our efforts by visiting our website at fuseduluth.com. Project Party will celebrate six years of bringing birthday parties to children in need this September and is made possible by the support of our wonderful sponsor, maurices.



FUSE DULUTH
YOUNG PROFESSIONALS

Martha Bremer
Director of Fuse and Leadership Duluth
(218) 740-3754
mbremer@duluthchamber.com



Purpose-Driven Marketing

The Duluth Area Chamber of Commerce offers several advertising opportunities to its members, allowing cost-effective ways to reach potential customers. Place your organization before thousands of engaged professionals and heighten your visibility through the Duluth Area Chamber of Commerce's affordable marketing.

WHAT IS YOUR MARKETING GOAL?

Visibility - Seeking referrals? Showcasing your organization through Chamber marketing can improve credibility and expose your brand to an engaged audience.

Recommendation: Relocation Packet; Week at a Glance; Digital Network Mailer

Event Promotion - Promote an upcoming event through Chamber platforms.

Recommendation: Direct Mail - Mailing List; Week at a Glance Email; Fuse Flash Email

Hiring - Feature your job opportunities to a professional audience.

Recommendation: Career Corner; Week at a Glance Email; Fuse Flash Email

Gain exposure and increase your business' community profile through advertising on the Chamber platforms. Contact Chris Johnson for more information: cjohnson@duluthchamber.com.

Chris Johnson
Director of Marketing and Communications
(218) 740-3755
cjohnson@duluthchamber.com



Welcome New Members

Bellmont Partners

Bridget Nelson Monroe
(612) 255-1111
3300 Edinborough Way
Minneapolis, MN 55435
www.bellmontpartners.com
Bellmont Partners is a results-focused, full-service agency that thrives at the intersection of business, marketing and communications. Belmont Partners is joining the Duluth Area Chamber of Commerce to deepen our relationship with the business community.

Bentleyville Tour of Lights

Nathan Bentley
(218) 740-3535
4313 Haines Road
Duluth, MN 55811
www.bentleyvilleusa.org
America's largest free walk-through holiday light display, collecting food and toys for families in need.

Chester Bowl Improvement Club

Dave Schaeffer
(218) 724-9832
1801 E. Skyline Parkway
Duluth, MN 55812
www.chesterbowl.org
Chester Bowl exists to get people outside in Chester Park, operating a ski/snowboard hill, summer camp, Fall Fest and Concert Series.

Duluth Aging Support

Catherine Blonigen
(218) 576-7123
P.O. Box 161561
Duluth, MN 55816
www.duluthagingsupport.org
DAS enhances the lives of older adults and caregivers in the Northland through outreach, awareness, advocacy and collaborative partnerships.

Encompass Learning

Zachary Harrison Burns
(218) 340-7399
5202 Idlewild St.
Duluth, MN 55804
www.encompasslearning.org
Encompass Learning is an experientially-based organizational and leadership development company that provides customized programs, trainings and expeditions.

Lincoln Park Business Group

Julia Mattson
(218) 310-3276
2002 W. Superior St., Ste. 5
Duluth, MN 55806
www.lpbgroup.org
Supporting, strengthening and advocating for Lincoln Park businesses. This includes marketing, networking events and fundraising events.

Minnesuing Acres

James Polinsky
(715) 374-2262
8084 E. Minnesuing Acres Drive
Lake Nebagamon, WI 54849
www.minnesuingacres.com
Whether you're planning an executive retreat, group meeting, teambuilding fun, wedding, family reunion or other special event, there's no place quite like Minnesuing Acres.

Tender Loving Care of Duluth (TLC of Duluth)

Ryan Underwood
(218) 724-3640
394 S. Lake Ave., Ste. 610
Dewitt Seitz Building
Duluth, MN 55804
www.tlcofduluth.com
TLC provides support to individuals with disabilities who want to work and live independently in our community. Services include help building life skills, maintaining housing and securing employment.

Vue at BlueStone

Jaime Scheerz
(218) 461-3777
120 Summit St.
Duluth, MN 55803
www.vueatbluestone.com
Studio, one- two- and three-bedroom luxury apartments in Duluth.