



Duluth  
& St. Louis  
County AT THE  
CAPITOL

**1**  
COUNTY

**27**  
CITIES

**200,353**  
CITIZENS

**15,584**  
COMPANIES

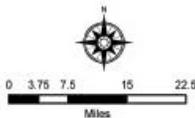
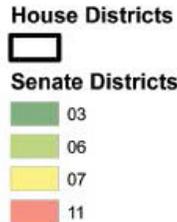
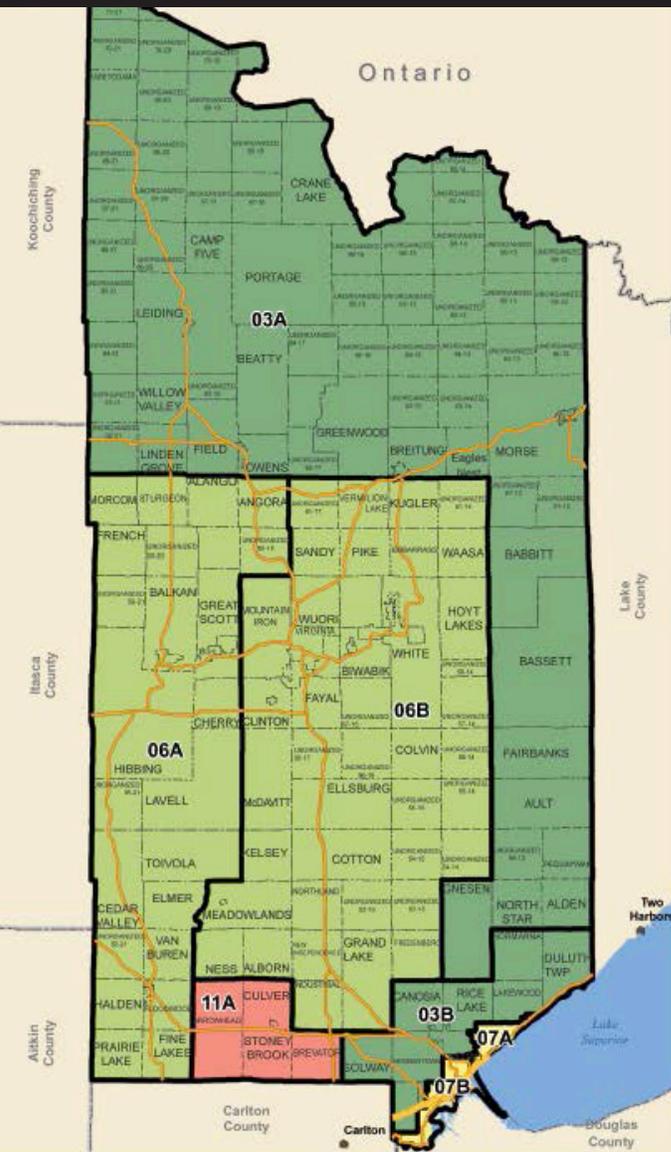
**97,461**  
EMPLOYEES

FEBRUARY 20 & 21, 2019  
22<sup>ND</sup> ANNUAL DULUTH & ST. LOUIS COUNTY AT THE CAPITOL

HEAR OUR VOICES.  
SEE OUR VISION.  
SHARE OUR FUTURE.

# REGIONAL REPRESENTATIVES

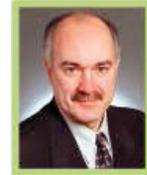
## MINNESOTA SENATE



District 03  
**Sen. Thomas M. Bakk**  
 Minnesota Senate Building  
 Room 2221  
 St. Paul, MN 55155  
 651.296.8881



District 07  
**Sen. Erik Simonson**  
 Minnesota Senate Building  
 Room 2417  
 St. Paul, MN 55155  
 651.296.4188



District 06  
**Sen. David Tomassoni**  
 Minnesota Senate Building  
 Room 2235  
 St. Paul, MN 55155  
 651.296.8017

District 11  
**Seat Vacant**  
 Special Election  
 February 2019

## MINNESOTA HOUSE OF REPRESENTATIVES



District 03A  
**Rep. Rob Ecklund**  
 409 State Office Building  
 St. Paul, MN 55155  
 651.296.2190



District 03B  
**Rep. Mary Murphy**  
 343 State Office Building  
 St. Paul, MN 55155  
 651.296.2676



District 06A  
**Rep. Julie Sandstede**  
 411 State Office Building  
 St. Paul, MN 55155  
 651.296.0172



District 07A  
**Rep. Jennifer Schultz**  
 473 State Office Building  
 St. Paul, MN 55155  
 651.296.2228



District 07B  
**Rep. Liz Olson**  
 471 State Office Building  
 St. Paul, MN 55155  
 651.296.4246



District 06B  
**Rep. Dave Lislegard**  
 413 State Office Building  
 St. Paul, MN 55155  
 651.296.0170



District 11A  
**Rep. Mike Sundin**  
 417 State Office Building  
 St. Paul, MN 55155  
 651.296.4308



WEDNESDAY, FEBRUARY 20, 2019 | 4:30 - 8:00 PM

InterContinental Saint Paul Riverfront Hotel  
11 EAST KELLOGG BLVD, ST. PAUL

## MEET US AT THE GRAND RECEPTION

for a taste of Duluth & St. Louis County, featuring  
some of our favorite local eats and drinks.



UMD

UNIVERSITY OF MINNESOTA DULUTH  
Driven to Discover



RESTAURANT  
301

new  
Scenic  
c a f é



Greetings from St. Louis County!

We are excited to meet with you and share our story, just as we want to hear your ideas on how we can better work together to serve our citizens and positively impact legislative outcomes.

What should you know about St. Louis County? We're big – more than 7,000 square miles – and richly blessed with natural resources. We touch Lake Superior and the Boundary Waters; and have an abundance of forests, the majority of the state's iron mines, and 200,000 amazing people.

Speaking on behalf of the Board, it is our privilege to work for the people of St. Louis County. When we see needs that are unmet, we look for innovative solutions to help. But sometimes those needs would be best served by statewide solutions. For instance, the need for human services reform and rural broadband are not unique to our county. Solutions at the state and federal level will help both the people of St. Louis County, and all of Minnesota.



We thank you for your continued support, and look forward to meeting with you in St. Paul. We also encourage you to visit us at any time.

Patrick Boyle, Chair of the St. Louis County Board

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I have said this every year during Duluth and St. Louis County Days At The Capital, but I say it because it's true: this is one of my favorite events of the year.

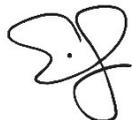
Duluth & St. Louis County Days shows what we can do when we work together to embrace our strengths, focus on what unites us, and build one another up so that our region and state become better, stronger and more aligned.

This has been an exciting year for Duluth, and we have a great story to tell with legislators from across the state! From completing phase one of Superior Street to advancing energy goals; merging planning and economic development divisions within the city and supporting our positive business climate; boosting entrepreneurs and seeding small business growth; investing in workforce as an integrated part of everything we do at the City. We have a lot to build upon as we go into this next legislative session.

On behalf of the City of Duluth, Chief Administrative Officer Noah Schuchman and the team at the City, we thank all of you for the work that you do in support of Duluth, St. Louis County, the Duluth Area Chamber of Commerce and the state of Minnesota. We are ready to do all we can to be the development and community partners you need. Together, we've got great work ahead.



Emily Larson



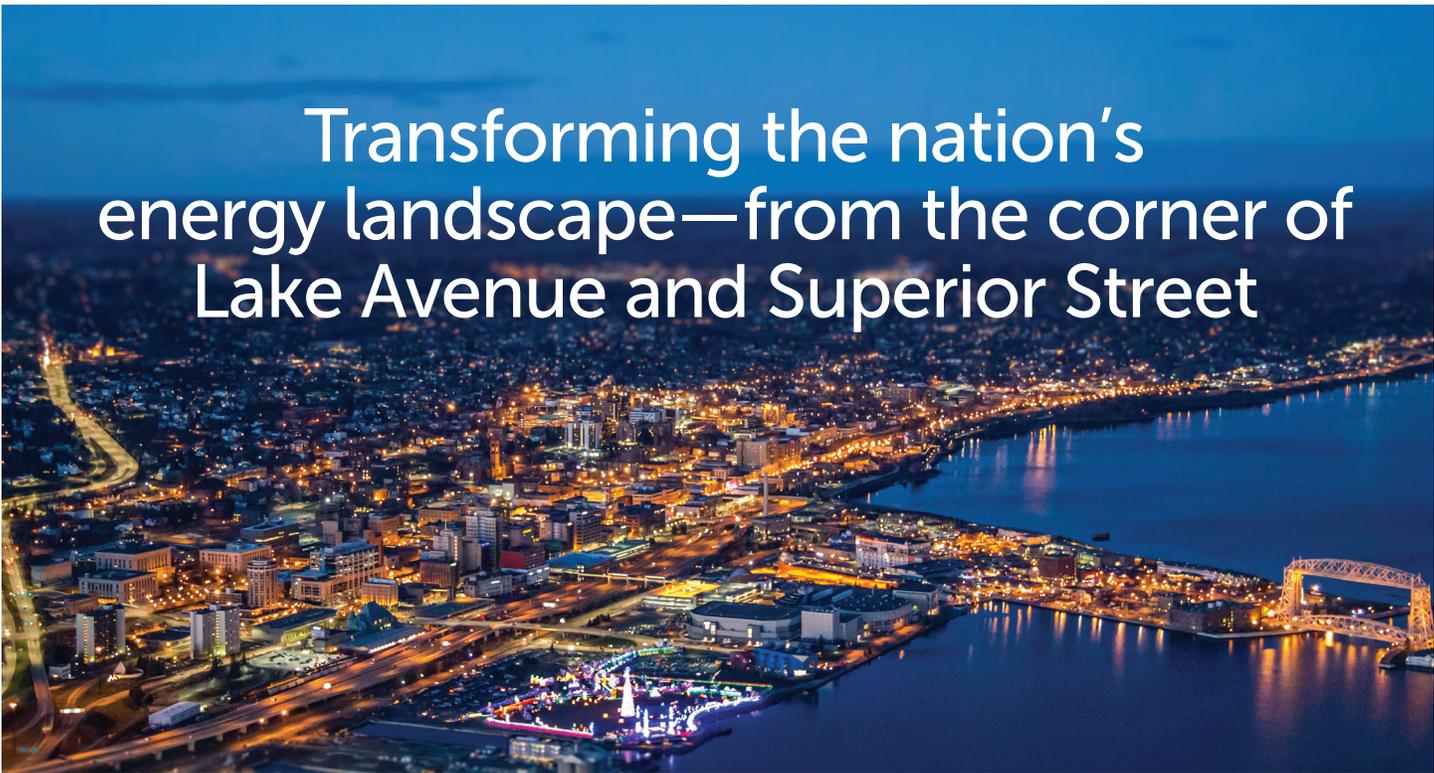
Mayor, City of Duluth

HEAR FROM OUR STAKEHOLDERS

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# Transforming the nation's energy landscape—from the corner of Lake Avenue and Superior Street



ALLETE is proud to call downtown Duluth home. Our family of companies is committed to providing energy and water solutions for a cleaner, more sustainable future for this vibrant city and the many other communities we serve. Here, on the shore of beautiful Lake Superior, we're embracing change while staying focused on the comfort, security and quality of life of our customers.

ALLETE.COM | NYSE : ALE



17430

# The City of Duluth



Duluth's citizens have spoken: Fix our streets! With 76% of voters saying, "Yes!" to a long-term, dedicated funding plan to address streets, and all 86,000 residents, 35,000 daily commuters, and 6.7 million tourists gets to benefit AND be part of the solution. This is the groundwork that spurs further economic development, investments in housing, and increases public trust and safety.

The support from an overwhelming majority of voters was the first step. Now it is critical that the legislature respect the will of our electorate and support efforts to fix our streets, sidewalks, and bridges so that we can maintain this exciting momentum and invest in the foundations that serve everyone who lives, works, and visits Duluth.

We are also renewing our efforts to secure state aid to make infrastructure improvements to facilitate the significant impending investment in the City's Medical District. The City is proudly leading this effort, in coordination with Essentia Health and St. Luke's Hospital, to present this request to the 2019 Legislature.

State funds will be used for public infrastructure to include parking facilities, street plan changes and site preparation for redevelopment associated with the improved medical facilities. The City will partner with the State to contribute funding for City street and utility improvements and parking within the Medical District.

We will also seek language to link building trades training opportunities in the Medical District to state job training program expansion.

Last, and certainly not least, should a bonding bill be assembled, the City is continuing to seek state bond funds to address the seawalls behind the Duluth Entertainment and Convention Center (DECC), which are in desperate need of replacement. The 2019 request is for funds to rebuild the seawall from the Minnesota Slip to the front of the Great Lakes Aquarium.



*"Duluth is at a critical point in our history. We can truly transform our medical district to support patient health, economic development, connectivity and job creation, while benefitting from the ancillary projects that will improve quality of life in our downtown. All told, it's more than \$1.3 Billion being invested, through a smart public-private partnership. Duluth is ready to seize this moment to build upon our momentum, while ensuring that these projects benefit our community and the region. When Duluth and St. Louis County do well, so does Minnesota."*

- Emily Larson, Mayor of Duluth

# Full of resources **RESOURCEFUL** PAST. PRESENT. FUTURE.



It's been said that the U.S. couldn't have won World War II without the iron ore mined on the Iron Range and the shipbuilding that took place in the Duluth Harbor.

**BUT WHAT HAVE WE DONE LATELY?** Consider just a few examples:



St. Louis County is home to the majority of Minnesota's iron mines, which produce 85 percent of the country's domestic iron.

The Port of Duluth-Superior supports \$1.5 billion in business revenue each year.



St. Louis County contains 2.7 million acres of timberland and produces more than 43 million cubic feet of industrial roundwood annually.



**S A I N T  
LOUIS  
COUNTY**  
MINNESOTA

The people and industries of St. Louis County proudly and responsibly make the most of the resources in our region. And the state is better for it.

[stlouiscountymn.gov](http://stlouiscountymn.gov)

# 200,000 People 7,000 Square Miles



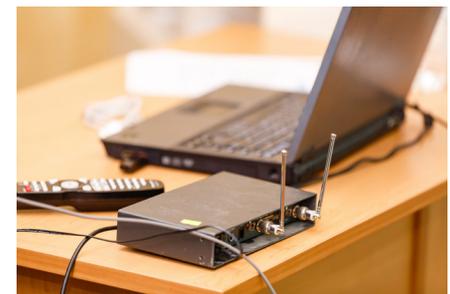
St. Louis County's heritage is Minnesota's heritage: hardworking people striving to support their families and build stronger communities. As their county government, we work equally hard to identify the gaps and provide necessary services – to build resiliency and help all imagine and pursue a better future.

We are seeking legislative support for a variety of human services reforms, including:

- Increased funding for prevention and treatment of substance use disorders, as well as the related costs of child protection and child placement. A penny-a-pill fee or other new revenue sources are needed to help counties deal with the opioid crisis.
- Renewal of the Provider Tax (scheduled to sunset in 2019). Without this funding source, the costs to cover people on Medical Assistance, MinnesotaCare and other public health programs would likely be shifted to counties and property tax payers.
- Eliminate cost shifts to counties for Children's Residential Treatment Services. Changes Medicaid funding at the federal level would add significant cost to St. Louis County, without state help.
- Increase child protection funding, and eliminate the withholdings based on performance, which ultimately penalize the counties with the highest case loads.



Funding for key Public Health programs, including the Statewide Health Improvement Program (SHIP), is at risk if the provider tax is not renewed.



State support is needed to improve rural broadband connectivity.

Other legislative priorities in 2019 include:

- State (and federal) support for rural broadband solutions
- Restore and increase Taconite Production Tax funding to counties
- Fix Payment in Lieu of Taxes (PILT) funding for acquired acres



*"St. Louis County is blessed with abundant natural resources: lakes, forests, wetlands and minerals. This makes it a unique place to live, recreate and work. Our requests for more fairness in PILT funding and Taconite Production Tax Distribution, highlight the challenges that are largely unique to us. At the same time, as we seek human services reforms to support and serve some of our most vulnerable neighbors, we are reminded that solutions for our citizens are solutions for people statewide."*

- Kevin Z. Gray, St. Louis County Administrator

# TOGETHER, WE THRIVE

## A COMMITMENT TO OUR COMMUNITY

We're invested in this place, these people. Inspired by the pride and resilience we see around us, we do our best to make life better here, knowing we can make a difference. Knowing that more than 20,000 volunteer hours and a million dollars in contributions are just a start.

Together, we are stopping tobacco sales to people under 21. We are supporting those battling devastating addictions, and we are encouraging healthier eating with farmers' markets and community gardens. Because when neighbors, friends and families come together, we do great things. That's the future of this place.



**Essentia Health**

Photo by Tucker Olson

# Together, we can make boundless progress.



Essentia Health

Building and maintaining healthy communities is about more than health care. It's about investing in the people of our region and in the place we are proud to call home.

That is why Essentia Health is planning for Vision Northland, an \$800 million historic investment in downtown Duluth on our existing campus. A new, patient-centered St. Mary's Medical Center hospital tower, clinic, outpatient surgery center and renovated existing facilities will bring the highest quality health care to the patients we are privileged to serve.

The Vision Northland project will also open new opportunities for economic development and investment around us. We look forward to partnering with the City of Duluth, the community and the state to build the infrastructure needed to support new development.

In addition to our investment in our Duluth campus, Essentia believes in maintaining investments in services that ensure access to care in rural communities, including support for:

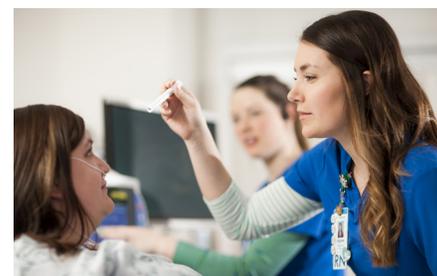
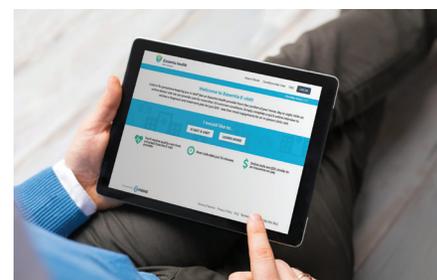
**Continued expansion of broadband services** to support access to telemedicine in rural Minnesota – keeping timely care close to home.

Increased state funding for the Duluth Family Medicine Residency Program. State support allows the residency program to better recruit, train and retain residents in rural communities.

Continued emphasis on **behavioral health services**, and support for the St. Louis County 'Clarity' project for development of a mental health 'hub' to improve patient outcomes.

Funding to address Minnesota's growing **opioid crisis**, which supports collaboration among law enforcement, state and local health officials and health care providers on this issue.

As one of the state's largest health care systems, we are committed to working with you and others to build the healthy, vital communities our citizens want and deserve.



*"We have a tremendous opportunity to change health care and improve the health of our communities. We can achieve this through new thinking and an openness to new partnerships."*

- Dr. David Herman, CEO, Essentia Health

# NRRI = Minnesota Value Delivering Solutions Through

## Innovation

- Delivered results for the Mining & Water Initiative.
- Demonstrated promise in waste taconite rock as unique road repair product.
- Applied drone and digital imaging technologies to understanding forest resources.
- Expanded unique expertise and equipment to densify a range of materials into solid biofuels.
- Piloted technologies that convert wet waste biomass into valuable energy products.

## Collaboration

- Minnesota company wins “international Bio-based Product of the Year” award for oil absorbant product developed at NRRI that uses agricultural waste.
- Six Sigma/LEAN efficiency helps local printing company save time and money.
- Wood waste is turned into a power source as NRRI teams up with local manufacturing company.
- Local wood products company works with NRRI on product development leading to better economic return.
- MN Dept. of Transportation and NRRI develop a GIS-based sulfide mineral risk assessment model for road building.

## Information

- NRRI launched online, interactive Breeding Bird Atlas with Audubon Minnesota.
- Verified efficacy of ballast water clean-up technologies at ports around the globe.
- Defined ore resources for Hwy. 53 reroute to expand mining opportunities and allow state highway infrastructure changes.
- Informed forest management policies to protect habitat of threatened bat species.



# Bulldog Pride Across Minnesota

As Duluth's fifth largest employer with nearly 2,000 employees, a regional annual economic impact of over \$500 million, and 70,000 living alumni, you will find Bulldog pride not only in Duluth, but across the state.

The University of Minnesota's \$87 million budget request for core academic and research functions. This funding will also be used for targeted program enhancement and technology infrastructure.

Please also support the \$232.4 million capital request which includes:

- \$200 million for Higher Education Asset Preservation and Replacement) systemwide funding for projects like maximizing the effectiveness and life of the old Chemistry building at UMD.
- \$4.3 million in state funding for much needed renovations in A.B. Anderson Hall. The project will modernize 35,000 square feet of teaching space for more than 4,500 students on the Duluth campus.



A.B. Anderson Hall, completed in 1970

## UMD by the numbers:

- 11,040 students Fall 2018
- 84 undergraduate majors and 26 graduate programs
- 85% of students are from MN
- 96% of graduates are working or continuing their education
- 44,708 alumni throughout MN
- 9 NCAA national championships

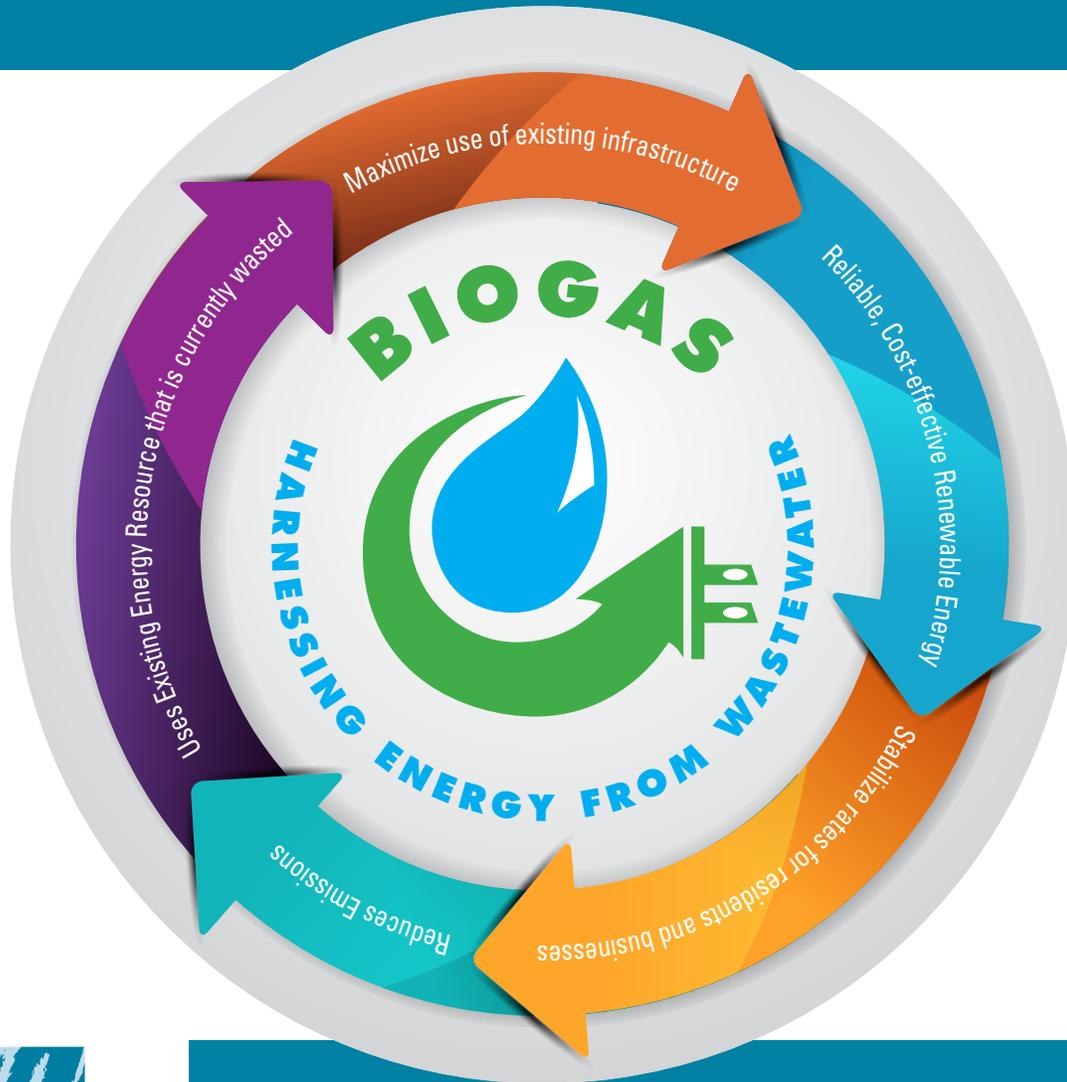


*"UMD is grateful for support from the Minnesota legislature. Our campus continues to progress with new innovative programs, strong enrollment, meeting the workforce demands of Minnesota, and ensuring that our students are prepared to be active members of their diverse communities."*

- Dr. Lendley C. "Lynn" Black, Chancellor, University of Minnesota Duluth

# WLSSD'S COMBINED HEAT AND POWER ENERGY PROJECT

## Harnessing Energy from Wastewater



Clear Answers for Clean Water™

Western Lake Superior  
Sanitary District

218-722-3336  
wlssd.com

Along with clean water, WLSSD's wastewater treatment facility can produce clean energy. Biogas, a methane-rich gas produced during the treatment process can be used along with other wastes to create electricity and heat.

A \$21 million investment over 5 years will help WLSSD produce energy to meet 50-100% of its needs—reducing energy costs, stabilizing rates, and contributing to Minnesota's energy and emissions goals with clean, cost-effective, newable energy.



recover. recapture. renew.  
HARNESSING ENERGY FROM WASTEWATER



Clear Answers for Clean Water™

*“Along with clean water, WLSSD’s regional wastewater treatment facility can produce clean, reliable, renewable energy.*

*WLSSD’s Combined Heat and Power Energy Project will allow us to stabilize rates by maximizing the use of existing resources and decreasing energy costs—all while reducing emissions. That’s good for Minnesota, good for the environment, good for WLSSD’s 140,000 residents, and good for the region’s employers who depend on affordable utility costs to successfully compete in the global economy.”*

- Marianne Bohren, Executive Director, WLSSD



responsible

WLSSD envisions an energy neutral future by generating 100% of the electricity needed to operate its large regional wastewater treatment plant. The unpredictable nature of energy costs remains WLSSD’s biggest challenge to stabilize rates. At 35% of operating costs, WLSSD currently produces enough methane-rich biogas to generate 35-50% of the electricity needed to power its large regional wastewater treatment plant. Some gas can be used for heating, but unused gas is flared off and wasted.

recoverable

**Engine Generators:**

Install generators to produce electricity from currently-wasted biogas and recapture heat from the process for on-site use. The generators will produce electricity to meet 35-50% of WLSSD’s treatment plant energy needs using the biogas already being produced every day.

renewable

**WLSSD Combined Heat and Power Energy Project**

Engine Generators 2019-2020.

Total costs.....	\$10,560,000
WLSSD Investment.....	\$ 5,280,000

**Legislative Request: \$ 5,280,000**

**Energy Project Advance Phases Complete:**

- ✓ Successful production of methane-rich biogas in our anaerobic digestion facility since 2001.
- ✓ Biogas used to meet 8% of WLSSD’s energy needs.
- ✓ Reduced electricity usage by 18%.
- ✓ 2015: Converted from steam to hot water heat with 9 modular boilers
- ✓ 2018-19: Electrical distribution modifications (underway)

Western Lake Superior Sanitary District provides wastewater and solid waste services to 140,000 residents across 17 communities in 3 counties, and 4 large industrial customers in northeastern Minnesota. A special purpose subdivision of the State of Minnesota, WLSSD serves a 530 square mile region.



Western Lake Superior Sanitary District

# thank you



Last year, with the help of Minnesota State Grants, 900 of our 4,043 students were able to attend The College of St. Scholastica.

We are proud to support the educational pursuit of all our students:

**43% are first-generation college students**

**20% are adults completing their degrees**

Our students are future educators, caregivers, health care professionals, artists, business and thought leaders who will go on to make a difference in their communities.

**Thank you, Minnesota legislators,  
for helping our students fulfill  
their dreams.**



The College of  
*St. Scholastica*

[css.edu](http://css.edu)

# Creating Solutions Through Higher Education



The College of St. Scholastica continually seeks new ways to adapt its educational mission to meet the needs of a fast-changing workforce, with a series of new initiatives and emerging programs helping to create solutions and build bridges state-wide.

The College has been awarded \$2.76 million, the largest grant in its 107-year history, to fund the Rural Registered Nurses in Primary Care project. The initiative will address critical RN primary care workforce shortages in rural communities through enhanced training of nursing students. The four-year grant is from the U.S. Department of Health and Human Services.

Another new initiative at St. Scholastica is the National Center for Computer Science Education, a partnership of the Computer Information Systems department and the School of Education. Led by director Jennifer Rosato, the Center champions equitable computer science education opportunities for K-16 students and educators.

St. Scholastica continues to develop meaningful community partnerships, such as its Pathways2Teaching program, an initiative with the Duluth Public Schools, Duluth Federation of Teachers and community members. This program aims to help diversify the teaching profession while examining critical issues related to educational justice.

The College is committed to being accessible and affordable, in line with its Benedictine values. Recently it adopted a test-optional policy for undergraduate applicants. The move reflects St. Scholastica's commitment to considering a full range of measures in assessing a student's potential for success. The College's rigorous academic standards are maintained, while barriers to admission are removed.

Forty-three percent of current St. Scholastica students are the first in their families to attend college, and 100 percent receive some kind of financial aid. An independent study recently confirmed that St. Scholastica students from low-income backgrounds fare exceptionally well after graduation. The Equality of Opportunity Project ranked students based on family income as they entered college, then measured the likelihood that graduating students moved up two or more income quintiles by the time they reached their early thirties. St. Scholastica ranked first among 31 colleges in Minnesota on the overall Economic Mobility Index, and placed in the top 5 percent of all colleges nationwide. Results such as these confirm the lasting impact of the Minnesota State Grant Program, which provides vital support to low- and middle-income residents of our state.



Sen. Amy Klobuchar recorded a video greeting for a press conference announcing the College's \$2.76 million grant from the U.S. Department of Health and Human Services.



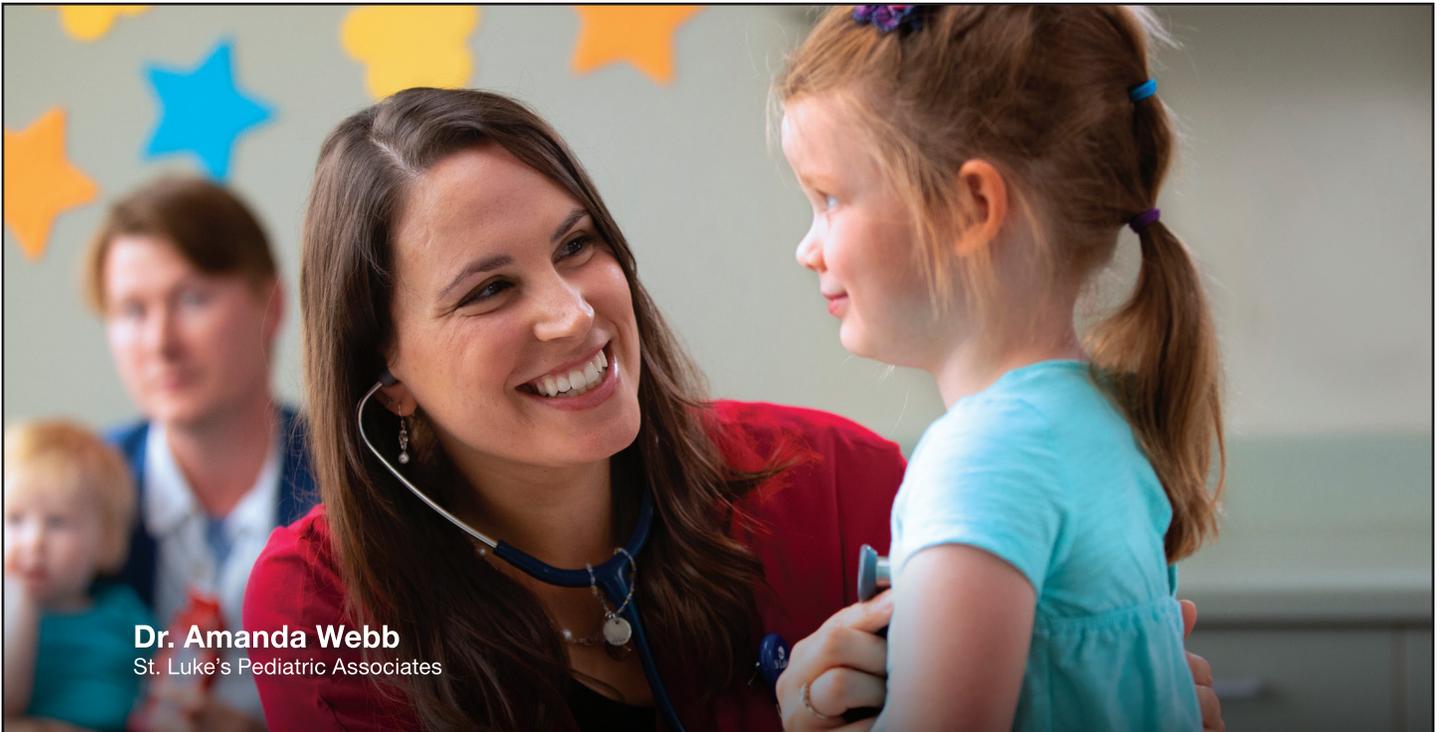
Faculty member Jennifer Rosato directs the College's new National Center for Computer Science Education.



*"We are proud of The College of St. Scholastica's rich history of providing educational opportunities. Our students gain not only the critical thinking skills and practical knowledge needed to succeed in today's competitive workplace, but they are sensitized to an ethical perspective through the infusion of our Catholic Benedictine values throughout their educational experience.*

*"Our graduates emerge ready to contribute to their communities as leaders in a wide array of fields, including business, healthcare, government, arts and education.*

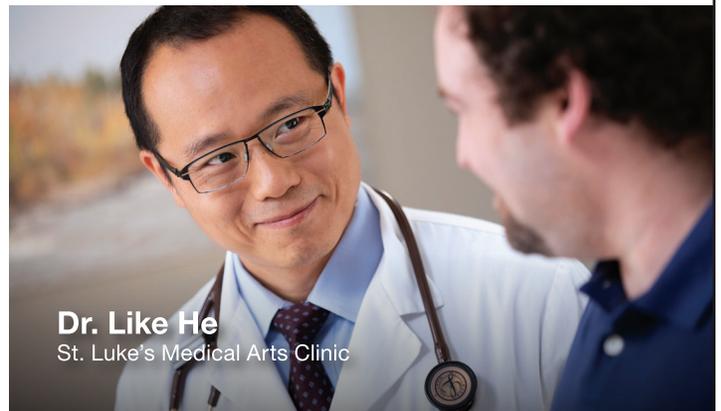
*"Your continued support of the Minnesota State Grant program is critical. Thank you for your ongoing belief in this proven resource, which unlocks the life-changing possibilities of higher education for so many of our Minnesota students." - Dr. Colette Geary, President, The College of St. Scholastica*



**Dr. Amanda Webb**  
St. Luke's Pediatric Associates



**Lisa Hebl, PA**  
St. Luke's Lester River Medical Clinic



**Dr. Like He**  
St. Luke's Medical Arts Clinic

## Your whole life. Our whole team.

When you establish care at St. Luke's, you gain a primary care provider who gets to know your medical history, is actively engaged in your care, and helps you achieve your future.

**When you choose St. Luke's, you gain our strength.**  
*For your whole life.*

THE PATIENT.  
ABOVE ALL ELSE.®



**ChooseStLukes.com**  
**218.249.4000**

# Putting the Patient First, St. Luke's Continues to Grow Our Medical Campus

THE PATIENT.  
ABOVE ALL ELSE.®



St. Luke's mission of putting the patient above all else extends to every part of the patient experience. Therefore, St. Luke's ongoing charge has always been to plan wisely for the future – especially with consideration of new technologies and new ways to care for patients, and to ensure service to our region.

A number of years ago, St. Luke's developed a phased approach to building our medical campus of the future. Phase 1 of this plan started with the construction of St. Luke's Building A, which opened in 2012. The five-story, 173,750-square-foot building initially featured several specialty clinics on the fifth floor. The fourth floor was opened in 2015, a 34,750-square-foot expansion of St. Luke's Surgical & Procedural Care. The cost of this part of Phase 1 was \$45 million.

This spring, the third floor and part of the second floor of Building A will begin a transformation to house a new emergency department, cardiac catheterization lab, cardiac diagnostics, and other ancillary departments. This construction also includes moving the helistop to an expanded Building A parking ramp. Project completion is anticipated for mid-2020, which fully completes the first phase of the future medical campus. This project cost is estimated at \$36 million.

Looking ahead, St. Luke's has planned for the following: Phase 2 includes a new 5-Level Medical Office Building (expansion of Building A), completing the foundation for a new hospital tower. This phase will cost \$61 million.

In Phase 3, plans include a six-level inpatient tower (hospital), with relocation of 216 patient beds. Phase 3 completes our future medical campus, at a cost of \$152 million.

In our quest to provide quality healthcare well into the future, St. Luke's would also be grateful to utilize State dollars to leverage St. Luke's investment to help drive more private investment, in the form of additional retail and housing options and other neighborhood amenities.



St. Luke's Future Outpatient and Inpatient Facility



*“Our future is here, as we continue to grow our medical campus with new buildings and technology. However, our commitment to the patients and communities we serve has and will always be front and center as St. Luke's grows. Our mission – The Patient Above All Else – propels us into changing and evolving to provide quality healthcare into the future.”*  
- John Strange, President & CEO, St. Luke's



**MINNESOTA STATE**  
*Lake Superior College,*  
a member of Minnesota State

**Preparing tomorrow's workforce • [lsc.edu](http://lsc.edu)**

# Lake Superior College, Our Community's College



Our community's college  
DULUTH, MINNESOTA



Serving over 10,000 students annually, LSC is northeastern Minnesota's largest two-year college. LSC provides more than 90 programs and services, including liberal arts and science courses for transfer, technical and trades programs, allied healthcare programs, and continuing education and customized training for business and industry. LSC has been named among the Top 20 Community Colleges in the Nation and now offers competitive DIII athletics including soccer, clay target, cycling and just this past year launched men's and women's basketball.

## Preparing Our Community's Future Workforce

LSC continues to work closely with local employers and community partners, including the K-12 system, to address local, regional and national workforce needs in sectors such as aviation, healthcare, manufacturing and other skilled trades, cybersecurity, truck driving and much more. Many of our programs have 100% job placement rates. Thanks to the Minnesota State Legislature, LSC/LSC Foundation was able to offer fourteen students a new Workforce Development Scholarship in order to help recruit and retain students in high-demand fields.

## Legislative Priorities

LSC's top legislative priority is to support Minnesota State's FY2020-2021 Budget Request (\$246M in new funding over the biennium) and \$150M request for Higher Education Asset Preservation and Replacement (HEAPR) projects. Approximately \$4.2M would be dedicated to LSC, for much needed roof and facility repairs.

In addition, Minnesota State is seeking additional state funding to make skilled trades training more accessible and affordable, to help address growing workforce needs. We hope to continue, and possibly even expand, the successful Workforce Development Scholarship program.

## Other highlights:

- **Housing** – Due to increasing enrollments, LSC is working closely with the City of Duluth and a private developer to bring privately owned housing near the main campus of LSC. The goal is to have housing available by the spring of 2020.
- **Capital Campaign** – As enrollments continue to grow, so do the number of students needing additional financial support. LSC Foundation has launched a multi-year capital campaign to build capacity and support even more students who will go on to become our community's future workforce. Learn more at [lsc.edu/donate](https://lsc.edu/donate).



*"Thanks to your support, it has been a historically successful year at Lake Superior College with increased enrollment, the launch of new academic and athletic programs, and increased national recognition for quality and affordability. With continued support from our community and state, LSC is poised for continued success and growth for years to come. Our top priority is helping to support the success of our students, as we help prepare our community's future workforce."*

- Dr. Patrick Johns, President, Lake Superior College

## INVESTING IN THE FUTURE

McGough is excited to be a part of St. Louis County, the City of Duluth and its unlimited future. We would like to thank our existing clients and we look forward to a successful 2019!



# McGough



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McGough is a well-respected developer, general contractor and construction management firm that brings six generations of experience completing high-profile, unique and complex construction projects. Our Duluth regional office serves Duluth and St. Louis County areas as well as northern Minnesota. We are committed to the Duluth and St. Louis County region and appreciate the investments the city, county and state have made in this region.

**McGough would like to thank the State Legislature for its previous investment in two regional projects:**

- The recently completed **University of Minnesota Duluth, Heikkila Chemistry and Advanced Materials Science project** (completed December 2018). In addition to creating a significant number of construction jobs for Duluth and St. Louis County workers and subcontractors, this state-of-the-art project will allow UMD to continue to provide students with a quality education and prepare them to make a positive impact in the community.
- The under construction **Essentia Wellness Center in Hermantown** (scheduled for Fall 2019 completion). In addition to providing construction jobs and operational jobs this facility will provide Hermantown and St. Louis County residents with an opportunity to improve their health and wellness.

McGough encourages the State to fully support the **Medical District** project. Tax incentives and infrastructure spending along with significant private investment will ensure that Duluth has the highest level of healthcare in state-of-the-art medical facilities.

This project will enhance both patient and staff experience while improving the availability, affordability and quality of healthcare for Duluth and the region. This facility will boost Duluth and St. Louis County's economy and attract and retain top talent as well as serve as a catalyst for other investments and economic development.



Essentia Health Vision Northland

Opportunities to develop and redevelop large parcels of urban properties, retain quality jobs and have the highest level of healthcare is a monumental opportunity that rarely comes along and should be given serious consideration.

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# Duluth Port is Minnesota's Global Trade Hub



The Port of Duluth-Superior has been a cornerstone of this city's economy and landscape since the late 1800s. Today, shipments of 35 million tons of cargo create \$1.4 billion in economic activity in a single year. That keeps nearly 8,000 people employed and generates \$240 million in tax revenues for reinvestment.

This international seaport is by far the busiest and largest by tonnage on the Great Lakes. It provides the heartland access to world markets through the St. Lawrence Seaway. The transport of natural resources like iron ore, coal and limestone helped build the area's economy and fuels its growth. Shipments of

grain, wind turbine components, forest products, steel and other energy-related, heavy-lift cargo have earned the port top honors as a highly efficient, multimodal transportation hub.

Our interconnected network of road, rail and marine corridors enables business owners, farmers, miners, retailers and manufacturers to compete successfully in markets across the country and around the world. Yet our transportation infrastructure is in need of upgrades. As a public port authority, we are grateful to be able to turn to the legislature and MnDOT's Port Development Assistance Program (PDAP) for support.

## PDAP funding critical to Port infrastructure renewal

The Port Authority completed an \$18 million dock redevelopment project that put a 26-acre vacant pier back into productive maritime service thanks, in part, to PDAP funding. That project enabled us to dedicate space to opening the region's first rail-served intermodal terminal that now connects the region directly to East, West and Gulf Coast ports for the import and export of containerized cargo.

PDAP funding is critical to maintaining Minnesota's competitiveness worldwide. We recently were awarded grants to support nearly \$8 million of additional infrastructure improvements—to add 2,600 feet of rail and resurface six acres in our container storage area plus build an additional warehouse—all to increase the volume of freight handled through the port.

Investments in port infrastructure help reduce freight costs for customers, in turn providing incentives for businesses to expand and relocate here.



*"Transportation drives economic growth in Duluth and across Minnesota. We are grateful for the Legislature's commitment to funding the Port Development Assistance Program at increased levels. PDAP funds are critical to leveraging public/private dollars to upgrade aging infrastructure and expand freight handling capacity to help customers compete in the global marketplace."*

- Deb DeLuca, Executive Director, Duluth Seaway Port Authority

How will Minnesota benefit from the replacement of Line 3?

## The replacement of Line 3 will create 8,600 jobs.

The replacement of Line 3 will create **2,100** local construction jobs, **1,600** local supplier and manufacturing jobs, **2,800** hospitality jobs as well as **2,100** non local construction jobs in Minnesota over the next two years. It will represent **\$334 million** in total payroll for workers.

Replacing the existing Line 3 pipeline with new North American steel using the latest technologies will allow Enbridge to continue **safely transporting North American** petroleum to refineries in Minnesota and the Midwest. The new line will also require less maintenance than the existing Line 3 which will result in **reduced disruptions to landowners and the environment.**

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*"Pipelines are the safest and most efficient way to move crude oil to market and provide significant economic benefits through property taxes that support schools, emergency responders and other local government needs."*

- Lorraine Little, Director Community Engagement US., Enbridge Energy Company



# Working **TOGETHER** to serve and build our community.

As the third largest city in St. Louis County, the City of Hermantown is building partnerships to serve our community. From completing the *Essentia Wellness Center* in 2019, working with St. Louis County to improve our transportation infrastructure, and working with private developers in our economic development efforts, the City is poised to grow.

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# Working together to serve and build our community.



This past year, 2018, was a year of groundbreaking. In July, the City broke ground on the Essentia Wellness Center. This 72,000 plus square foot facility, to be located at the corner of Ugstad and Arrowhead Roads in Hermantown, will serve the region for decades. Working together, the City and the YMCA will serve the community by providing programs and services focusing on youth development, healthy living and social responsibility. This full-service family facility will include a wellness and aquatics center, gymnasium, and fitness and educational facilities.

Essentia Health will provide clinical services including physical therapy, sports medicine, and preventative care as well as numerous other wellness education programs ranging from diabetes education to stress management.

This project is possible because of the partnerships between the City, the Duluth Area Family YMCA, Essentia Health, and the State of Minnesota. However, the City's partnerships are not limited to the Essentia Wellness Center. The City also works with private developers on economic development, St. Louis County on transportation, and our residents to build our community.

As our community continues to grow, the City of Hermantown understands the value of re-investing into the community and the importance of our partnerships, especially with the State of Minnesota. Together, we can serve and build our community.



*"On behalf of the City of Hermantown, I look forward to working with the Governor's Office and the Legislature toward the goal of continued reinvestment of tax revenue received from Hermantown back into our community. This cooperation is mutually beneficial for our continued growth and resulting contributions to the state and regional economies."*

- Wayne Boucher, Mayor, City of Hermantown

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# Tourism: An Economic Driver

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## Why Tourism Matters:

- 6.7 million visitors annually
- 17,000 industry jobs
- \$957 million economic impact
- 66% of visitors are from the Twin Cities
- Residents have access to amenities year-round



*"Tourism is thriving in Duluth. Visit Duluth's expanded marketing efforts, coupled with targeted new initiatives, are drawing more visitors to our city than ever before. Duluth's image as a popular meeting, vacation and recreation destination bolsters economic development and entices a skilled workforce. Aligning tourism with key business initiatives keeps Duluth moving forward toward an exciting future."*

- Anna Tanski, President, Visit Duluth



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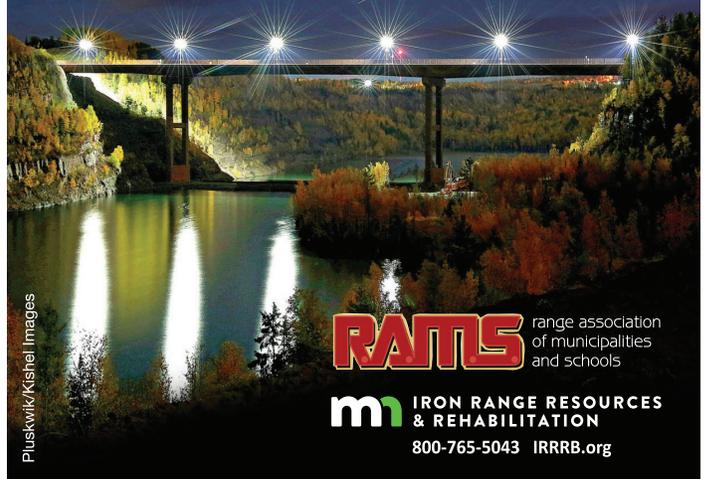
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21st ANNUAL AT THE CAPITOL





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Thank you for giving your time and attention to amplify our collective voice at the Capitol.

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*David*

David Ross,  
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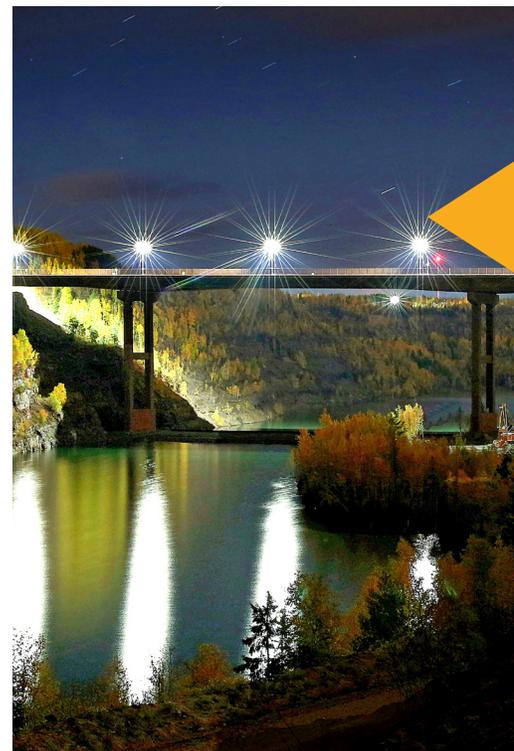
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"St. Louis County, MN." Data USA, [datausa.io/profile/geo/st.-louis-county-mn/](https://datausa.io/profile/geo/st.-louis-county-mn/).

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