

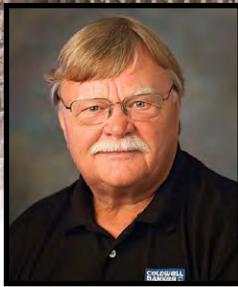
2020

DULUTH AREA CHAMBER OF COMMERCE

BUSINESS DIRECTORY & COMMUNITY GUIDE



CELEBRATING 150 YEARS OF MOVING BUSINESS FORWARD



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2020

DULUTH AREA CHAMBER OF COMMERCE

ACTION PLAN



CELEBRATING 150 YEARS OF MOVING BUSINESS FORWARD

OUR MISSION

Serve our members by providing business advocacy, collaborative leadership, and member-driven initiatives.

OUR VISION

Serve as our area's premier advocate for business. We do this by engaging leaders from business, education, and labor in a shared effort to move our business community forward. Actively create innovative opportunities to advance our members.

2019

OUR KEY ACHIEVEMENTS INCLUDED -

FORTIFYING OUR COMMUNITY

Duluth is a great place to live. Our Chamber is working to ensure it is also a great place to do business. We are partnering with organizations and individuals, in a shared effort, to move our beloved community forward. Good things are happening. We are a city on the rise. Success begets success.

We successfully recruited strong leaders to serve on our Chamber's Board of Directors. Concurrently, we assembled a membership of 1,011 engaged and dedicated business leaders. Additionally, we attracted talented individuals to join our staff. It's a winning team at the Chamber.

Be a part of it. Join us.

MEMBERSHIP BENEFITS - JOIN US WITH CONFIDENCE

- Stay current on what's happening in our business community through informative gatherings and timely publications.
- Increase your business' community profile through inclusion in the Chamber's multiple, sophisticated marketing opportunities and often referred-to Business & Community Guide.
- Inform, educate and energize your staff through timely and accessible professional development, leadership training and networking opportunities.
- Generate business contacts and receive referrals through a compelling array of marketing and sponsorship opportunities.

RESOLUTE ADVOCACY -

- Advocating for Essentia's Vision Northland initiative, St. Luke's Strategic Plan and the combined City of Duluth Medical District Redevelopment. We did so locally and the Minnesota State Legislature.
- Collaborating with local elected officials to successfully convince the Minnesota State Legislature to approve the City of Duluth's Street Improvement Program. In doing so, a reliable source of sustained funding will pave the way for a more robust street improvement initiative.
- Increasing community awareness of our region's child care shortage. We are partnering with the Northland Foundation, St. Louis County, and the City of Duluth encourage solutions to this challenge.
- Successfully persuading the Duluth City Council to delay implementing the City's Earned Sick and Safe Time Ordinance until January 1, 2020. Originally, they considered an implementation date of July 2018 or January 2019. The additional eighteen months of preparation time is of great value to our members.
- Serving as the voice of business on City Councilor Noah Hobbs' Red Tape Reducti Task Force. The Task Force streamlined the city's project review and approval proce while bringing additional predictability, a sense of urgency, and transparency to the approval process.
- Championing each potential housing development presented for approval to the (of Duluth's various commissions, departments and decision-makers. We often ser as the prospective housing developer's primary business contact and advocate.
- Hosting our community's most anticipated, highest profile, local Candidate Foru We did so in partnership with the Duluth News Tribune, at the Playhouse Theatre a the Depot, September 24th.
- Serving as the business community's primary contact for the Minnesota Departm of Transportation (MNDOT), as MNDOT engaged our community, and prepared the for, the Twin Ports Interchange Project.
- Representing our members during the planning and implementation of, the Superior Street Reconstruction. The 2nd of 3 phases was completed in 2019.
- Hosting the largest, annual community gathering at the Minnesota Legislature, t Duluth & St. Louis County at the Capitol event. We hosted our 22nd annual gatherin in 2019. Local elected officials view the event as one of the most ambitious, well-organized and supported advocacy efforts at the Capitol.
- Highlighting ten of our community leaders by affording them the opportunity to serve as keynote speakers at our luncheon series: Let's Do Lunch, Duluth and Let' Connect at Clyde.
- Serving as the Minnesota Air National Guard 148th Fighter Wing's premier advoc for generating local and national support for the Wing. Representatives of our Milit Affairs Committee traveled to Washington D.C. in May 2019 to show support for the guard at the U.S. Congress, the U.S. Senate, and the U.S. Department of Defense.
- Hosting timely discussions within our Chamber Forums to provide our members with insight into emerging community issues.
- Focused positive attention on the value our members bring to our community by assisting in the planning, hosting, and marketing of member celebrations, contributions, and accomplishments.

SERVICE AND OPERATIONAL EXCELLENCE -

- Operating at a level of effectiveness and efficiency that allows us to keep our membership dues affordable by not increasing dues for the eighth consecutive year.
- Graduating our 31st annual Leadership Duluth Class. This remarkably successful program uplifts our community by educating, inspiring, and returning to our area 1,167 enlightened graduates.
- Hosting the largest chamber-industry gathering in Greater Minnesota, our 149th Annual Dinner Celebration, which attracted over 1,200 attendees.
- Celebrating the 14th anniversary of Fuse, our young professional group. This is the largest, longest-serving, young professional initiative in Minnesota's chamber industry.
- Attracting talented and engaged volunteers to serve on our: Fuse Leadership Council, Leadership Duluth Steering Committee, Military Affairs Committee, Ambassadors Program, and Board of Directors.
- Hosting well established networking opportunities, such as our 50th Annual Golf Classic, the largest annual golf tournament in Duluth.

2020

OUR KEY INITIATIVES WILL INCLUDE

LET'S MARSHAL THE POWER OF OUR 1,011 MEMBERS, OUR 22 BOARD MEMBERS, AND OUR 6 STAFF MEMBERS, TO PRESS FORWARD WITH THESE KEY INITIATIVES:

- Strive to ensure that Duluth's traditional economic base is supported by our community and our elected officials. This base includes: port operations, transportation services, manufacturing, bulk commodity handling, and related services. Advocate for municipal funding for: docks, shipping channels, railroad rights-of-way, Interstate highways, and our international airport.
- Collaborate with the Northland Foundation, St. Louis County, the City of Duluth, and others interested in generating solutions to address our region's child care shortage.
- Join forces with local elected officials, city officials, and developers to generate housing solutions. Research, monitor, and engage in proposed housing developments as they are advanced through the various approval processes.
- Encourage local elected officials to make decisions which create a supportive environment for doing business in our area.
- Articulate and promote a positive image of our business community.
- Champion economic development which will enhance our community by expanding the tax base and creating new jobs.
- Advocate at the Minnesota Legislature to garner financial and policy support for Duluth area businesses and organizations.
- Embrace emerging and growing economic sectors which add economic, cultural, and social diversity. These include: higher education, medical, outdoor recreation, historic resources interpretation, arts and music, information technology, and visitor services.
- Leverage, in a responsible way, the competitive advantage our community enjoys by being located on the shores of Lake Superior and the St. Louis River.
- Respectfully challenge local elected officials, along with city, county, and school board executives, to create efficiencies in the delivery of public services. Encourage the integration of public services to maximize efficiencies and minimize the increase in local taxes.
- Fully engage in a collaborative effort to address the need to grow our region's workforce. This includes specifically working on ensuring sufficient housing options and ample child care options, which are needed to attract workers.
- Enhance our Zenith City's image by emphasizing community attributes, such as: access to regional transportation, clean water, and a well-educated workforce.
- Continue to push for clearly defined and effectively communicated City of Duluth development and redevelopment processes. Press to have development standards and approval processes which balance the need for research and due diligence with providing enhanced customer service to land owners and developers.

A CALL TO ACTION -

This Action Plan envisions an engaged, inclusive business community moving forward - together. It builds on the hard work, resiliency and optimism channeled into the Chamber for the past 149 years.

Ideally, this Action Plan will unite, focus and amplify our efforts. The Chamber's recent accomplishments, and our plans for the immediate future, will assist in advancing a healthy, sustainable, and vibrant community.

BOARD OF DIRECTORS



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Trinity Creek Consulting



Matt Baumgartner
Grandma's Restaurant Company



Michael Boeselager
St. Luke's



Craig Bursch
TKDA



Chiamaka Enemueh
Lifestone Health Care, Inc.

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Vice Chair, Fuse & Leadership Duluth

Karen Herman
Treasurer

Rick Lubbers
Vice Chair Events

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Vice Chair At Large

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Deb Otto
Past Board Chair

Karen Stromme
Chair Elect

Debbie Welle-Powell
Vice Chair At Large

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Lake Superior College



Steve Glonchak
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Andy Reierson
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David Ross
Duluth Area Chamber of Commerce



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Director of Fuse & Leadership Duluth



Aubrey Hagen
Membership Coordinator



Chris Johnson
Director of Marketing & Communications



Bailey Olson
Office Manager



Kathleen Privette
Director of Events

Welcome to Our Beloved Community

Duluth is a vibrant community filled with remarkable people and places. We enjoy an extraordinary city that supports, cares for and creates opportunities for all of our citizens.

If you have arrived on our shores, we are happy to have you join us. If you are considering making the Duluth area your home or place of business, wait no longer. We are ready to help you settle in for a lifetime.

This is one of the most beautiful places you are ever going to experience. We are ready to show it off, and that is why our Chamber is making this Community Guide available to you. We believe the more you know about our Shining City on the Hill, the more you will be drawn to it. You will enjoy this big city with a small-town personality – a rugged outpost with a cosmopolitan flair.

With a fascinating history and heritage as a hard-working industrial town, we have balanced and diversified our industrial roots with tourism, health care, technology and education. Additionally, our growing reputation in the aviation industry illustrates that the sky is the limit for Duluth.

The Duluth Area Chamber of Commerce is the heart of our business community. We have served as the voice of business since 1870. We serve our 1,100 members by providing them the support they need to move forward. We know business. Connect with us. We will clear the path for you within our beloved Zenith City on the shores of the Greatest of the Great Lakes.

Thank you for your interest in this exceptional community, nestled into the emerald hillside along the shores of Gitche Gumee.



Welcome.

David Ross,
President and CEO,
Duluth Area Chamber
of Commerce



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This publication is a supplement to the Duluthian magazine, a bimonthly publication published by the Duluth Area Chamber of Commerce, a nonprofit organization.

DULUTH
AREA CHAMBER OF
COMMERCE

Moving business forward. ▶

Sioux and Chippewa tribes are the first known inhabitants of the Western Lake Superior region. It wasn't until around the 1650s or 1660s that Pierre Esprit Radisson of France explored the area. The city was named "Duluth" in 1856 to recognize Frenchman Daniel Greysolon, Sieur du Lhut, who came in 1679 to set up fur trade routes.

Duluth had a shaky start with an 1857 economic crash and an 1859 scarlet fever epidemic. However, natural resources – first, copper, and later, iron ore and lumber – launched the city to success. So did financier Jay Cooke's persuasion of the Lake Superior & Mississippi Railroad to make Duluth its northern terminus, which, combined with the Port of Duluth-Superior, easily enabled efficient transportation of these resources. In 1871, workers dug a canal in Duluth to ensure ships could easily enter the harbor.

By the early 1900s, Duluth's port handled more tons yearly than New York City. The canal separated Minnesota Point (Park Point) from the rest of the city; people originally accessed Park Point by ferry. In 1904 and 1905, the Aerial Ferry Bridge was constructed. People were carried across by a heavy-duty gondola, which also bore their transportation vehicles. The Ferry Bridge was unique, only resembling one other in the world in Rouen, France. The actual lift, a 386-foot-long suspension that cars now drive on, was added in 1929 and 1930.

When the St. Lawrence Seaway – the 114-mile channel between Montreal and



Photo by Steve Isola

Ogdensburg, N.Y. – opened in 1959, Duluth was ready. A new addition to the bridge, a deep canal and a harbor allowed ocean vessels to easily access the city.

In the 1970s, Duluth suffered another economic struggle. Many of Duluth's key industrial companies had closed. When the U.S. Steel plant – a sizeable employer – closed in 1971 along with other corporations, Duluth's unemployment rose. The Canal Park area, with business declining, gradually filled with empty warehouses and junkyards.

Then in 1984, a complete beautification and economic growth plan was formed to revitalize the city. Successful waterfront development in San Francisco, Boston and Toronto served as inspiration to transform Duluth and its extensive waterfront into an aesthetic place where people could experience the beauty and power of Lake Superior as well as close proximity to local shops, restaurants and hotels. In early June of 1988, the first 400 feet of the Lakewalk were dedicated. And over the years, DECC (Duluth Entertainment Convention Center) facilities have expanded significantly.

(Continued on next page.)

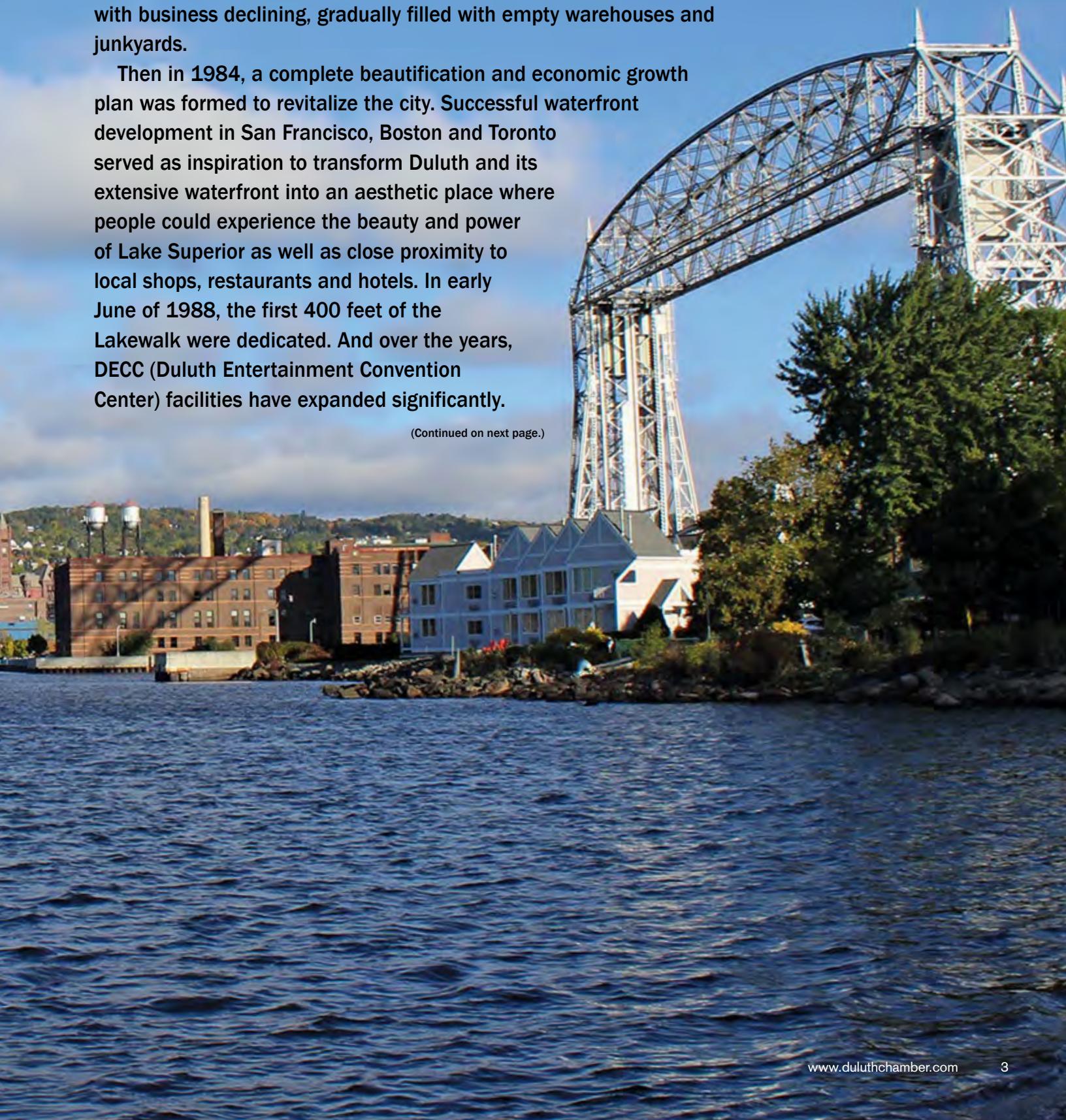




Photo by Steve Isola

(Continued)

Today, Duluth's diversified economy includes a thriving tourism and convention industry, manufacturing, aviation, health care, education and technology. The port is busy with regular shipments of grains, coal, taconite and wind energy components. While the harbor is 2,342 miles from the Atlantic Ocean, Duluth has the largest inland harbor in the world. Climbing to 138 feet in 55 seconds, the Aerial Lift Bridge (the biggest and quickest lift bridge in the world) continually draws crowds. The bridge rises around 5,500 times a year, allowing plenty of opportunity for residents and visitors alike to see large ships from around the world navigate precisely through the canal.

While the port buzzes with shipments,

several hundred million dollars have been invested in the Duluth Downtown Waterfront area for developments, expansion of the Duluth Entertainment Convention Center and construction of the adjacent AMSOIL Arena. With a recent extension completed from Brighton Beach, residents and tourists can walk along the 7.5-mile-long Lakewalk all the way to the Aerial Lift Bridge in Canal Park.

Duluth's economy is diversifying and growing in other areas, too. From the Miller Trunk Highway corridor and its constant additions to new hotel developments and a resurgence in manufacturing industries that serve industries worldwide, it's clear that Duluth has found a way to attract new residents



Steve Isola

and repeat visitors.

Duluth, Minnesota's third largest city, is a long city that stretches along Lake Superior, with many neighborhoods built on steep hills offering a panoramic view. Due to the "lake effect," weather at the Sky Harbor weather station on Park Point (elevation 607 feet) may be foggy and 50 degrees, while the weather up by the Duluth International Airport (elevation 1,427 feet) may be partly sunny and 70 degrees. Lake Superior makes Duluth's summers a bit cooler and its winters a bit warmer.

The city is blessed: tourists and residents alike can kayak, canoe, rollerblade, run, hike, bike and ski, all while taking in the spectacular scenery. Other quality of life factors that make Duluth shine are low crime rates, affordable homes, outstanding health care facilities, excellent universities, colleges and schools, an eclectic arts community - and a high level of philanthropy and civic engagement. ■



Steve Isola



DULUTH AT A GLANCE

Steve Isola

CLIMATE

The proximity of Lake Superior, the largest of the Great Lakes, modifies local weather, causing cooler summer temperatures, warmer winter temperatures and a low frequency of severe storms.

Average Temperatures

| | January | July |
|---------------|---------|--------|
| Daily Average | 8.4°F | 65.5°F |
| Maximum | 17.9°F | 76.3°F |
| Minimum | -1.2°F | 54.6°F |

Average Annual Rainfall

31"

Average Annual Snowfall

79.6"

LOCATION

Duluth is halfway between Minneapolis-St. Paul and the U.S.-Canadian border. The altitude ranges from 605 to 1,485 feet above sea level. Duluth is the third largest metro area in Minnesota. The Duluth-Superior Metropolitan Statistical Area* consists of two counties: St. Louis County, Minn., and Douglas County, Wis.

POPULATION – 2017 CENSUS

| | |
|---------------------------|-----------|
| City of Duluth..... | 86,004 |
| Hermantown | 9,621 |
| Proctor..... | 3,059 |
| Two Harbors..... | 3,551 |
| Superior, Wis. | 26,346 |
| St. Louis County | 200,080 |
| Duluth-Superior MSA*..... | 278,782* |
| State of Minnesota | 5,527,358 |

Source: U.S. Census American Community Survey (ACS), 5-Year Estimates.

*Includes St. Louis and Carlton Counties in Minnesota and Douglas County in Wisconsin.

POPULATION CHARACTERISTICS

City of Duluth Population (2017 Census):

| Race | Number | Percent |
|--------------------------------|--------------|---------|
| White..... | 77,255 | .89.8% |
| American Indian | 1,550 | 1.8% |
| Black or African American..... | 2,083 | 2.4% |
| Asian & Other Pac. Isl..... | 1,435 | 1.7% |
| Hispanic or Latino | 1,981 | 2.3% |
| Some Other Race..... | 348 | 0.4% |
| Two or More Races | 3,333 | 3.9% |
| Age Distribution | | |
| 18 years and older..... | 70,526 | 82% |

LABOR FORCE INFORMATION

Minnesota Department of Employment and Economic Development (DEED) Local Area Unemployment Statistics (LAUS) count the labor force within the city, rather than all of the people who work within the city.

Duluth

| | |
|---|--------|
| 2019 Annual Average | |
| Source: Minnesota DEED Local Area Unemployment Statistics | |
| Labor Force..... | 46,306 |
| Employment..... | 44,844 |
| Unemployment | 3.2% |

Duluth-Superior MSA (LAUS)

| | |
|---------------------|---------|
| 2019 Annual Average | |
| Labor Force..... | 144,217 |
| Employment..... | 138,291 |
| Unemployment | 4.1% |

Duluth City Wage and Salary Employment

| | |
|---|--------|
| Third Quarter 2019 | |
| Source: Minnesota DEED Quarterly Census of Employment and Wages | |
| Total, All Industries..... | 58,687 |
| Goods-Producing | |
| Construction..... | 2,107 |
| Manufacturing..... | 3,304 |
| Service-Providing | |
| Trade, Transportation & Utilities..... | 8,958 |
| Information | 758 |
| Financial Activities | 2,406 |
| Professional and Business Services..... | 4,449 |
| Education & Health Services | 23,323 |
| Leisure and Hospitality..... | 7,518 |
| Other Services, excluding gov. | 2,125 |
| Public Administration..... | 3,704 |

Total Non-Farm Jobs

Annual 2019

| | |
|--|---------|
| Source: Minnesota DEED Current Employment Statistics | |
| Duluth-Superior MN-WI MSA..... | 136,943 |

Duluth-Superior MN-WI MSA Wage Estimates

Occupational Employment Statistics
Salary Data from 2019, First Quarter
Source: Minnesota DEED Occupational Employment Statistics

Median Wages

| | |
|---|------------|
| Total, All Occupations | \$18.69/hr |
| Management | \$41.11/hr |
| Business and Financial Operations..... | \$28.66/hr |
| Computer and Mathematical Occupations | \$32.40/hr |
| Architecture and Engineering..... | \$34.30/hr |
| Life, Physical and Social Science..... | \$30.85/hr |
| Community and Social Services | \$20.07/hr |
| Legal..... | \$32.12/hr |
| Education, Training and Library | \$23.15/hr |
| Arts, Design, Entertainment, Sports and Media | \$19.57/hr |
| Health Care Practitioners and Technical..... | \$30.87/hr |
| Health Care Support | \$15.93/hr |
| Protective Service | \$24.12/hr |
| Food Preparation and Serving Related | \$11.44/hr |
| Building and Grounds Cleaning and Maintenance..... | \$13.16/hr |
| Personal Care and Service | \$12.55/hr |
| Sales and Related | \$12.45/hr |
| Office and Administrative Support | \$17.42/hr |
| Farming, Fishing and Forestry | \$17.86/hr |
| Construction and Extraction | \$27.46/hr |
| Installation, Maintenance and Repair | \$22.46/hr |
| Production | \$20.47/hr |
| Transportation and Material Moving | \$18.14/hr |

Taxes

City of Duluth General Sales & Use Tax.....1.5%

State of Minnesota General Sales & Use Tax.....6.875%

Demographic information websites:

www.northlandconnection.com
www.demography.state.mn.us
www.census.gov
www.mn.gov/deed/data/

Labor force information resources: Northeast Regional Analyst Carson Gorecki,

Minnesota Department of Employment and Economic Development

CareerForce Duluth, 402 W. First St., Duluth, MN 55802

Direct: (218) 302-8413 • Email: carson.gorecki@state.mn.us • www.careerforcemn.com/duluth



HOUSING

HOME BUYING, RENTING, BUILDING, REALTORS & PROPERTY MANAGEMENT

Duluth's great livability has been recognized by several national magazines. In 2014, Duluth won Outside Magazine's Best Outdoors Town contest. Money Magazine has ranked Duluth several times as one of the best cities to live in the country.

The city offers affordable single-family homes and condominium/town home properties, with newer upscale housing nearer to downtown. Large, older homes with panoramic views of Lake Superior line Duluth's extensive hillside while beautiful, turn-of-the-century mansions line the coast of Lake Superior. Duluth's distinctive history is also evident in the western communities of Morgan Park and Spirit Mountain, where the homes and neighborhoods were originally created for U.S. Steel plant workers.

Rental options range from apartment complexes to older renovated homes to new townhomes. Many apartments are located near Duluth Transit Authority bus lines. Others include extra perks like snow removal, controlled access and proximity to parks and other recreational areas. Many rental units and homes feature off-street parking, but for those that don't, alternate side parking is effective year-round in Duluth.

Campus Park, Boulder Ridge and Summit Ridge offer popular housing destinations for local college students. BlueStone Lofts – a housing development near the University of Minnesota Duluth geared toward college students and professionals – opened in 2013 and the adjacent, upscale BlueStone Flats opened in spring 2016. Both are within walking distance of The Shops at BlueStone, featuring restaurants and retail shops. Kenwood Village, a retail and housing complex on the corner of Kenwood Avenue and Arrowhead Road, and ENDI Apartments on the corner of 21st Avenue East and London Road, also opened in 2016. Both feature upscale amenities as well as convenient access to retail shopping and restaurants. District Flats at Miller Hill opened in 2018, providing 72 units in the heart of Duluth's Miller Hill Mall area and its diverse options for shopping, dining and entertainment. CityView Flats, which opened in late 2019, offers new luxury apartments in downtown Duluth near Lake Superior and Canal Park. And there is more good news: Lake Superior College is working closely with the City of Duluth and a private developer to build a housing project near its college campus. The proposed development will include approximately 300 apartments. ■



The average sale price for single-family homes in Duluth was \$222,631 in 2019.
The median sale price for single-family homes in Duluth was \$185,000 in 2019.
Number of home sales in 2016 - 1,177; in 2017 - 1,059; in 2018 - 1,202; in 2019 - 1,114.

*Based on information from St. Louis County Assessor's Office.



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(218) 461-3800
www.bluestoneflats.com

BlueStone Lofts

101 Summit St.
Duluth, MN 55803
(218) 724-3505 • (651) 689-2200
Fax: (218) 464-5068
www.bluestoneduluth.com

Boulder Ridge Luxury Apartment Homes

502 Boulder Drive
Duluth, MN 55811
(218) 728-3700
www.boulderridgeduluth.com

Campus Park

2338 Rice Lake Road
Duluth, MN 55811
(218) 727-2400 • Fax: (218) 720-3986
www.campusparkmn.com

Capstone Apartments

4725 Matterhorn Circle
Duluth, MN 55811
(218) 355-0998
www.capstone.apartments

Center City Housing Corp.

105 1/2 W. First St.
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(218) 722-7161 • Fax: (218) 720-3483
www.centercityhousing.org

Chesterwood Apartments

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ENDI Apartments

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www.endiduluth.com

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5402 Ramsey St.
Duluth, MN 55807
(218) 624-2344 • Fax: (218) 628-7032
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Summit Real Estate

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HOUSING**Center City Housing Corp.**

105 1/2 W. First St.
Duluth, MN 55802
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www.centercityhousing.org

**Housing & Redevelopment Authority
of Duluth**

222 E. Second St.
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www.duluthhousing.com

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PROPERTY MANAGEMENT**A&L Properties**

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ECONOMY

DEVELOPMENT, INVESTMENT & EMPLOYMENT

The city of Duluth is the hub of a thriving region in Northeastern Minnesota called the Arrowhead, and Duluth is positioned to benefit from economic opportunities for years to come.

Its international seaport – by far the busiest and largest by tonnage on the Great Lakes – provides our nation's heartland access to the world through the St. Lawrence Seaway. The transport of natural resources like iron ore, coal and limestone helped build the area's economy and fuels its growth. Today, over 11,500 jobs and \$1.5 billion in business revenues are tied to shipping through the Port of Duluth-Superior, which moves an average of 35 million short tons of cargo a year. In addition, shipments of grain, wind turbine components, forest products, steel and other energy-related, heavy-lift cargo have earned the port top honors as a highly efficient, multimodal transportation hub. A nearly \$18 million redevelopment project at the Clure Public Marine Terminal including a 26-acre expansion is now complete. The first rail-served intermodal container ramp in the Twin Ports opened in March 2017 – an alliance between CN and Duluth Cargo Connect. The CN Duluth Intermodal Terminal now connects our region to containerized imports and exports through a rail network spanning the continent, providing direct service to east, west and Gulf Coast ports.

Duluth and its neighboring communities have benefited from the expansion of new industries in health care, precision manufacturing, metal fabrication and aerospace. The Duluth International Airport is a vital economic driver in retaining and developing new businesses throughout the region. It supports more than 5,294 aviation-related jobs at places such as the 148th Fighter Wing, Cirrus Aircraft, AAR, Monaco Air Duluth and Lake Superior College's Minnesota Center for Advanced Aviation. With Delta and United Airlines serving approximately 300,000 business and leisure passengers annually, the airport is a key asset that generates a \$1.3 billion annual economic impact.

Over \$150 million in capital improvements have recently been completed at the airport, including a new and improved fixed-based operator, a Category II instrument landing approach system, an auto-parking system, in-line baggage screening and a new passenger terminal. The new terminal is energy efficient, LEED certified and provides a first-class customer experience with streamlined passenger screening, an expansive concourse with amenities and 24-hour accommodations for international flights.

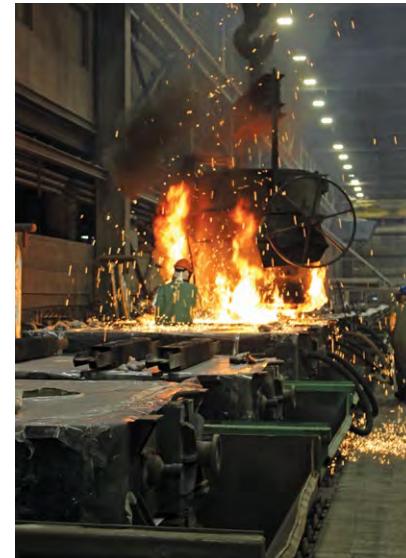
There are an estimated \$1.6 billion in investment coming to our community in 2020. Nearly \$1 billion of that alone is coming from investment in the medical district. Many other projects will bring much needed housing to the area.

The thriving tourism component of our city's economy generates more than a \$950 million impact per year. Duluth annually welcomes 6.7 million tourist visitors who enjoy diverse outdoor recreation opportunities all year round as well as arts and entertainment.

Several organizations proactively partner to facilitate business expansion and retention in the Twin Ports. These groups include the City of Duluth, the Duluth Economic Development Authority, the Duluth Seaway Port Authority, the Duluth Area Chamber of Commerce, Minnesota Power, APEX (Area Partnership for Economic Expansion), Entrepreneur Fund, University of Minnesota Duluth's Center for Economic Development, the University of Wisconsin - Superior's Small Business Development Center, The Northspan Group and its Northland Connection.

The Duluth Workforce Center provides resources and services for employment, training and other workforce development needs. Its premier resource is the online Minnesota Job Bank, one of the largest and best workforce tools in the state. Employers and employees alike can easily establish a job bank account by logging on to www.mnworks.org.

Duluth residents choose to live here because of the area's quality of life and because of our award-winning schools, our 13 college and university campuses and excellent health care options. Our dedicated workforce demonstrates a strong work ethic resulting in higher productivity, minimal turnover and a thriving economy. ■



Steve Isola



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Photo from Duluthian Magazine



BUILDING OUR CITY

DEVELOPMENT, INVESTMENT & EMPLOYMENT

The Duluth area is booming with diverse new construction and renovation projects – from a new apartment complex and hotels and a major university gymnasium renovation to new warehouse and office facilities for an electrical supply company, as well as sports, health and wellness centers serving the entire community. We're a city on the rise – and many Duluth Area Chamber of Commerce members contributed their skills and expertise to bring these projects to fruition. ■

St. Luke's Sports & Event Center in Proctor

Construction start: September 2017

Construction completion: September 2018

Chamber members involved: A.W. Kuettel & Sons, Benson Electric Co., Johnson Carpet One, Jamar Co., Johnson Wilson Constructors, Proctor Public Schools- ISD 704, Sell Hardware, St. Luke's, ThyssenKrupp Elevator Corp.

This 44,000-square-foot facility seats 1,200 with an additional 500 standing-room spaces on the walking track. It provides spacious dressing rooms for visiting and home teams, a large community multiuse space, a walking track circling the arena, concessions areas and a warming room for users of three outdoor rinks. The arena is home to the Proctor Rails boys' hockey team, the combined Proctor/Hermantown Mirage girls' hockey team and the Proctor Hockey Association.

One of the most popular features thus far is free access to the indoor walking track. The multipurpose community space is available for meetings, parties, expos, receptions and other events.

As well as providing support for the Sports & Event Center, St. Luke's funded a complete renovation of Proctor High School's fitness center. St. Luke's assumed operation of the



school district's fitness center, now open to both school district students and community members. The new St. Luke's Proctor Fitness Center is here to encourage health and wellness for all ages and offers all-new equipment in addition to a strength and conditioning coach and physical therapist (the physical therapist is provided through physician referral). The fitness center is free to Proctor students involved in a school-sponsored sport during the season, with coach verification required. It also offers monthly or annual memberships, day passes and membership options to anyone who may want to use the facility as well as personal training for small groups and individuals by appointment.

University of Minnesota Duluth Romano Gym Renovation

Start date: Phase 1 began November 2017

Phase 2 completed October 2018

Phase 3 slated for completion in 2020

Chamber members involved: Architecture Advantage LLC, Belknap Electric Inc., Johnson Controls, Jamar Co., Meyer Borgman Johnson.

This project resulted in improved lighting, reduced energy consumption, a new HVAC system, roof repair, new NCAA competition-grade wood flooring, upgraded playing surface, improved seating, and a new 14-foot by 2-foot 6MM Daktronics HD Videoboard. Phase 3 plans include a club and hospitality room, lobby and atrium updates, and locker room renovations for women's soccer, women's volleyball, softball, baseball, football and track/cross country. Upgrades for Bulldog athletics training and rehabilitation and strength and conditioning facilities are also planned.

Men's and women's basketball locker rooms were renovated, thanks to generous program alumni. Enhanced lower-level seating with back support and a collapsible capacity make the facility more user-friendly for audiences. Increased Americans with Disability Act capacity also makes main floor-level seating more accessible. The design allows for three full courts, making it workable for intramural sports.

These improvements benefit more than



just the athletic programs, since the gymnasium also provides space for academic and recreation programs and for community programs. Students and area residents from the Twin Ports area, as well as other northern Minnesota communities, are frequent users of Romano Gymnasium.

Additional theming with graphics and Bulldog "points of pride" will be highlighted throughout the facility, celebrating UMD's maroon and gold school colors.

Viking Electric Supply – Duluth Facility

Construction start: June 2018

Construction completion: January 2019

Chamber members involved: Holden Electric Co. Inc., Northland Constructors, Superior Glass Inc., Veit.

This two-story, 36,962-square-foot warehouse and office complex has a first-floor footprint of more than 29,600 square feet, making it Viking Electric's largest operation to serve its Northeast Minnesota market.

The company is a market leader serving the Upper Midwest electrical industry, distributing quality products from hundreds of manufacturers and working with residential and commercial electrical contractors, industrial, tool and related markets. In ad-

dition, Viking offers tool repair on all major brands of power tools including Bosch, DeWalt, Greenlee, Milwaukee, Panasonic and Rigid.

The first-floor warehouse has a 28-foot ceiling clearance, two receiving dock doors and five shipping docks, which provide Viking Electric with the capacity to move and house larger products to serve its customers. A large overhead door in the rear of the building facilitates larger deliveries and a smaller overhead door in the front accommodates customer load-out. The first floor also includes a city desk, showroom and reception area.

The second floor includes 7,344 square feet of office and conference space, including an area for future expansion. This modern building is designed to improve efficiency for customer service operations, with its high ceilings and additional dock doors. Electrical installation enhancements include lighting, power and data security applications.



Steve Isola



Image from Duluthian Magazine

Essentia Wellness Center in Hermantown

Construction start: July 2018

Construction completion: October 2019

Chamber members involved: Belanger Inc., Braun Intertec, Duluth Area Family YMCA, Essentia Health, Holden Electric Co., The Jamar Co., Johnson Carpet One, LHB Inc., Maki & Overom LTD, McGough, Northern Door & Hardware Inc., St. Germain's Glass Co.

Essentia Health, the Duluth Area Family YMCA and the City of Hermantown teamed up for this 72,000-square-foot facility, with collaboration and support from regional partners including St. Louis County, Hermantown Community Schools and the Hermantown Area Chamber of Commerce. It offers a full-service YMCA including a childcare center and health care services provided on-site by Essentia.

Essentia's on-site presence is in a wing dedicated to a variety of health and wellness programs and services ranging from diabetes education to stress management. Clinical services include physical therapy, sports medicine and other preventative care. The Essentia part of the Wellness Center focuses on lifestyle medicine with evidence-based treatment to help prevent

(Continued on next page.)



Collaborative Design by Shelter Architecture and BP Ownership for Bent Paddle Brewing Co.'s new Taproom - fire clay tile installed by Johnson Carpet

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(Continued)

illness and a focus on lifestyle factors. Improving mental health is another key part of the programs.

The center includes a multiple-use aquatic center with a lap pool, lazy river, therapy pool, whirlpool and sauna. It also has a gymnasium, locker rooms, showers, weights, exercise machines, dedicated space for fitness classes, a walk/run track, classroom spaces for cooking, wellness, fitness and healthy living classes, a multipurpose community room and lounge, and a cafe offering coffee, beverages, light snacks and sandwiches.

The YMCA Child Care Center features space for babies, toddlers and pre-kindergarten children with heated floors and child-scaled bathroom facilities. YMCA's Early Childhood Education Center offers high-quality, full-time child care opportunities for more than 100 infants, toddlers and preschoolers.

CityView Flats

Construction start: September 2018

Construction completion: December 2019

Chamber members involved: Architecture Advantage, A.W. Kuettel & Sons Inc., Braun Intertec, Contract Tile and Carpet, Hunt Electric Corp., Johnson Wilson Constructors,

Johnson Mertz Quality Appliance Center, MBJ Development Corp., Northern Door & Hardware Inc., St. Germain's Cabinet Inc., St. Germain's Glass Co.

This upscale, pet-friendly building is less than a mile from Canal Park and has 106 apartments. Nightlife, stores, restaurants and coffee shops are all within walking distance. The building's seven floors include a ground floor heated garage, first floor with apartments and communal areas, four floors of apartment units and a seventh-floor patio and party room level.

The industrial look is very modern, clean and up-to-date. There is secure, keyless FOB

entry for the building, apartments, mail and package rooms and elevator. A conference room is available for use by staff and residents. Other communal spaces and main floor amenities include an exercise facility, sauna and washrooms. The main floor communal room has a pool table, a tech bar with internet access and common area Wi-Fi and a lounge.

Outdoor rooftop patio on the seventh floor with glass railings offers great views of Lake Superior and downtown Duluth. A bonfire pit with seating and bistro tables and chairs makes this a favorite place for tenants. Free Wi-Fi is available in all communal spaces including those on the rooftop patio. Most units have recessed balconies; some of the balconies, particularly on the lake side, are projecting.

Tru By Hilton Duluth Mall Area

Construction start: fall of 2018

Construction completion: August 2019

Chamber members involved: Hunt Electric Corp.; Sinnott Blacktop; St. Germain's Glass Co.

This new hotel has four floors and 101 rooms featuring a vibrant, young-at-heart design. Conveniently located close to Miller Hill Mall, it's a 10-minute or less drive to major shopping and tourist areas, also providing easy access to Duluth International Airport



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Efficiently designed rooms include open closets and wall hooks, comfortable beds, a small moveable desk, large bathrooms with complimentary bath amenities and top-rate in-room entertainment with 55-inch television sets. To reduce clutter and waste, hand soap, body wash, shampoo and conditioner and body lotion are provided in dispensers.

Public areas are designed to allow guests to choose how they use the hotel and how they connect with fellow travelers in the spacious lobby. A space for lounging includes comfortable furniture, both in the lobby and outside in the patio area. The lobby area also has a pool table, tables and chairs and an assortment of board games.

The work space includes small, backlit carrels for privacy for one person, or a place to have a second person seated opposite for meetings. The hotel offers speedy Wi-Fi, remote printing and ubiquitous charging stations. There's also a fitness center and handicapped accessible swimming pool. The center's equipment includes two treadmills and an elliptical machine, and the machines have television screens in addition to Bluetooth capabilities. Other fitness center amenities include yoga mats, weights, a balance ball and a ballet bar.

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- Braun Intertec
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- Duluth Area Family YMCA
- Essentia Health
- Holden Electric Co. Inc.
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EDUCATION

PUBLIC AND PRIVATE SCHOOLS & UNIVERSITIES, EARLY CHILDHOOD PROGRAMS & CHILD CARE

Home to a wide array of learning institutions from early childhood to post-secondary schools, Duluth boasts an excellent and diverse educational system that provides lifelong learning opportunities for residents of all ages.

Duluth offers an abundance of early childhood education options to meet the needs of children and families. Parents are able to make educated choices regarding where to enroll their children during these formative years of rapid growth and development. The community offers private and public early childhood programs, full- and part-time programs, nursery school, family child care, and licensed and nationally accredited child-care centers with infant through school-age programs.

In 2006, Duluth Public Schools began developing a Long Range Facilities Plan with the goal of improving educational opportunities for all Duluth Public Schools students. The plan was designed to create a more efficient school system focused on providing an education rivaling the best Minnesota has to offer while serving to attract tomorrow's families with the best possible schools. Benefits include: critical investments for safety and education quality; smarter use of school resources; greener, more energy-efficient schools; and value for taxpayers. The final school renovations were completed in the fall of 2013. In total, 13 schools throughout the city have been completely transformed into modern, sustainable, quality learning facilities.

Additionally, three major universities, a number of community colleges and several specialized business schools are located in the Duluth area. University students comprise approximately 18 percent of Duluth's population. These students – who hail from the Duluth area and across Minnesota, the nation and the world – are a major economic driver for the area and provide regional employers immediate access to an educated workforce. ■



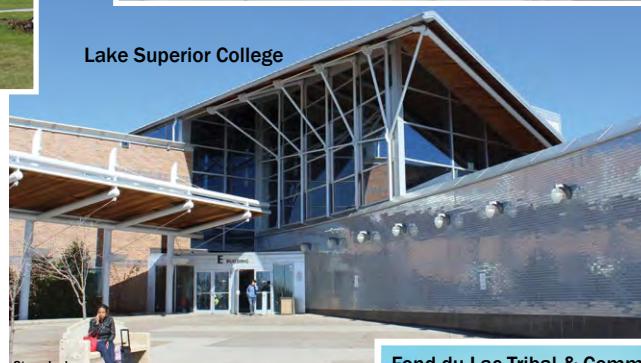
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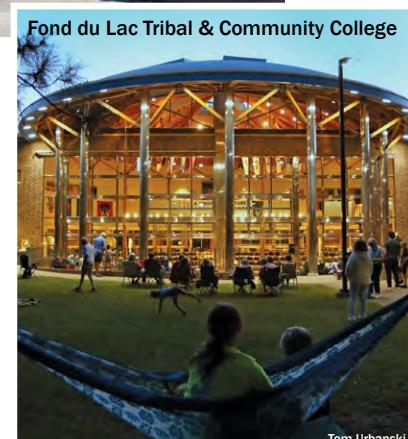
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CHILD CARE

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Duluth Public Schools (ISD #709)
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(218) 336-8700
Fax: (218) 336-8773
www.isd709.org

Duluth Edison Charter Schools (DECS)
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Duluth, MN 55811
(218) 728-9556
Fax: (218) 728-2075
www.duluthedisoncharterschools.com

DECS is a K-8 public charter school dedicated to academic and personal excellence for every student. Our technology rich STEAM environment includes core subjects language arts, math, science and social studies, enhanced by daily offerings in physical education, music, art, outdoor education, Spanish or a math/reading/behavior intervention.

DECS North Star Academy
3301 Technology Drive
Duluth, MN 55811
(218) 728-9556

DECS Raleigh Academy
5905 Raleigh St.
Duluth, MN 55807
(218) 628-0697

DECS Business Services
1515 London Road, Ste. 2
Duluth, MN 55812
(218) 216-8989

Duluth Public Schools (ISD 709)

For enrollment questions, call (218) 336-8739, call the individual school listed, visit www.ISD709.org or email info@ISD709.org. For attendance area and transportation questions, call (218) 336-8970. To enroll online: www.ISD709.org/enroll.

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336-8865 • Fax: 336-8869
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(Continued on next page.)

(Continued)

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PROCTOR PUBLIC SCHOOLS - ISD 704

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www.proctor.k12.mn.us

Bay View Elementary School

8708 Vinland St.
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(218) 628-4926 • Fax: (218) 628-4931

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Cloquet, MN 55720
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Fax: (218) 879-0814
www.fdltcc.edu

Fond du Lac Tribal and Community College brings together a tribal college and a state community college in partnership. With this partnership, Fond du Lac Tribal and



Tom Urbanski - Fond du Lac Tribal & Community College

Community College has a unique mission in providing education to the public. This collaboration offers all students, regardless of demographic background, the opportunity to learn in a comfortable and diverse environment.

Founded in 1987, the college offers two-year associate degrees across a wide range of program areas. Programs are available in more than 30 fields of study. Popular programs include liberal arts, law enforcement, human services, nursing, business, American Indian studies and environmental science. Fond du Lac Tribal and Community College is a regionally-accredited institution through the Higher Learning Commission. It provides the perfect learning environment in which to meet the needs of our next generation of leaders. Tuition and fees are affordable and among the lowest college costs in the region. The college offers on-campus student residence halls, intercollegiate athletics, student clubs and organizations, and a positive atmosphere on campus. More than 2,600 students enroll in credit-based courses each year.

Lake Superior College

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(218) 733-7601 • (800) 432-2884
Fax: (218) 733-5937
www.lsc.edu

LSC offers programs and courses for transfer, career-oriented technical programs, continuing education and custom training for business and industry. LSC is a member of the Minnesota State System and is accredited by the Higher Learning Commission (HLC) of the North Central Association of Colleges and Universities.

The college offers more than 90 certificate, diploma and associate degree programs in career/technical fields, pre-baccalaureate majors for students interested in transferring to a 4-year college or university and a huge variety of online classes. Technical programs include business, public safety, computers, industrial and engineering technology, health care and transportation. The college also offers an associate in arts degree intended to transfer to bachelor degree programs.



Tom Urbanski - Fond du Lac Tribal & Community College

The Health and Science Center serves nursing, respiratory therapist, medical laboratory technician, phlebotomy, surgical technician, biology and earth sciences programs. LSC also operates an Emergency Response Training Center, a Center for Advanced Aviation offering aviation maintenance technician and professional pilot programs, and a downtown Duluth campus focusing on integrated manufacturing programs.

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www.css.edu

University of Minnesota Duluth - Chancellor's Office

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www.memersccu.org

Members Cooperative Credit Union - Miller Hill Branch

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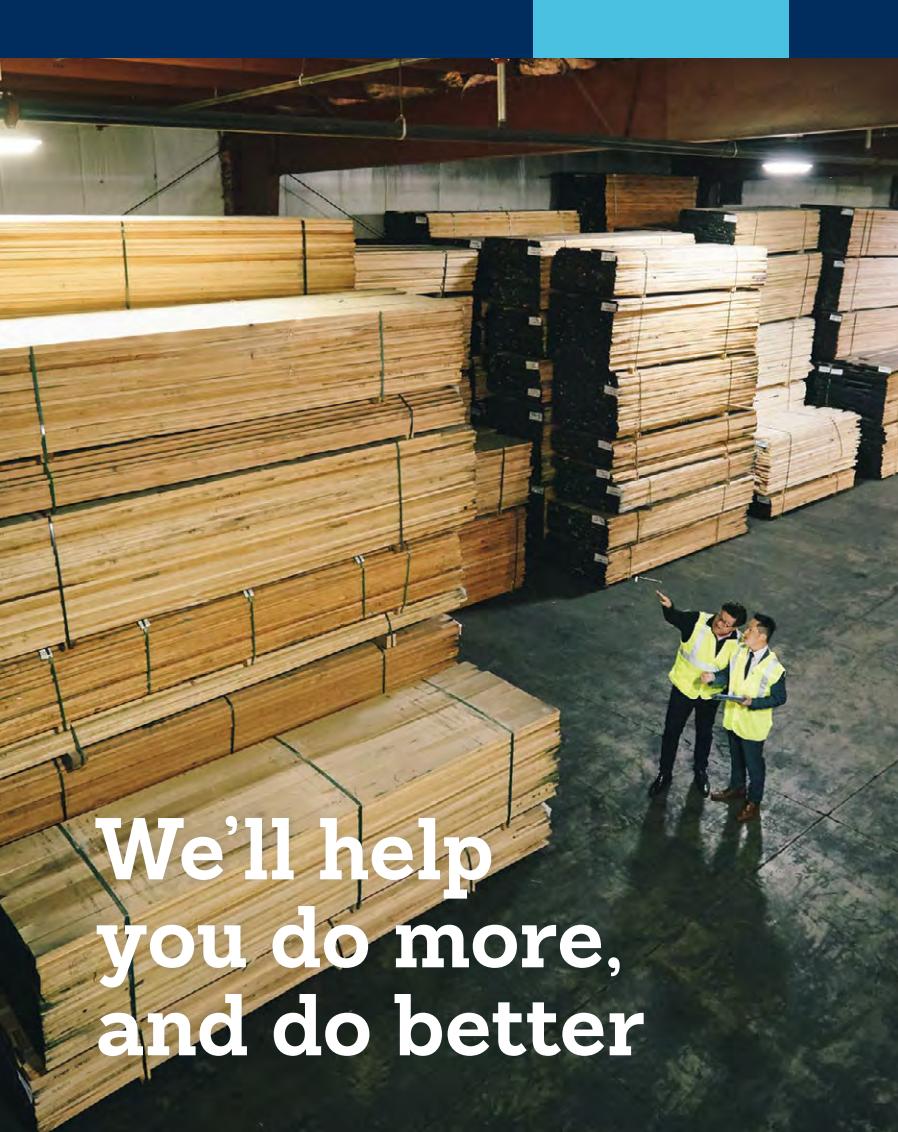
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GOVERNMENT

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The mayor is elected for four-year terms. Four at-large councilors representing the City of Duluth as a whole and five councilors representing specific precincts are also elected to four-year terms. There are no term limits in Duluth. City Council meetings are held the second and fourth Mondays of each month at 7 p.m. in the Council Chamber at City Hall. You can visit www.duluthmn.gov/clerk/council/schedule.cfm or call (218) 730-5740 for a complete schedule.

Duluth governs with a strong mayor-council form of government. Policy proposals from the city administration are presented to a nine-member City Council for approval. Resolutions and ordinances become law when they are approved by the City Council and signed by the mayor.

Duluth mayors appoint a chief administrative officer for an indefinite term. The CAO, for all practical purposes, runs the day-to-day operations of the city with the exception of the attorney's office, which is operated independently. For more information, visit the City of Duluth's website at www.duluthmn.gov. ■



City Hall • 411 W. First St. • Duluth, MN 55802
(218) 730-5500 • www.duluthmn.gov



Steve Isola

OFFICE OF THE MAYOR

Mayor Emily Larson
403 City Hall, 411 W. First St.
(218) 730-5230
Fax: 730-5904
elarson@duluthmn.gov

CHIEF ADMINISTRATIVE OFFICER

Noah Schuchman
402 City Hall, 411 W. First St.
(218) 730-5370
nscuchman@duluthmn.gov

CITY CLERK

Chelsea J Helmer
330 City Hall, 411 W. First St.
(218) 730-5500
chelmer@duluthmn.gov

CITY COUNCILORS

Gary Anderson, Council President
1st Council District
City Hall, Room 330
411 W. First St.
Duluth, MN 55802
(218) 464-8527
www.duluthmn.gov

Joel Sipress
2nd Council District
City Hall, Room 330
411 W. First St.
Duluth, MN 55802
(218) 728-4185
www.duluthmn.gov

Roz Randorf
3rd Council District
City Hall, Room 330
411 W. First St.
Duluth, MN 55802
(218) 443-8364
www.duluthmn.gov

Renee Van Nett
4th Council District
City Hall, Room 330
411 W. First St.
Duluth, MN 55802
(218) 730-5354
www.duluthmn.gov

Janet Kennedy
5th Council District
City Hall, Room 330
411 W. First St.
Duluth, MN 55802
(218) 341-6113
www.duluthmn.gov

Arik Forsman
Councilor At Large
City Hall, Room 330
411 W. First St.
(218) 409-8822
www.duluthmn.gov

Derek Medved
Councilor At Large
City Hall, Room 330
411 W. First St.
Duluth, MN 55802
(218) 464-8625
www.duluthmn.gov

Barb Russ
Councilor At Large
City Hall, Room 330
411 W. First St.
Duluth, MN 55802
(218) 310-2065
www.duluthmn.gov

Zack Filipovich
Councilor at Large
City Hall, Room 330
411 W. First St.
Duluth, MN 55802
(218) 393-0212
www.duluthmn.gov

ST. LOUIS COUNTY PUBLIC OFFICIALS

St. Louis County Courthouse
100 N. Fifth Ave. W.
Duluth, MN 55802
(218) 726-2000
www.stlouiscountymn.gov

County Administrator - Kevin Gray
St. Louis County Courthouse, Room 202
(218) 726-2448
grayk@stlouiscountymn.gov

County Attorney - Mark Rubin
St. Louis County Courthouse, Room 501
(218) 726-2323
rubinm@stlouiscountymn.gov

County Auditor - Nancy Nilsen
St. Louis County Courthouse, Room 214
(218) 726-2380
nilsenn@stlouiscountymn.gov

ST. LOUIS COUNTY COMMISSIONERS

Frank Jewell, Board Chair - 1st District
100 N. Fifth Ave. W., Room 202
Duluth, MN 55802
(218) 726-2450
jewellf@stlouiscountymn.gov

Patrick Boyle - 2nd District
100 N. Fifth Ave. W., Room 202
Duluth, MN 55802
(218) 726-2359
boylep@stlouiscountymn.gov

Beth Olson - 3rd District
100 N. Fifth Ave. W., Room 202
Duluth, MN 55802
(218) 726-2562
olsonb1@stlouiscountymn.gov

Paul McDonald - 4th District
St. Louis County Service Center
320 Miners Drive E.
Ely, MN 55731
(218) 365-8200
mcdonaldp@stlouiscountymn.gov

Keith Musolf - 5th District
100 N. Fifth Ave. W., Room 202
Duluth, MN 55802
(218) 726-2450
MusolfK@StLouisCountyMN.gov

Keith Nelson - 6th District
Virginia Courthouse - 300 S. Fifth Ave.
Virginia, MN 55792
(218) 749-7108
nelsonk@stlouiscountymn.gov

Mike Jugovich - 7th District
Hibbing Courthouse - 1810 12th Ave. E.
Hibbing, MN 55746
(218) 262-0201
jugovichm@stlouiscountymn.gov

STATE OF MINNESOTA
www.state.mn.us & www.leg.state.mn.us

Governor - Tim Walz
130 State Capitol
75 Rev. Dr. Martin Luther King Jr. Blvd.
St. Paul, MN 55155
(651) 201-3400 • (800) 657-3717
www.governor.state.mn.us

Lieutenant Governor - Peggy Flanagan

130 State Capitol
75 Rev. Dr. Martin Luther King Jr. Blvd.
St. Paul, MN 55155
(651) 201-3400 • (800) 657-3717

Attorney General - Keith Ellison

445 Minnesota St., Ste. 1400
St. Paul, MN 55101
(651) 296-3353 • (800) 657-3787
attorney.general@ag.state.mn.us
www.ag.state.mn.us

Secretary of State - Steve Simon

180 State Office Bldg.
100 Rev. Dr. Martin Luther King Jr. Blvd.
St. Paul, MN 55155
Main Office (651) 296-2803 • (877) 551-6767
secretary.state@state.mn.us
www.sos.state.mn.us

State Auditor - Julie Blaha

525 Park St., Ste. 500
St. Paul, MN 55103
(651) 296-2551
state.auditor@osa.state.mn.us
www.auditor.state.mn.us

**MINNESOTA STATE HOUSE
OF REPRESENTATIVES****House Public Information Office**

100 Rev. Dr. Martin Luther King Jr. Blvd., Ste. 175
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(651) 296-2146 • (800) 657-3550
www.house.leg.state.mn.us

Rep. Jennifer Schultz - District 7A

473 State Office Bldg.
100 Rev. Dr. Martin Luther King Jr. Blvd.
St. Paul, MN 55155
(651) 296-2228
rep.jennifer.schultz@house.mn

Rep. Liz Olson - District 7B

471 State Office Bldg.
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MINNESOTA STATE SENATE**Senate Information Office**

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Sen. Thomas Bakk - District 3

95 University Ave. W.
Minnesota Senate Bldg., Room 2221
St. Paul, MN 55155
(651) 296-8881
sen.tom.bakk@senate.mn

Sen. Erik Simonson - District 7

95 University Ave. W.
Minnesota Senate Bldg., Room 2417
St. Paul, MN 55155
(651) 296-4188
sen.erik.simonson@senate.mn

Sen. Jason Rarick - District 11

95 University Ave. W.
Minnesota Senate Bldg., Room 2211
St. Paul, MN 55155
(651) 296-0293

Sen. David Tomassoni - District 6

95 University Ave. W.
Minnesota Senate Bldg., Room 2235
St. Paul, MN 55155
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sen.david.tomassoni@senate.mn

UNITED STATES GOVERNMENT

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Washington, DC 20510
(202) 224-3244
www.klobuchar.senate.gov

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HEALTH CARE

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Many senior care, assisted living and nursing home options are also available in Duluth. In fact, CNN ranked Duluth No. 23 in its "25 Best Places to Retire" list. State-of-the-art medical and rehabilitative facilities, comfortable living arrangements and creative social activities are among the assets provided at Duluth's eldercare centers.

In addition to providing outstanding care, the area's health-care sector provides jobs and serves as a strong economic driver, totaling approximately 28 percent of the regional economy. Furthermore, local universities, including the Duluth campus of the University of Minnesota Medical School, The College of St. Scholastica, Lake Superior College and Wisconsin Indianhead Technical College, draw an abundance of medical students from around the nation and world, invigorating the Duluth economy with a fresh, new source of talent. ■



Steve Isola



Steve Isola



Steve Isola

(Continued)

HOSPITALS & CLINICS

ESSENTIA HEALTH

502 E. Second St.
Duluth, MN 55805
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Essentia Health is an integrated health system, headquartered in Duluth, that serves patients in Minnesota, as well as Wisconsin, Idaho and North Dakota. It combines the strengths of 14,500 employees, including 2,100 physicians and advanced practitioners, who serve our patients and communities through the mission of being called to make a healthy difference in people's lives.

Essentia Health has 15 hospitals, 77 clinics, six long-term care facilities, three assisted living facilities, three independent living facilities, five ambulance services and one research institute. As the largest, most comprehensive health care provider in the Northland, Essentia Health delivers patient- and family-centered care and leading-edge treatments, technologies and research. It is accredited as an Accountable Care Organization by the National Committee for Quality Assurance.

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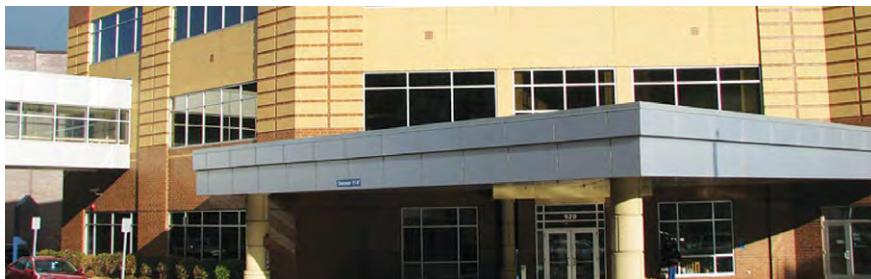
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Duluth, MN 55805
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www.sldhduluth.com

St. Luke's, a comprehensive regional health care system, offers a comprehensive continuum of care serving the 17-county region of Northeastern Minnesota, Northwestern Wisconsin and the Upper Peninsula of Michigan. The system includes St. Luke's Hospital in Duluth, Minnesota, Lake View Hospital and Clinic in Two Harbors, Minnesota, and 14 primary and 25 specialty clinics. Primary care clinics are located in Duluth, Hermantown, Hibbing, Two Harbors, Mountain Iron and Silver Bay, Minnesota, and Ashland and Superior, Wisconsin. In addition, Urgent Care, Q Care and eCare express medical services are available. St. Luke's is designated by the American College of Surgeons and the State of Minnesota Department of Health as a Level II trauma center.

ST. LUKE'S HOSPITALS AND CLINICS:

St. Luke's Hospital
915 E. First St.
Duluth, MN
(218) 249-5555

Lake View Hospital
325 11th Ave.
Two Harbors, MN
(218) 834-7300

FAMILY MEDICINE CLINICS:

Bay Area Medical Clinic
50 Outer Drive
Silver Bay, MN 55614
(218) 353-6700

Chequamegon Clinic
2201 Lake Shore Drive E.
Ashland, WI 54806
(715) 685-6600

Denfeld Medical Clinic
4702 Grand Ave.
Duluth, MN 55807
(218) 249-6800

Hibbing Family Medical Clinic
1120 E. 34th St.
Hibbing, MN 55746
(218) 362-7100

Lake View Medical Clinic
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Two Harbors, MN 55616
(218) 834-7700

Laurentian Medical Clinic
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Mountain Iron, MN 55768
(218) 748-7480

Lester River Medical Clinic
6351 E. Superior St.
Duluth, MN 55804
(218) 249-4500

Mariner Medical Clinic

109 N. 28th St.
Superior, WI 54880
(715) 395-3900

Miller Creek Medical Clinic
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Hermantown, MN 55811
(218) 249-4600

Mount Royal Medical Clinic
1400 Woodland Ave.
Duluth, MN 55803
(218) 249-8800

P.S. Rudie Medical Clinic

26 E. Superior St., Ste. 205
Duluth, MN 55802
(218) 249-4300

St. Luke's Medical Arts Clinic
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Duluth, MN 55802
(218) 249-3500

St. Luke's Internal Medicine Associates
1001 E. Superior St., Ste. 401
Duluth, MN 55802
(218) 249-7960

(Continued on next page.)



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(Continued)

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(218) 249-6095

Lake View Hospital

325 11th Ave.
Two Harbors, MN
(218) 834-7733

Denfeld Medical Clinic

4702 Grand Ave.
Duluth, MN
(218) 249-6888

Laurentian Medical Clinic

8373 Unity Drive
Mountain Iron, MN
(218) 249-6888

Mariner Medical Clinic

109 N. 28th St. E.
Superior, WI
(715) 395-3950

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Hermantown, MN 55811
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(218) 249-4987

Lake Superior College (open to the public)

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Duluth, MN
(218) 249-7520

Mount Royal Medical Clinic

1400 Woodland Ave.
Duluth, MN 55803
(218) 249-8888

HEALTH CARE SERVICES

Alzheimer's Association MN-ND-

Northern Regional Center

525 Lake Ave. S., Ste. 214
Duluth, MN 55802
(218) 733-2560 • Fax: (218) 733-2565
www.alz.org/mnnd

Arrowhead EMS Association

4219 Enterprise Circle
Duluth, MN 55811
(218) 726-0070
www.arrowheadems.com

Associated Chiropractic Physicians

1320 Kenwood Ave.
Duluth, MN 55811
(218) 728-3686 • Fax: (218) 728-2996
www.duluthchiro.com
Duluth's only chiropractic orthopedist.
Our mission at Associated Chiropractic is to improve the overall health of Northland residents by providing the highest quality family chiropractic wellness care possible. We do this by empowering individuals and families to take control of their own health and wellness. We educate, lead and inspire with open ears, boundless energy and a positive attitude. Our friendly staff and state-of-the-art diagnostic equipment ensure you will receive the highest quality health care possible. Work comp and auto injuries are welcome. Most insurance accepted.
www.duluthchiro.com

American Heart Association

1346 W. Arrowhead Road, Ste. 325
Duluth, MN 55802
(218) 340-8735
www.heart.org

Chester Creek Chiropractic

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(218) 501-0707
www.chestercreekchiro.com



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424 W. Superior St., Ste. 201
Duluth, MN 55802
(218) 726-4834
www.allinahealth.com

Dr. Lara Hill, D.C.

306 W. Superior St., Ste. 412
Duluth, MN 55808
(218) 464-6673
www.drlarahill.com

Ecumen Lakeshore

4002 London Road
Duluth, MN 55804
(218) 525-1951 • Fax: (218) 625-7808
www.lakeshoreliving.org

Edgewood Vista

4195 Westberg Road
Hermantown, MN 55811
(218) 723-8905 • Fax: (218) 723-4051
www.edgewoodseniorliving.com

Expanding Horizons Inc.

5075 Miller Trunk Highway
Duluth, MN 55811
(218) 626-1926
www.expandinghorizonhomes.com

Infinity Massage & Wellness

4897 Miller Trunk Highway, Ste. 200
Duluth, MN 55811
(218) 341-8799
www.infinitymassageduluth.com

In Motion Therapy

2701 W. Superior St., Ste. 112
Duluth, MN 55806
(218) 727-1180
Fax: (218) 727-1461
www.inmotiontherapy.com

Ketamine North Infusion Center

1003 E. Central Entrance
Duluth, MN 55811
(218) 209-2150
Fax: (833) 903-0315
www.ketaminenorth.com

Lake Superior Community Health Center

4325 Grand Ave.
Duluth, MN 55807
(218) 722-1497 • (715) 392-1955 (Sup)
Fax: (218) 722-6239
www.ls chc.org

Lighthouse Center for Vision Loss

4505 W. Superior St.
Duluth, MN 55807
(218) 624-4828 Fax (218) 624-4479
www.lcfvl.org

LightSpeed Lift

500 E. 10th St.
Duluth, MN 55805
(218) 481-7242
www.lightspeedlift.com

Northern Lakes Chiropractic

2340 Mountain Shadow Drive
Duluth, MN 55811
(507) 251-1060
www.northernlakeschiro.com

Northern Orthotic and Prosthetic Center

925 E. Superior St., Ste. 102
Duluth, MN 55802
(218) 249-6250 • Fax: (218) 249-6255

(Continued on next page.)

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Orthopaedic Associates of Duluth PA

1000 E. First St., Ste. 404
Duluth, MN 55805
(218) 722-5513 • (800) 225-1321
www.oaduluth.com

Peace of Mind of Duluth Inc.

1346 W. Arrowhead Road, Ste. 378
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(218) 728-3018
www.pomduluth.com

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4602 Grand Ave., Ste. 940
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www.profileplan.com

Resonance Wellness Journeys

324 W. Superior St.
Duluth, MN 55802
(218) 390-8303
www.in2wholeness.com

Twin Ports Dermatology

1414 Woodland Ave.
Duluth, MN 55803
(218) 302-1000
www.twinportsderm.com

Villa Marina Health and Rehabilitation Center

35 N. 28th St.
Superior, WI 54880
(715) 392-3300 • Fax: (715) 392-9660
www.avantihs.com

Wilderness Wellness Chiropractic

224 E. Central Entrance, Ste. C
Duluth, MN 55811
(218) 481-7330
www.wildernesswellnessduluth.com

Whole Health Matters

230 W. Superior St., Ste. 400
Duluth, MN 55802
(218) 288-2345
www.whole-health-matters.business.site

HOME CARE SERVICES

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Duluth, MN 55804
(218) 525-1951 • Fax: (218) 625-7808
www.lakeshoreliving.org

Interim HealthCare

332 W. Superior St., Ste. 204
Duluth, MN 55802
(218) 722-0053 • Fax (218) 722-0318
www.interimhealthcare.com

Pathways To Achievement Inc.

114 S. 20th Ave. W., Ste. 2
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(218) 721-4732 • Fax: (218) 733-0499
www.pathwaystoachievementinc.com

SENIOR INDEPENDENT & ASSISTED LIVING

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4014 Trinity Road
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(218) 343-3428
www.beehivehomes.com

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935 Kenwood Ave.
Duluth, MN 55811
(218) 723-6408 • Fax (218) 723 6449
www.blcduluth.org

Benedictine Living Community of Duluth

935 Kenwood Ave.
Duluth, MN 55811
(218) 522-8900 • Fax (218) 723-6449
www.bhshealth.org

Diamond Willow Advanced Care

2701 W. Superior St., Ste. 101
Duluth, MN 55806
(218) 625-2318 • Fax: (218) 625-2338
www.diamondwillow.com

Ecumen Lakeshore

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Duluth, MN 55804
(218) 625-7100 • Fax: (218) 625-7808
www.lakeshoreliving.org

Edgewood - Hermantown

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(218) 723-8905 • Fax: (218) 740-4336
www.edgewoodseniorliving.com

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Duluth, MN 55811
(218) 727-2800 • Fax: (218) 727-2850
www.keystonebluffs.com

Lifestone Health Care Inc.

2214 Springvale Road
Duluth, MN 55811
(218) 481-7306 • Fax: (218) 481-7309
www.lifestonehealthcare.com

McCarthy Manor

2221 N. Arlington Ave.
Duluth, MN 55811
(218) 722-1501 • Fax: (218) 722-5882
www.mccarthymanor.com

Northland Foundation

202 W. Superior St., Ste. 610
Duluth, MN 55802
(218) 723-4040 • Fax: (218) 723-4048
www.northlandfdn.org

Zvago Cooperative Living at Lake Superior

7485 France Ave. S.
Edina, MN 55435
(952) 206-2006
www.zvagoliving.com



Steve Isola



MEDIA

RADIO, NEWSPAPERS, MAGAZINES, ONLINE PUBLICATIONS, BLOGS, TELEVISION, CABLE SERVICES

Duluth's large population and surrounding area lends necessity to a wide variety of media. As the second largest media market in the state, Duluth serves Northeastern Minnesota as well as Northwestern Wisconsin. Media include television stations, radio stations, newspapers, magazines, blogs, publishing companies and online publications. The area's diverse media outlets provide a variety of news, business coverage, music, sports, opinion and local profiles, as well as arts/entertainment and lifestyle features. ■



BLOGS & EVENT CALENDARS

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www.perfectduluthday.com

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(218) 722-6700 • Fax: (218) 722-1092
www.life973.com

Midwest Communications

11 E. Superior St., Ste. 380
Duluth, MN 55802
(218) 722-4321 • Fax: (218) 722-5423
www.kdal610.com

Minnesota Public Radio

306 W. Superior St., Ste. 500
Duluth, MN 55802
(218) 722-9411 • Fax: (218) 720-4900
www.mpr.org

Townsquare Media

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14 E. Central Entrance
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(218) 727-4500 • Fax: (218) 727-9356
www.kkcb.com

Wisconsin Public Radio - Northern Region

1805 Catlin Ave. - P.O. Box 2000
Superior, WI 54880
(715) 394-8564 • (715) 394-8530
Fax: (715) 394-8404
www.wpr.org/superior

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www.kbjr.com

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2001 London Road
Duluth, MN 55812
(218) 728-8930 (Newsroom)
(218) 728-1622 (Office)
Fax: (218) 728-1557
www.fox21online.com

WDIO-WIRT TV

10 Observation Road
Duluth, MN 55811
(218) 727-6864 • Fax: (218) 727-4415
www.wdio.com

WDSE.WRPT Television

632 Niagara Court
Duluth, MN 55811
(218) 724-8567 • Fax: (218) 724-4269
www.wdse.org

NEWSPAPERS & MAGAZINES

BusinessNorth Inc.

P.O. Box 16223
Duluth, MN 55816
(218) 720-3060
www.businessnorth.com

Duluthian Magazine

5 W. First St., Ste. 101
Duluth, MN 55802
(218) 722-5501 • Fax: (218) 722-3223
www.duluthianmagazine.com

This bimonthly business-to-business magazine published by the Duluth Area Chamber of Commerce spotlights Chamber members and their businesses and advocates for the business community. Winner of Minnesota Magazine Publishers Association and American Council of Chamber Executives awards. Duluthian's annual subscription rate of \$24 is included in the Chamber's annual membership

dues. Duluthian is also available online at duluthianmagazine.com. For advertising information, contact: AdMax Displays Inc., 1518 E. Superior St., Duluth, MN 55812, (218) 724-2734, www.admaxdisplays.com.

Duluth News Tribune

424 W. First St.
Duluth, MN 55802
(218) 723-5281 • (800) 456-7979
Fax: (218) 723-5325
www.duluthnewstribune.com

With a combined print and online audience of 101,302 daily and 156,698 Sunday, the Duluth News Tribune is a regional daily newspaper and information company that serves a 15-county, 26,000-square-mile area in Northeastern Minnesota, Northwestern Wisconsin and the Upper Peninsula of Michigan. In print and online, the Duluth News Tribune offers the largest regional website and the most comprehensive look at the day's local, regional, state, national and world news as well as the most up-to-date business news, sports coverage, weather information and classified listing – every day. Special features include JobsHQ, CarsHQ, HomesHQ, ApartmentsHQ, and Northland Outdoors. The Duluth News Tribune is a Forum Communications Co. owned newspaper that has been covering the Northland's local news for more than 150 years.

The Woman Today

424 W. First St.
Duluth, MN 55802
(218) 723-5281
www.thewomantoday.com

The Woman Today has published a four-color, quality magazine for the past 20 years. This publication profiles local women and families in the Twin Ports along with local topics including family health, legal and financial planning, home building and interior design, hair and beauty, recipes, travel, arts and entertainment. The Woman Today publishes eight times a year and has a circulation of 15,000 with monitored distribution, making it the largest four-color publication in the Twin Ports.



MILITARY

NATIONAL GUARD, NAVY, COAST GUARD & RECRUITING

Duluth strongly supports the region's military members and their families. In 2010, the city was officially proclaimed a "Yellow Ribbon City" by Minnesota's governor in conjunction with the Minnesota National Guard's "Beyond the Yellow Ribbon" program. From the Minnesota Army National Guard and Minnesota Air National Guard to the United States Coast Guard, each local military unit contributes to the strength of Duluth through the jobs provided and the overall economic impact delivered.

The 148th Fighter Wing, one of the largest employers in the area, supplies more than 1,000 jobs and generates a yearly economic impact of over \$79 million. Seven years after a successful "Save the Base" mission leading to the acquisition of new state-of-the-art airplanes, the 148th succeeded in becoming one of only six active associate units in the country. The designation means bringing active-duty Air Force personnel to Duluth to work with and train current guardsmen and guardswomen. Accomplished through a sustained, cooperative effort beginning in 2008, active association status provides a boost to the local economy and greater long-term stability to the base.



Photo courtesy of 148th Fighter Wing

The 148th Fighter Wing has a strong record and long list of accomplishments. Notable accomplishments in recent years include: the 2008 Raytheon Trophy, which is given to the best fighter units in the U.S. Air Force; the 2013 and 2016 NGAUS (National Guard Association of the United States) Distinguished Flying Unit Plaque; 2013 Excellent Operational Readiness Inspection; Air Force Outstanding Unit Award in 2007, 2008, 2009 and 2012; Air Force Association Outstanding Air National Guard Flying Unit Award in 2006, 2009, 2011 and 2012; and the Nathan Altschuler Outstanding Education and Training Program Award in 2012.

Additionally, the United States Coast Guard employs more than 130 people in the Duluth/Superior region and the Army National Guard is responsible for roughly \$21 million in both salaries (state and federal) and other expenses. Together, the local military strengthens Duluth's economy. By proudly serving their country, they're proudly serving us. ■

Minnesota Army National Guard

1-94th Cavalry Squadron
4015 Airpark Blvd.
Duluth, MN 55811
Unit telephone: (651) 268-8243
or (218) 723-4756
www.minnesotanationalguard.org

Minnesota Air National Guard

148th Fighter Wing
4680 Viper St.
Duluth, MN 55811
(218) 788-7258
www.148fw.ang.af.mil

The 148th Fighter Wing – the Duluth based Air National Guard unit – flies the Block 50 F-16CM, the newest F-16 in the Air Force fleet. The Wing performs Aerospace Control Alert, protecting America's skies 24 hours a day. The 148th is one of two Air National Guard wings tasked to provide Suppression of Enemy Air Defense (SEAD) support for our nation.

The 148th mission is to "provide ready Airmen to defeat America's enemies and rapidly respond to state and community needs." When Minnesota Air National Guard units are not mobilized or under federal control, they report to

the governor, supervised by the adjutant general. The dual federal-state mission is unique in the military and sets the National Guard apart from any other reserve component.

In addition to being available when our state and nation needs it, the 148th provides the Airfield Fire Department, the sole crash and rescue service provider for the Duluth International Airport, providing 24/7 coverage.

United States Coast Guard (USCG)

600 S. Lake Ave.
Duluth, MN 55802
(218) 720-5286
www.uscg.mil/d9/msoduluth

USCG Station Duluth

(218) 720-5412
Search and Rescue • Law Enforcement

USCG Marine Safety Unit Duluth

(218) 522-0707 • (218) 720-5286
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Oil Spills/HAZMAT

U.S. Air Force Recruiting

4970 Airport Road, Ste. 206
Duluth MN 55811
(218) 788-7211

U.S. Army Recruiting

2330 Mountain Shadow Drive
Duluth MN 55811
(218) 722-7832

U.S. Marine Corps Recruiting

2330 Mountain Shadow Drive
Duluth MN 55811
(218) 727-2159

U.S. Navy Recruiting

2330 Mountain Shadow Drive
Duluth MN 55811
(218) 722-4296



PARKS

MILITARY/PARKS

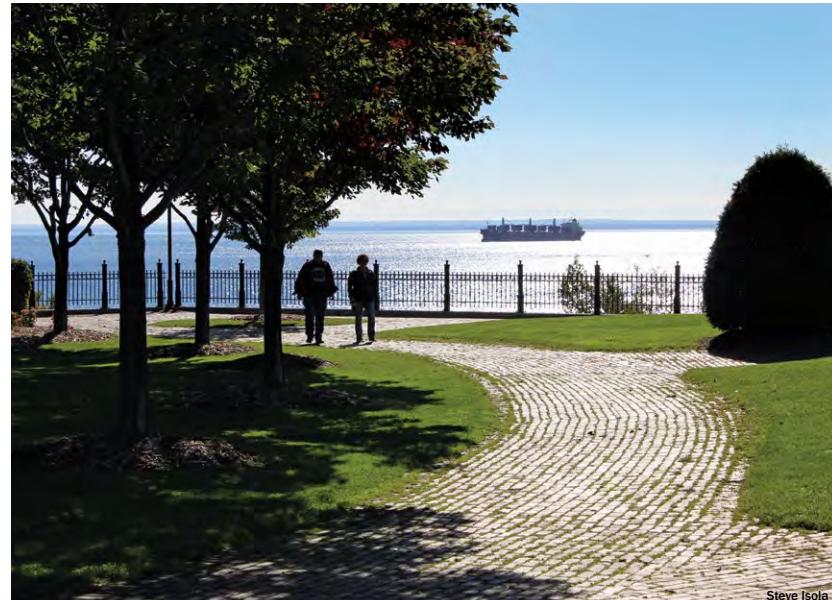
The city owns and preserves more than 11,000 acres of park space, giving Duluth one of the more comprehensive park systems in the United States. Voted as the "Best Outdoors Town in America" by Outside Magazine, citizens and tourists alike can find a vast array of year-round activities within a short walk or driving distance, such as rock-climbing, walking, skiing, biking, hiking, golfing, fishing, snowshoeing and rollerblading, all within city limits.

Additionally, there are numerous facilities throughout the city available for softball, tennis, soccer, baseball, basketball, horseshoes, hockey and bocce. Duluth is a gateway to Lake Superior's scenic North Shore, which attracts thousands of visitors to the Boundary Waters Canoe Area Wilderness, Gooseberry State Park, Jay Cooke State Park and Tettegouche State Park – all offering even more opportunities to enjoy the region's spectacular scenery and outdoor activities.

The International Mountain Bike Association recently designated Duluth's trails as one of six gold-level ride centers in the world. Mountain bikers can enjoy riding at Hartley Park, Lester Park, Mission Creek, Piedmont/Brewer and Spirit Mountain, which are connected by the Duluth Traverse trail system. Road bikers can enjoy the Lakewalk or the Munger Trail with great views of the lake. For details, visit the City of Duluth's website (www.duluthmn.gov/parks/trails-bikeways) or Cyclists of Gitchee Gumee Shores website (www.coggs.com).

Plenty of green space allows wildlife to visit the city. In addition to deer, bear and fox that may be seen within city limits, Duluth is widely considered one of the Top 10 destinations in America for bird watching. Hawk Ridge Bird Observatory is a great place to witness the migration, which acts as a "funnel" for tens of thousands of migratory hawks, eagles and other birds of prey. Peak migration occurs from mid-September through late October.

If you're not into animal watching, enjoy a stroll through one of Duluth's lovely gardens and connecting trails. Duluth parks offer well maintained perennial gardens including the popular Rose Garden in Leif Erikson Park, where 40,000 roses bloom each year, and Enger Park, which hosts a Japanese-inspired peace garden and spectacular views of the city from the top floor of Enger Tower or the new expansive pavilion. And with two dozen creeks and streams with secluded waterfalls located within city limits, Duluth is a destination for those seeking fast-paced adventure or a leisurely stroll. Major parks include Bayfront, Brighton Beach (Kitchi Gammi Park), Chester Park, Chambers Grove, Leif Erikson, Park Point, Lincoln Park, Lester, Fairmont and a newly created Quarry Park offering disc golf, accessible trails and ice climbing. For a complete list of parks, visit the City of Duluth website at www.duluthmn.gov/parks. ■



Steve Isola

DULUTH

City of Duluth Parks & Recreation

411 W. First St. - Ground Floor, Duluth, MN 55802, (218) 730-4300, www.duluthmn.gov/parks

Duluth Parks & Recreation provides year-round recreation, social and cultural opportunities on a city-wide basis for persons of all ages.

The city owns and maintains the following special areas:

- 129 municipal parks, playgrounds and public places
- Neighborhood community recreational centers
- 85 miles of single track mountain biking trails on the newly built Duluth Traverse for novices and experts with another 15 miles to be added
- Senior recreation centers
- Over 7 miles of Duluth Lakewalk along the shores of Lake Superior now connected to Brighton Beach by way of an underground tunnel
- A 3-mile Cross City Trail from Duluth Sister Cities Park to Carlton Street in the Lincoln Park neighborhood with future additions to connect to the Willard Munger State Trail. Construction starts in 2019 on the River Route segment from Carlton Street to the new segment's western end at Irving Park.
- 2 golf courses, each offering a challenging course and breathtaking views
- 3 disc golf courses

- Skatepark at Wheeler Field Athletic Complex
- Year-round indoor ice skating at Essentia Duluth Heritage Sports Center
- 4 dog parks
- 13 self-guided hiking trails
- 75 kilometers of groomed cross-country ski trails
- 45 miles of snowmobile trails
- Lake Superior Zoo
- Wade Municipal Stadium
- Swimming at Park Point Beach
- An abundance of public gardens
- Seasonal campground situated next to the St. Louis River
- Hartley Nature Center
- Hawk Ridge



SHOPPING

DOWNTOWN DULUTH, MILLER HILL MALL & OTHER SHOPPING CENTERS

Exceptional boutiques, outdoor equipment and clothing suppliers, beautiful antique stores, mainstream department fashion stores and unique, locally-owned shops provide an eclectic and wide selection of merchants.



Steve Isola

DOWNTOWN DULUTH

www.downtownduluth.com

The Downtown Waterfront, home to many locally owned and operated shops, is easily accessible from two downtown exits off the I-35 freeway. The historic downtown area features numerous businesses, restaurants, hotels and specialty shops along Superior Street. The Holiday Center, Canal Park, DeWitt Seitz Marketplace building and the historic Fitger's complex (featuring the hotel, retail shops and dining) are just a few of the many popular shopping areas to be found in the downtown area. And on a chilly winter day, over three miles of Duluth's unique Skywalk system offers convenient – and warm – indoor access to many of these shops and restaurants.

MILLER HILL MALL

www.millerhillmall.com

1600 Miller Trunk Hwy.

Duluth, MN 55811

(218) 727-8301

www.simon.com/mall/miller-hill-mall

Miller Hill Mall, the premier shopping destination of northern Minnesota and Wisconsin, has more than 100 stores to fit all your needs. The mall provides more than 800,000 square feet of distinct shopping. An exciting retail mix, coupled with great sales and special events, draws more than seven million shoppers each year. Enjoy shopping at stores like Barnes & Noble, Coach, Champs Sports, DSW Designer Shoe Warehouse, JCPenney, Rocky Mountain Chocolate Factory, Pink, Justice, maurices and many more. Shopping works up your appetite!

Miller Hill Mall offers many choices, including Noodles & Company, Applebee's, Perkins, Chipotle Mexican Grill, Five Guys Burgers and Fries, and more.

LINCOLN PARK CRAFT DISTRICT

The growing Lincoln Park Craft District in western Duluth is home to diverse, successful businesses including brewers, craftspeople, restaurateurs and artisans. These entrepreneurs value craftsmanship and quality – whether they're brewing award-

winning beer, manufacturing tough outdoor gear or serving fresh, delicious farm-to-table entrees. They also value the Lincoln Park's neighborhood's architecture, renovating historic buildings while imbuing them with their own business's unique décor and ambience. Make sure to visit OMC Smokehouse, Duluth Grill, Duluth Art Institute, Lynette's Portrait Design, Love Creamery, Frost River Trading Co., Bent Paddle Brewing Co., DLH Clothing, Flora North and Duluth Tap Exchange. ■

SHOPPING CENTERS

Burning Tree Plaza

Maple Grove Road & Burning Tree Road

Denfeld Retail Center

46th Ave. W. & Grand Ave.

DeWitt-Seitz Marketplace

Canal Park
394 S. Lake Ave.

Downtown Duluth

3.5 miles of shops in the heart of Duluth, connected by skywalks

Fitger's Brewery Complex

600 E. Superior St.

Holiday Center

207 W. Superior St.

Kenwood Center

Kenwood Ave. & Arrowhead Road

Lakeside & Lester Park

Superior St. between 43rd & 61st Avenues E.

Lincoln Park

Superior St. between 19th & 22nd Avenues W.

Mariner Retail Business Center

69 N. 28th S.
Superior, Wis.

Miller Hill Mall

Highway 53 North & Trinity Road

Mount Royal Shopping Center

1600 Woodland Ave.

Plaza Shopping Center

Superior St. between 11th & 12th Avenues E.

The Shops at BlueStone

1220 Woodland Ave.

Stone Ridge Shopping Center

Trinity Road & W. Central Entrance

Valley Center Mall

Central Ave. & I-35, West Duluth

Village Mall

Mall Drive & Decker Road

Village Mall West

Matterhorn Drive

MAJOR PARKING RAMPS

Duluth Entertainment Convention Center

350 Harbor Drive

Duluth Transportation Center

228 W. Michigan St.

Fourth Avenue Auto Park

402 W. Michigan St.

Fond-du-Luth Casino

129 E. Superior St.

Holiday Center

200 W. First St.

Lake Superior Plaza

14 W. Superior St.

Shoppers Auto Park

18 N. Second Ave. W.

Duluth Technology Village

Lake Ave. & First St.

US Bank

Michigan St. & Second Ave. W.

Medical District

302 E. First St.



TOURISM/ARTS

PLACES TO GO, THINGS TO DO, ATTRACTIONS & EVENTS

Residents know what makes Duluth special, and so do the 6.7 million people who visit annually. Tourism is one of the city's largest industries, creating well over \$950 million in annual direct economic impact. The past two decades represent an era of phenomenal growth and success in local tourism.

Duluth boasts a vibrant arts culture and is home to art museums, performance centers, community and college theater productions and numerous festivals throughout the year. The Marine Museum, Glensheen Mansion and the Great Lakes Aquarium are some of the most visited attractions in Minnesota. The Duluth Entertainment Convention Center (DECC) remains the area's top entertainment site, bringing in diverse talent and drawing thousands of annual visitors to venues such as AMSOIL Arena and Bayfront Festival Park. And the historic Nor-Shor Theatre has been transformed and reopened, thanks to a \$30.5 million renovation.

Many people also enjoy the abundant outdoor recreational opportunities and special parks, trails and Northern Minnesota's spectacular wilderness all year 'round. Duluth welcomes visitors from all over the world as they trek north to the scenic North Shore of Lake Superior to view vibrant autumn colors, pristine, snow-covered forests and a profusion of wildflowers in spring and summer. Canal Park and its picturesque Lakewalk along the western shore of Lake Superior is a perfect destination for fresh air and great shopping. And in winter, residents and visitors alike keep warm with a range of winter activities including skiing, snowboarding, skating, hockey, snowshoeing, fat biking and ice fishing. ■



Steve Isola



Photo from Duluthian magazine

VISIT DULUTH

Visit Duluth, the city's convention and visitor's bureau, is Duluth's only officially recognized destination marketing organization (DMO). Chartered in 1935, it represents more than 450 businesses that make up Duluth's tourism industry and is dedicated to promoting the area as one of America's great vacation and meeting destinations – providing comprehensive, unbiased information to all travelers. Visit Duluth is organized for the purpose of attracting the maximum number of visitor dollars into Duluth's economy. Furthermore, Visit Duluth establishes new initiatives to increase tourism, visitors and conventions and continuously works to further enhance awareness of the industry. Visit Duluth is a revenue generator for the city of Duluth and its residents, driving economic success and enhancing quality of life.

Visit Duluth (Official Headquarters - Main Office)

225 W. Superior St., Ste. 110, Duluth, MN 55802

Located in Holiday Center

(218) 722-4011

cvb@visitduluth.com

www.visitduluth.com

Open year-round

Hours: Monday-Friday, 8:30 a.m. - 5 p.m.

(Continued on next page.)

(Continued)

TOURISM/ATTRACTI0NS/ MUSEUMS/ARCHIVES

Adventure Zone Family Fun Center
329 S. Lake Ave. - Canal Park
(218) 740-4000
www.adventurezoneduluth.com

Duluth Art Institute
Depot Site: 506 W. Michigan St.
(218) 733-7560
www.duluthartinstitute.org

Duluth Children's Museum
115 S. 29th Ave. W.
(218) 733-7543
www.duluthchildrensmuseum.org

The Duluth Experience Tour Co.
211 E. Second St., Ste. 4
(218) 464-6337
www.TheDuluthExperience.com

Glensheen, The Historic Congdon Estate
3300 London Road
(218) 726-8910
Toll free (888) 454-GLEN (4536)
www.glensheen.org



Great Lakes Aquarium
353 Harbor Drive
(218) 740-FISH (3474)
www.glaquarium.org

Lake Superior Maritime Visitor Center
600 S. Lake Ave.
(next to the Aerial Lift Bridge)
(218) 720-5260
24-hour Boatwatcher's Hotline:
(218) 722-6489
www.lsmma.com

Lake Superior Railroad Museum
The Depot: 506 W. Michigan St.
(218) 733-7590
www.lsrm.org

Lake Superior Zoo
72nd Ave. W. and Grand Avenue
(218) 730-4500
www.lszoo.org

North Shore Scenic Railroad
The Depot: 506 W. Michigan St.
(218) 722-1273
www.duluthtrains.com

St. Louis County Historical Society
The Depot: 506 W. Michigan St.
(218) 733-7586
www.thehistorypeople.org



Steve Isola

S.S. William A. Irvin Ore Boat Museum
350 Harbor Drive
Duluth, MN 55802
(218) 722-7876 (in season)
(218) 623-1236 (off season)
www.decc.org/william-a-irvin

Tweed Museum of Art
University of Minnesota Duluth
1201 Ordean Court
(218) 726-8222 or (218) 726-7823
www.d.umn.edu/tma

Vista Fleet (Harbor Cruises)
323 Harbor Drive
(218) 529-8704
www.vistafleet.com

EVENTS

Grandma's Marathon
(held annually in June)
(218) 727-0947
www.grandmasmarathon.com

Ragnar Relay
St. Paul to Duluth
August 2020
((801) 499-5024
www.runragnar.com



Courtesy of Grandma's Marathon

NorthShore Inline Marathon
(held annually in September)
(218) 723-1503
www.northshoreinline.com

LANDMARKS/PARKS

Aerial Lift Bridge
601 S. Lake Ave.

Bayfront Festival Park
350 Harbor Drive,
located on the Lake Superior waterfront.
(218) 722-5573
www.bayfrontfestivalpark.com

Brighton Beach in Kitchi Gammi Park
Located on the far east end of Duluth along
North Shore Scenic Highway 61.

Canal Park
www.canalparkduluth.com
The Canal Park area features restaurants,
shops, the Lakewalk and the Aerial Lift
Bridge.

Clayton Jackson McGhie Memorial
Located at the intersection of East First
Street and North Second Avenue East.
(218) 336-2990
www.claytonjacksonmcghie.org

Enger Tower
Located at the intersection of Skyline Park-
way and 16th Ave. W. near Enger Park Golf
Course.

Gary New Duluth Veterans Memorial
Located at the corner of Stowe Street and
Commonwealth Avenue.
gndveteransmemorial.org

Lakewalk Trail
Starting in Canal Park, the Lakewalk along
the westerly shoreline of Lake Superior con-
tinues to 60th Avenue East in Duluth's Lake-
side neighborhood. An underground tunnel
connects the Lakewalk to Brighton Beach.

Leif Erikson Park
Located along the Lake Superior waterfront
at 1301 London Road.

North Shore Scenic Drive
The North Shore Scenic Drive runs 22 miles,
starting near Brighton Beach on Highway 61
and continuing to Two Harbors, Minnesota.
www.lakesuperiordrive.com

Park Point (Minnesota Point)
Located at the end of Minnesota Avenue,
Park Point's sandy beaches stretch for seven
miles.



Rose Garden

Located on the Lake Superior waterfront at 15 S. 13th Ave. E., Duluth's Rose Garden is a 4.5 acre portion of Leif Erikson Park and is accessible from the Lakewalk.

Seven Bridges Road

Seven Bridges Road travels up Occidental Boulevard from Superior Street and across Hawk Ridge to Glenwood Avenue and serves as the eastern terminus to Skyline Parkway, Duluth's famous hilltop boulevard.

Skyline Parkway

Duluth's 125-year-old historic parkway offers superb views of Lake Superior, the harbor and the Twin Ports and stretches about 30 miles at 600 feet above the shoreline.

Split Rock Lighthouse

3713 Split Rock Lighthouse Road
(45 miles north of Duluth on MN Highway 61)
(218) 226-6372
www.splitrocklighthouse.org

Superior Hiking Trail

www.shta.org
The Superior Hiking Trail includes a 39-mile trail section through Duluth, featuring segments through Jay Cooke State Park, Ely's Peak, Bardon's Peak, the Magney-Snively old growth forest, Spirit Mountain, Enger Park, the Lakewalk, University of Minnesota Duluth's Bagley nature trails and Hartley Park.

Western Waterfront Trail

A 3.5-mile trail along the St. Louis River that is ideal for hiking, jogging, biking, snowshoeing and sightseeing. Located at Grand Avenue at 72nd Avenue West across from the Lake Superior Zoo.

Willard Munger State Trail

The Munger Trail is open for easy bike riding and inline skating in the summer, as well as snowmobiling in the winter. With 14 miles linking West Duluth and Jay Cooke State Park, the trail begins adjacent to Indian Point Park (Grand Avenue at 75th Avenue West).

PERFORMANCE/THEATRE/MUSIC

Duluth Entertainment Convention Center

350 Harbor Drive
(218) 722-5573
www.decc.org

The Duluth Playhouse

Located in the Depot: 506 W. Michigan St.
(218) 733-7555
www.duluthplayhouse.org

NorShor Theatre

211 E. Superior St.
(218) 733-7555
www.norshorthatre.com

Duluth Superior Symphony Orchestra

Office: 331 W. Superior St., Ste. 100
(218) 623-DSSO (3776)
350 Harbor Drive.
www.dsso.com

Minnesota Ballet

301 W. First St., Ste. 800
(218) 529-3742
www.minnesotaballet.org

Zeitgeist Arts

222 E. Superior St.
(218) 726-5430
www.zeitgeistarts.com

RECREATION/SPORTS

Duluth Huskies Baseball Club

Historic Wade Stadium
101 N. 35th Ave. W.
(218) 786-9909
www.duluthhuskies.com

Essentia Health Duluth Heritage Sports Center

120 S. 30th Ave. W.
(218) 464-1711
www.duluthheritage.com

Golf

Challenging golf and spectacular scenery lure golfers to Duluth's public and private golf courses.

PRIVATE CLUBS:

Ridgeview Country Club

(218) 728-5128
700 W. Redwing St.
www.ridgeviewcountryclub.com

Northland Country Club

(218) 525-1941
3901 E. Superior St.
www.northlandcountryclub.com

PUBLIC COURSES:

Lester Park

(218) 525-0830
1860 Lester River Road

Enger Park

(218) 723-3451
1801 W. Skyline Parkway
www.golfduluth.com

Grandview

(218) 628-3727
5665 Grandview Road
www.grandviewgolflinks.com

Nemadji Golf Course

(715) 394-0266
5 N. 58th St.
(Superior, Wis.)
www.nemadjigolf.com

Spirit Mountain Recreation Area

9500 Spirit Mountain Place
(218) 628-2891 • (800) 642-6377
www.spiritmtn.com



Photo courtesy of Spirit Mountain

CASINOS

Black Bear Casino Resort

1785 Highway 210 - P.O. Box 777
Hotel and Casino – (218) 878-BEAR (2327)
toll free – 1-888-771-0777
www.blackbearcasinoresort.com

Fond-du-Luth Casino

129 E. Superior St.
(218) 722-0280 • (800) 873-0280
www.fondduluthcasino.com

Fortune Bay Resort Casino

1430 Bois Forte Road
Tower, MN 55790
www.fortunebay.com

Grand Casino Hinckley, Hotel & Convention Center

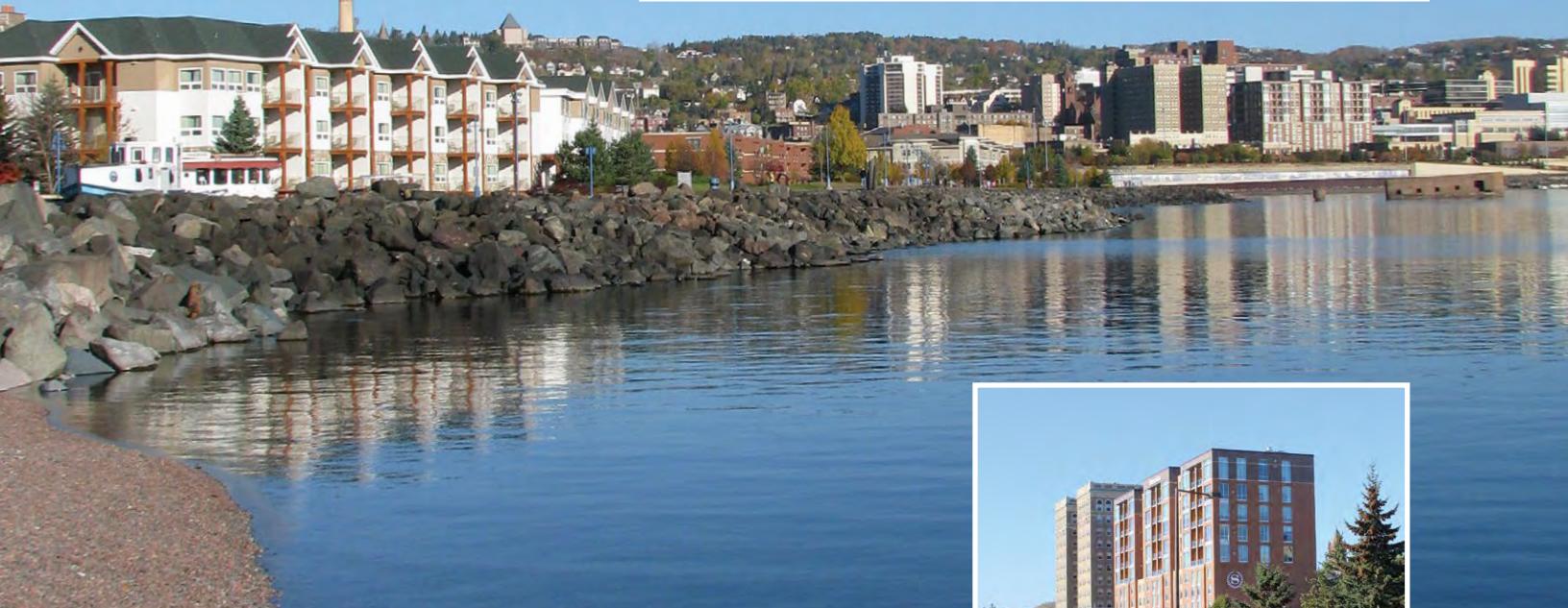
777 Lady Luck Drive
Hinckley, MN 55037
www.grandcasinomn.com



Photo by Tim Hunt



Photos by Steve Isola





LODGING

LODGING

Hotels, Motels, Resorts and Bed & Breakfasts

Duluth is a premier year-round tourism destination, providing ample and varied lodging to define your experience. Whether it's a romantic getaway, adventurous camping trip, budget-friendly weekend or a family vacation with the kids, Duluth delivers abundant lodging options to suit the needs of all visitors and families.

Varied neighborhoods: The Duluth area boasts several distinct neighborhoods with plentiful lodging. Enjoy the Lake Superior shore up close while viewing ships from your hotel room in Canal Park. Once a barren warehouse district, Canal Park is now a booming tourist area with dozens of boutique shops and restaurants located within walking distance of Duluth's iconic Aerial Lift Bridge. Nightlife, theater and great shops are easily found in the downtown district, accessible through Duluth's extensive skywalk system. West Duluth – tucked into a cozy little valley, with Lake Superior and the St. Louis River on one side and the rolling hillside on the other – has been redefining itself as a crafts district, featuring outstanding breweries, manufacturers of tough outdoor apparel and daypacks, and small businesses specializing in artisan crafts. Miller Hill includes Duluth's primary shopping corridor with specialty stores and casual dining restaurants. And East Duluth is home to bed and breakfasts with a wealth of historic architecture and gracious amenities to pamper guests.

Extraordinary properties: It's not just the neighborhoods that define the stay. Duluth hosts an eclectic blend of remarkable lodging. Bringing the children? A water park resort and upscale lodging facilities in both downtown and Canal Park provide your family with flexibility and activities for every age. Romantic stay? Duluth boasts multiple historic and remarkable bed and breakfasts. Camping? Spirit Mountain Recreation Area offers 73 campsites with quick access to its Adventure Park featuring the Timber Twister Alpine Coaster, 9-hole mini golf course, disc golf, Timber Flyer Zip Line, lift-access mountain bike trail system, scenic chairlift rides, skiing and snowboarding.

With plentiful options, visitors are certain to find lodging accommodations to suit the perfect stay. ■



Steve Isola

CONFERENCE CENTERS – MEETING SERVICES

Black Woods Event Center

195 Highway 2
Proctor, MN 55810
(218) 624-3454
www.blackwoodseventcenter.com

Clyde Iron Works, Restaurant, Catering and Event Center

2920 W. Michigan St.
Duluth, MN 55806
(218) 727-1150
www.clydeparkduluth.com

Duluth Entertainment Convention Center (DECC)

350 Harbor Drive
Duluth, MN 55802
(218) 722-5573
Fax: (218) 722-4247
www.decc.org

Edgewater Hotel & Waterpark

2400 London Road
Duluth, MN 55812
(218) 728-3601 • (800) 777-7925
Fax: (218) 728-3727

Grand Casino Hinckley, Hotel & Convention Center

777 Lady Luck Drive
Hinckley, MN 55037
(800) 472-6321 • Fax: (320) 384-4857
www.grandcasinomn.com

Greysolon by Black Woods

231 E. Superior St.
Duluth, MN 55802
(218) 722-7466 Fax: (218) 740-0443
www.greysolonduluth.com

The Inn On Lake Superior

350 Canal Park Drive
Duluth, MN 55802
(218) 726-1111 • (888) 668-4352
Fax: (218) 727-3976
www.theinnonlakesuperior.com

Minnesuing Acres

8084 E. Minnesuing Acres Drive
Lake Nebagamon, WI 54849
(715) 374-2262
Fax: (715) 374-2118
www.minnesuingacres.com

Superior Shores Resort & Conference Center

1521 Superior Shores Drive
Two Harbors, MN 55616
(218) 834-5671
Fax: (218) 834-5677
www.superiorshores.com

HOTELS/MOTELS/LOGDES/RESORTS

AmericInn by Wyndham Duluth

901 Joshua Ave.
Duluth, MN 55811
(218) 723-8607 • Fax: (218) 722-9465
www.americinn.com

AmericInn Lodge & Suites by Wyndham Silver Bay

150 Mensing Drive
Silver Bay, MN 55614
(218) 226-4300 • (800) 634-3444
Fax: (218) 226-4311
www.americinn.com/hotels/mn/silverbay

AmericInn Lodge & Suites/ Two Harbors

1088 Highway 61
Two Harbors, MN 55616
(218) 834-3000 • (800) 634-3444
Fax: (218) 834-5581
www.americinn.com/hotels/mn/twoharbors

AmericInn of Duluth/Proctor

185 Highway 2
Proctor, MN 55810
(218) 624-1026
Fax: (218) 624-2818
www.americinduluthsouth.com

Beacon Pointe Resort

2100 Water St.
Duluth, MN 55812
(218) 724-1100 • (877) 462-3226
www.beaconpointeduluth.com

Best Western Plus

Spirit Mountain Duluth
9330 W. Skyline Parkway
Duluth, MN 55810
(218) 628-0668 • (800) 937-8376
Fax: (218) 628-3095
www.bwspiritmountaininduluth.com

Canal Park Lodge

250 Canal Park Drive
Duluth, MN 55802
(218) 279-6000 • (800) 777-8560
Fax: (218) 279-4055
www.canalparklodge.com

This lakeshore property has 116 well-appointed rooms – all featuring refrigerators, microwaves and free high-speed internet access. Enjoy the beautiful view from one of our lakeside balcony rooms or lounge in one of our spacious hot tub suites. Start your day off with a hot breakfast featuring scrambled eggs, hot meat item and Belgian waffles.

Comfort Inn - West

3900 W. Superior St.
Duluth, MN 55807
(218) 628-1464 • (800) 228-5150
Fax: (218) 624-7263
www.choicehotels.com/mn017

Gold award-winning hotel offering 81 newly renovated rooms and suites. Conveniently located off I-35 just 3 miles from downtown Duluth and Lake Superior. Guests enjoy a hot breakfast buffet and large indoor pool area with a pool, whirlpool and sauna. Completely remodeled with a great lobby bar and weeknight appetizers. Meeting space available for up to 45 people.

Comfort Suites

408 Canal Park Drive
Duluth, MN 55802
(218) 727-1378 • (800) 517-4000
Fax: (218) 727-1947
www.choicehotels.com/minnesota/duluth/comfort-suites-hotels/mn031
Located on the shores of Lake Superior. We offer a free hot breakfast, indoor pool and two whirlpools. Our one-room suites include a refrigerator, microwave, coffee maker, hair dryers, iron and ironing board, sleeper-sofa, 25-inch cable TV, free HBO, free high -speed internet and fitness center.

Country Inn & Suites -

Duluth North
4257 Haines Road
Duluth, MN 55811
(218) 740-4500 • (800) 456-4000
Fax: (218) 740-3851
www.countryinns.com/duluthmn_north

Days Inn & Suites By The Mall

909 Cottonwood Ave.
Duluth, MN 55811
(218) 727-3110
www.daysinn.com/hotel/06745

Days Inn Duluth Lakewalk

2211 London Road
Duluth, MN 55812
(218) 728-5141 • (877) 245-0730
www.daysinnduluth.com

The Downtown Duluth Inn

131 W. Second St.
Duluth, MN 55802
(218) 727-6851 • (800) 570-9802
Fax: (218) 727-6779
www.downtownduluthinn.com

Duluth Spirit Mountain Inn

9315 Westgate Blvd.
Duluth, MN 55810
(218) 628-3691 • (800) 777-8530
Fax: (218) 628-2076
www.duluthspiritmtninn.com

Duluth Tru by Hilton Mall Area

503 Clearwood Drive
Duluth, MN 55811
(701) 426-7808 • (701) 306-1659

Econo Lodge

4197 Haines Road
Duluth, MN 55811
(218) 722-5522 • (800) 922-0569
Fax: (218) 722-8316
www.econolodgeduluth.com

Edgewater Hotel & Waterpark

2400 London Road
Duluth, MN 55812
(218) 728-3601 • (800) 777-7925
Fax: (218) 728-3727
www.duluthwaterpark.com

Fairfield Inn & Suites

Duluth Waterfront
1000 Minnesota Ave.
Duluth, MN 55802
(218) 722-6001 • Fax: (218) 722-6002
www.marriott.com/DLHFW

Fitger's Inn

600 E. Superior St.
Duluth, MN 55802
(218) 722-8826 • (888) 348-4377
Fax: (218) 722-8826
www.fitgers.com

Grand Superior Lodge

2826 Highway 61
Two Harbors, MN 55616
(218) 834-3796 • (800) 627-9565
Fax: (218) 834-6396
www.grandsuperior.com

Hampton Inn and Suites -

Duluth North
1002 Mall Drive
Duluth, MN 55811
(218) 481-7707
www.duluthnorthmallarea.hamptonby7hilton.com

**Space to spread out.
Comfort to keep you in.**

Travelers looking for longer stays will
find the All Suite Residence Inn by Marriott -
Duluth as accommodating as it is comfortable.

**Residence Inn by Marriott - Duluth**

517 West Central Entrance
Duluth, MN 55811

218.279.2885

www.Mariott.com/DLHRI

Images shown are a representation of the hotel's facilities and amenities

Hampton Inn - Duluth Canal Park

310 Canal Park Drive
Duluth, MN 55802
(218) 720-3000 • (800) 426-7866
Fax: (218) 722-3969
www.duluthmn.hamptoninn.com

This lakeshore property has 116 well-appointed rooms – all featuring refrigerators, microwaves and free high-speed internet access. Enjoy the beautiful view from one of our lake-side balcony rooms or lounge in one of our spacious hot tub suites. Start your day off with a hot breakfast featuring scrambled eggs, hot meat item and Belgian waffles.

Holiday Inn & Suites - Duluth Downtown

200 W. First St.
Duluth, MN 55802
(218) 722-1202 • (800) 477-7089
Fax: (218) 722-0233
www.holidayinn.com/duluthmn

**Holiday Inn Express & Suites:
Duluth North - Miller Hill**

4725 Market St.
Duluth, MN 55811
(218) 722-0909 • Fax: (218) 722-0901
www.hiexpress.com/duluthnorth

Hostel du Nord

217 W. First St.
Duluth, MN 55802
(218) 341-0793
www.hosteldunord.com

The Inn On Lake Superior

350 Canal Park Drive
Duluth, MN 55802
(218) 726-1111 • (888) 668-4352
Fax: (218) 727-3976
www.theinnonlakesuperior.com

La Quinta Inn & Suites

1805 Maple Grove Road
Duluth, MN 55811
(218) 722-0700
www.laquintaduluth.com

Larsmont Cottages on Lake Superior

596 Larsmont Way
Two Harbors, MN 55616
(218) 834-8250 • (866) 689-5634
Fax: (218) 834-8269
www.larsmontcottages.com

**Access The City**

Experience the vibrant heart of an iconic city at the Sheraton Duluth Hotel. Enjoy a peaceful walk along the scenic shores of Lake Superior on the Lakewalk to Canal Park, where you can enjoy shopping, dining or stop by our Restaurant 301 and enjoy a delicious locally inspired menu. Room service is also available if you'd prefer to indulge in breakfast in bed or a quiet dinner while watching one of our premium movie channels. Our thoughtfully designed rooms are spacious, and we offer suite, club-level and lake-view options. Settle in for a relaxing and restful stay at the upscale Sheraton Duluth Hotel.

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Book Today

For reservations,
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Marriott.com/dlhsi

Sheraton Duluth Hotel

301 East Superior Street
Duluth, Minnesota 55802
USA
T +1 218-733-5660

**Odyssey Resorts**

227 W. First St., Ste. 650
Duluth, MN 55802
(218) 728-8060 • Fax: (218) 728-8065
odysseyresorts.com

**Pehrson Lodge Resort
on Lake Vermilion**

2746 Vermilion Drive
Cook, MN 55723
(218) 666-5478
www.pehrsonlodge.com

Pier B Resort Hotel

800 Railroad St.
Duluth, MN 55802
(218) 481-8888
www.pierbresort.com

Radisson Hotel Duluth Harborview

505 W. Superior St.
Duluth, MN 55802
(218) 727-8981 • Fax: (218) 727-0162
www.radisson.com/duluthmn

Residence Inn Marriott - Duluth

517 W. Central Entrance
Duluth, MN 55811
(218) 279-2885 • Fax: (218) 279-2886
www.marriott.com/dlhri

The Residence Inn by Marriott is Duluth's extended stay hotel. Each suite comes with a fully equipped kitchen and separate living, dining and sleeping areas. Complimentary amenities include a hot breakfast buffet, evening social (Monday, Tuesday, Wednesday), high-speed wireless internet and a state-of-the-art fitness facility.

Sheraton Duluth Hotel

301 E. Superior St.
Duluth, MN 55802
(218) 733-5660 • Fax: (218) 733-5650
www.sheratonduluth.com

Full-service hotel conveniently located Downtown next to Greysolon, NorShor Theatre and Essentia Health. Sheraton Duluth Hotel is ideally situated for business, weekend getaways, or extended vacations. Amenities include complimentary WIFI, fitness facilities, pool and hot-tub, full service restaurant and lounge, complimentary covered parking and meeting space with full catering services.

South Pier Inn

701 S. Lake Ave.
Duluth, MN 55802
(218) 786-9007 • (800) 430-7437
Fax: (218) 786-9015
www.southpierinn.com

The Suites Hotel at Waterfront Plaza

325 S. Lake Ave.
Duluth, MN 55802
(218) 727-4663 • (800) 784-1716
Fax: (218) 722-0572
www.thesuitesduluth.com

**Superior Shores Resort
& Conference Center**

1521 Superior Shores Drive
Two Harbors, MN 55616
(218) 834-5671 • Fax: (218) 834-5677
www.superiorshores.com



TRANSPORTATION

AIR, BUS, RAILS, HIGHWAYS & WORLD PORT

Duluth is easily reached by air (its international airport is just six miles from downtown) and by land via cars, buses and trains. And its busy international port is the farthest inland port in the world.

Located at the crossroads of three major highways and served by four Class 1 railroads, the Port of Duluth-Superior is one of the most efficient, centrally located, multimodal hubs in North America. It's ranked by cargo tonnage in the top 25 ports nationwide and is the No. 1 tonnage port on the Great Lakes. With nearly 900 vessel visits per year, the port provides support to a wide range of industries including agriculture, forestry, mining, manufacturing, power generation and passenger cruising. Outstanding maritime services are provided at the Port of Duluth-Superior, by far the largest and busiest port on the Great Lakes.

Duluth wouldn't be as accessible as it is without the finest urban freeway in the United States. I-35 runs through the heart of downtown with a tunneled freeway topped with beautiful gardens and parks. An \$81 million I-35 improvement project completed in 2012 has provided long-term improvements to bridges, pavement, lights, signs and traffic barriers. Fiber optic communication lines were also installed to enhance emergency services and Intelligent Transportation Systems.

I-35 from the south, Minnesota Highway 61 from the north, U.S. 2/53, I-535 from the east and U.S. 2/53 and Minnesota Highway 194 (Central Entrance) from the west all provide uncomplicated entry to downtown Duluth. In addition, the city of Superior, Wis., is just a bridge away. Whether drivers take I-535's 7,980-foot John A. Blatnik Memorial Bridge or U.S. Highway 2's 8,395-foot Richard I. Bong Memorial Bridge, they'll be crossing the longest bridges in Minnesota.

The Duluth Transit Authority (DTA) offers a vital public service by transporting over three million riders per year using one of the most technologically sophisticated transit systems of its size in the nation. In addition to its regular route services, the DTA offers services for disabled riders as well as its Port Town Trolley circulator between downtown Duluth, Bayfront and Canal Park during the summer months. In February 2016, the DTA opened its new \$30 million Duluth Transportation Center (a multimodal transportation facility) in the heart of downtown.



From Duluthian Magazine



Dennis O'Hara/Northern Images Photography



Courtesy of Duluth International Airport

Duluth International Airport is the region's largest airport – only 10 minutes from downtown Duluth and 15 minutes from Superior, Wis. The airport provides safe, secure, customer friendly and progressive air transportation facilities that serve the traveling public while promoting economic growth across the region. Four major airlines offer service to major cities that have hundreds of connections to worldwide destinations – American, Delta, Sun Country and United.

Railroads have long and faithfully served Duluth, connecting lake and land transportation for farmers, the taconite industry and other industries and companies. Minnesota's railroads rank highly for their transport of iron ore and are well known for efficient agricultural product conveyance. Four railroads connect Duluth to major markets throughout the United States and Canada: BNSF Railway, Canadian Pacific, CN and Union Pacific. ■

AIRPORT/AIRLINE**Duluth Airport Authority**

4701 Grinden Drive
Duluth, MN 55811
(218) 625-7773
www.duluthairport.com

AVIATION SERVICES**Monaco Air Duluth**

4535 Airport Approach Road
Duluth, MN 55811
(218) 727-2911
Fax: (218) 727-6937
www.monacoairduluth.com

BUS/SHUTTLE SERVICES**Duluth Transit Authority**

2402 W. Michigan St.
Duluth, MN 55806
(218) 722-4426
Fax: (218) 722-4428
www.duluthtransit.com

Jefferson Lines

228 W. Michigan St.
Duluth, MN 55803
(218) 722-5591 • (218) 722-5592
Fax: (218) 726-0624
www.jeffersonlines.com

The Landline Co.

730 Arizona Ave., Ste. 235
Santa Monica, CA 90401
(310) 650-7206
www.landline.com

Voyageur Bus Co.

3941 E. Calvary Road
Duluth, MN 55803
(218) 724-1707
Fax: (218) 724-2432
www.voyageurbus.com

MARITIME SERVICES**Duluth Seaway Port Authority**

2305 W. Superior St.
Duluth, MN 55806
(218) 727-8525 • (800) 232-0703
Fax: (218) 727-6888
www.duluthport.com

The Duluth Seaway Port Authority brings business to the Port of Duluth-Superior and economic growth to the region. Bulk commodities and project cargoes move through the Great Lakes St. Lawrence Seaway. With Duluth Cargo Connect and our CN Duluth Intermodal Terminal, we also connect customers to ports on three coasts via a rail network that moves containerized freight in/out of the heartland.

**RAILROAD SERVICES****BNSF**

2304 N. 28th St.
Superior, WI 54880
(763) 782-3212
www.bnsf.com

CN

1052 Railroad Ave.
Proctor, MN 55810
(888) 888-5909
Fax: (218) 638-4398
www.cn.ca

Northern Plains Rail Services

P.O. Box 38
Fordville, ND 58231
(701) 229-3330
www.nprail.com

TRUCKING SERVICES**Big Buck's Trucks LLC**

29506 Cherry Road
Pine City, MN 55063
(651) 319-7862
www.bigbucktrucksllc.com

Halvor Lines Inc.

217 Grand Ave.
Superior, WI 54880
(715) 392-8161 • (715) 395-7162
Fax: (715) 392-1969
www.halvorlines.com

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KFerguson@DuluthPort.com
(218) 727-8525

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DULUTH CARGO CONNECT

HEAVY LIFT AWARDS 2019 WINNER



UTILITIES

WATER/SEWAGE, GAS, ELECTRIC, COMMUNICATIONS

Duluth's water is drawn naturally from Lake Superior, the world's largest and purest expanse of fresh water. The abundance of this renewable resource, combined with Duluth's innovative treatment facilities, keeps our municipal water rates among the lowest in the region.

Electric service in Duluth is provided by Minnesota Power, an investor-owned utility that offers residential electric rates consistently among the lowest in the upper Midwest. The region's robust utility infrastructure also includes water, natural gas and sewage service provided by ComfortSystems through the City of Duluth's Public Works & Utilities Department.

Area residents and businesses take advantage of a wide variety of programs and services offered by the Western Lake Superior Sanitary District. They include recycling, materials recovery, hazardous waste disposal, and a yard waste and organics composting site. In addition, several garbage haulers and recyclers offer competitive rates.

Duluth is also home to a number of data centers and is served by companies that provide the sophisticated, information-based systems required by modern businesses. ■

DULUTH WATER, GAS & SEWAGE SERVICE

City of Duluth - Public Works & Utilities ComfortSystems

520 Garfield Ave.
Duluth, MN 55802
(218) 730-4050 • Fax: (218) 730-4177
www.comfortsystems.com

DULUTH AREA ELECTRIC SERVICE

Minnesota Power - An ALLETE Company

30 W. Superior St.
Duluth, MN 55802
(218) 722-2625 • Fax: (218) 723-3960
www.mnpower.com

Minnesota Power is a utility company based in Duluth, Minn., and is owned by ALLETE Inc., a provider of affordable, reliable energy services in the Upper Midwest. Other ALLETE business include: Superior Water, Light & Power; ALLETE Clean Energy; ALLETE Renewable Resources; BNI Energy; and ALLETE Properties. Follow us on Facebook, Instagram and Twitter or at mnpower.com. Call 800-228-4966 for questions about your electric service. To apply for electric service,

call Mon.-Fri. between 8 a.m.-4:30 p.m.
Automated Meter Reading Reporting:

888-30-METER (306-3837)

Automated Outage Reporting:

800-30-POWER (307-6937)

Online Outage Reporting:

mnpower.com/outagecenter

HERMANTOWN & PROCTOR GAS SERVICE

Minnesota Energy Resources

910 Cloquet Ave.
Cloquet, MN 55720
(800) 889-9508
www.minnesotaenergyresources.com

HERMANTOWN WATER & SEWAGE SERVICE

Hermantown Utility Department

5105 Maple Grove Road
Hermantown, MN 55811
(218) 729-3609 • Fax: (218) 729-3620
www.hermantownmn.com

PROCTOR WATER, SEWAGE & GAS SERVICE

Proctor Public Utilities

100 Pionk Drive
Proctor, MN 55810
(218) 624-4055
www.proctormn.gov

PHONE SERVICE

Duluth is the telecommunications hub of North-eastern Minnesota. A variety of service providers and state-of-the-art fiber optics and other communications equipment give Duluth distinct market advantages for information-based businesses and industry.

TELECOMMUNICATION SERVICE PROVIDERS

CenturyLink

322 W. First St.
Duluth, MN 55802
(218) 720-4037 • (218) 491-4653
Fax: (218) 722-4035
www.centurylink.com

Consolidated Communications

4960 Miller Trunk Highway
Hermantown, MN 55811
(218) 740-6106
Fax: (218) 722-4894
www.consolidated.com

CW Technology

5614 Grand Ave.
Duluth, MN 55807
(218) 728-6000 • (855) 728-7130
www.cwtechnology.com

Nextera Communications

325 W. First St., Ste. 100
Duluth, MN 55802
(218) 623-6400 • (218) 348-7127
Fax: (218) 623-6401
www.nextera.net



Photo from Duluthian Magazine

TLX Communications

207 W. First St.
Duluth, MN 55802
(218) 625-2333
Fax: (218) 722-1231
www.telcologix.com

WIRELESS SERVICES**AT&T Mobility**

224 E. Central Entrance
Duluth, MN 55811
(218) 336-3780 • (800) 423-5514
Fax: (218) 336-3789
www.att.com/wireless

WASTE COLLECTION/DISPOSAL**DEMOLICIOUS**

306 S. Central Ave.
Duluth, MN 55807
(218) 628-3880
Fax: (218) 628-3706
www.demolicious.com

Hartel's Disposal LLC

930 Highway 2
Proctor, MN 55810
(218) 729-5446
Fax: (218) 624-4792
www.hartels.com

SKB Environmental

P.O.Box 2232
Cloquet, MN 55720
(218) 878-0112
Fax: (218) 879-2040
www.skbnorth.com

Twin Ports Trailer Trash

4041 Stebner Road
Duluth, MN 55811
(218) 206-7225
www.duluthjunkremoval.com

Veit Companies

1100 W. Gary St.
Duluth, MN 55808
(218) 626-2242 • (866) 626-8348
www.veitusa.com

Waste Management

3101 W. Superior St.
Duluth, MN 55806
(218) 624-7838 • (218) 624-8403
Fax: (218) 624-0934
www.wmnorthland.com

HAZARDOUS WASTE DISPOSAL**Western Lake Superior Sanitary District**

2626 Courtland St.
Duluth, MN 55806
(218) 722-3336 • (218) 722-0761
Fax: (218) 727-7471
www.wlssd.com

RECYCLING – SCRAP IRON & METALS**Azcon Metals**

630 Helberg Drive
Duluth, MN 55802
(218) 722-7703
Fax: (218) 727-7160
www.azconmetals.com

RECYCLING SERVICES**DEMOLICIOUS**

306 S. Central Ave.
Duluth, MN 55807
(218) 628-3880 • Fax: (218) 628-3706
www.demolicious.com

Hartel's Disposal

930 Highway 2
Proctor, MN 55810
(218) 729-5446 • Fax: (218) 624-4792
www.hartels-dbj.com

Western Lake Superior Sanitary District

2626 Courtland St.
Duluth, MN 55806
(218) 722-3336 • Fax: (218) 727-7471
www.wlssd.com

See more services provided by
Western Lake Superior Sanitary District on next page.

(Continued on next page.)

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(Continued)

Western Lake Superior Sanitary District Helps Businesses and Residents Alike

Western Lake Superior Sanitary District (WLSSD) provides wastewater and solid waste services and oversight for a 530-square-mile region around Duluth that includes the cities of Duluth, Cloquet, Hermantown, Proctor, Carlton, Scanlon, Thomson, Wrenshall and nine surrounding townships.

WLSSD operates a wastewater treatment plant, yard waste and organic composting site, a hazardous collection site and solid waste transfer station in the Lincoln Park neighborhood of Duluth. WLSSD also operates its Materials Recovery Center solid waste recycling and disposal site in Rice Lake Township. Hours vary by facility and season.

Wastewater and Solid Waste Services

Everything that goes "away" has a proper place in our community – whether it is flushed down a drain, tossed in the trash or recycled.

Disposal for Businesses

All businesses must have garbage disposal services. Businesses and industries in the WLSSD region can choose the hauler that suits their garbage and recycling needs. Garbage haulers are licensed and required to offer specific options for garbage and recycling services.

WLSSD's Solid Waste Ordinance outlines requirements for businesses and other non-residential entities; contact WLSSD with questions or for technical assistance, including waste audits, to meet your waste reduction goals.



Steve Isola

Helping Local Businesses Reduce Waste

Reducing waste at work just makes sense! Save money and resources with wise purchasing, recycling and reusing. WLSSD can help. Staff assist businesses with waste audits, discuss opportunities, help set up successful waste reduction and recycling programs and are available to troubleshoot recycling and food waste challenges at your worksite.

Managing Banned Items and Bulky Wastes

Some items are banned from the garbage and need to be managed differently. Small amounts of appliances or electronics used in daily operations (like a break room television or a computer at an accounting firm) can be recycled for a fee at the Materials Recovery Center. Review the Business Guide to the MRC, available at www.wlssd.com, to see item limits.

There are also local licensed options for larger scale electronics recycling. Businesses wishing to recycle large amounts of electronics are encouraged to contact licensed electronics recyclers directly. Hazardous wastes may be managed through WLSSD's Clean Shop program or other hazardous waste hauling services in the region. Contact WLSSD for information and advice about how to properly manage other wastes.

Disposal for Residents

There are many options for curbside garbage and recycling service in the WLSSD service area. Residents in the WLSSD region can choose the waste hauler that suits their garbage and recycling needs. Self-hauling, or the transport of municipal solid waste (MSW, or everyday items we use and then throw away: product packaging, food scraps, "disposables" of all kinds) is prohibited in the District. Residents must use a trash hauling service.

The Materials Recovery Center provides residents with a disposal option for bulky items or demolition debris that do not fit into the garbage can; the Household Hazardous Waste Facility provides a disposal option for wastes like chemicals, solvents, pesticides and paint products.

WLSSD's Yard Waste Compost Site offers residents a disposal option for brush and branches, leaves, grass clippings, garden waste and other vegetative materials.

Using the Materials Recovery Center

WLSSD's Materials Recovery Center, located at 4587 Ridgeview Road, is available for residents and businesses to dispose of or recycle many bulky items that don't fit in the trash can, and other items – like appliances, tires and electronics – that should never go into the trash.

For more information from WLSSD's website, visit www.wlssd.com.



Complete Waste Disposal Solutions

- Hazardous Waste Disposal & Assistance
- Pollution Prevention Programs
- Regional Wastewater Treatment
- Materials Recovery & Reuse
- Waste Reduction & Recycling Assistance
- Food Waste Recovery & Composting
- Yard Waste Composting



Western Lake Superior Sanitary District
(218) 722-3336 • wlssd.com

Public Service Numbers

AIRPORT INFORMATION

(218) 727-2968

AMBULANCE

Mayo Clinic Ambulance
4505 W. Michigan St.
Duluth, MN 55807
Call 911 for emergencies
(218) 722-0807 for non-emergencies

BETTER BUSINESS BUREAU OF MINNESOTA & NORTH DAKOTA

(651) 699-1111
www.bbb.org

CHILD CARE RESOURCES & REFERRAL

Toll free 888-291-9811
www.parentaware.org

CIVIL AIR PATROL

Duluth Composite Squadron
(218) 724-4882
www.duluth.cap.gov

COMMUNITY POLICE STATIONS

WEST POLICING AREA

Office (218) 730-5691
Office (218) 730-5617
Officer James Forsyth
Neighborhoods: Lincoln Park, Riverside, Smithville, Morgan Park, Gary, New Duluth, Fond du Lac, Miller Hill, Duluth Heights, Piedmont Heights, Merritt, Denfeld, Spirit Valley, Norton Park
Phone: (218) 730-5496
Officer Meghan Jones
Area: HRA Properties City Wide
Phone: (218) 730-5582

EAST POLICING AREA

East Policing Area Community
Phone: (218) 730-5656
Phone: (218) 730-5617
Officer Mike Jambor
Area: Sixth Ave. W. to Fourth Ave. E. from First St. to the Aerial Lift Bridge
Phone: (218) 730-5467
Officer Jeffrey O'Connor
Area: DTA Transit
Phone: (218) 730-5547
Officer Ethan Roe
Area: Central Hillside, East Hillside, Canal Park/Park Point, Endion, Chester Park, Congdon, Kenwood, Woodland, Vermillion, Morley Heights, Hunter's Park, Lakeside, Lester Park
Phone: (218) 730-5747

DISABLED SERVICES/INFORMATION

Lighthouse Center for Vision Loss
(218) 624-4828 or (800) 422-0833
www.lcfvl.org

St. Louis County Aging & Disability Services
(218) 726-2366
www.stlouiscountymn.gov

DEPARTMENT OF NATURAL RESOURCES

www.dnr.state.mn.us
Fishing/hunting/boats/snowmobiles
(888) 646-6367(MINN-DNR)
(218) 302-3264 - Duluth Area Fisheries Office

DOMESTIC ABUSE AND SEXUAL ABUSE

First Witness Child Advocacy Center
(218) 727-8353
4 W. Fifth St.
www.firstwitness.org
Program for Aid to Victims of Sexual Assault (PAVSA)
(218) 726-1442
24/7 Crisis Line: (218) 726-1931
32 E. First St., Ste. 200
www.pava.org

Safe Haven Shelter and Resource Center
Resource Center - (218) 623-1000
414 W. First St.
Shelter - (218) 728-6481
www.safehavenshelter.org

EMERGENCY - 911 (Police, Fire, Ambulance)

Coast Guard
1201 Minnesota Ave.
Main Office - (218) 720-5412
Police - Main Office
2030 N. Arlington Ave.
(218) 730-5400
(Monday through Friday 8 a.m. - 6 p.m.)
Fire Department
602 W. Second St.
(218) 730-4394
Street, Water, Sewer
24-hour Emergency Response
(218) 730-4000
Natural Gas
24-hour Emergency Hotline
(218) 730-4100

LEGAL ASSISTANCE

Legal Aid Service of Northeastern MN
302 Ordean Bldg.
424 W. Superior St.
(218) 623-8100
www.lasnm.org

LIBRARIES

Main Library
520 W. Superior St.
(218) 730-4200
www.duluthpubliclibrary.org
Mount Royal Branch
105 Mount Royal Shopping Center
(218) 730-4290
West Duluth Branch
5830 Grand Ave.
(218) 730-4280

LICENSES AND PERMITS

The City Clerk's Office handles elections, voter registration and the issuance of certain licenses and permits, such as building/remodeling permits, liquor licenses, pet licenses and resident parking permits.

City of Duluth

330 City Hall, 411 W. First St.
Duluth, MN 55802
Phone: (218) 730-5500
Fax: (218) 730-5923
Parks & Recreation Dept.
(218) 730-4300
www.duluthmn.gov

St. Louis County Courthouse

Birth/death records and marriage licenses
(218) 726-2559
Judge or Court Administrator to perform marriage:
(218) 726-2436 or 726-2460

Driver's License Exam Station
4602 Grand Ave., Ste. 990
(218) 628-4925

St. Louis County License Center
1600 Miller Trunk Highway
(east side entrance at Miller Hill Mall)

(218) 279-2520

SERVICES:

Driver License/Permit/ID
Renewals, plat book sales, passport application processing and photos, property tax payment processing.
Motor Vehicle/DNR Licenses
Cars, trucks, motorcycles, trailers, snowmobiles, bicycles, boats, all-terrain vehicles, off-road vehicles, RVs, metal traction device stickers.

Duluth Area Motor Vehicle Registration Office

Car, boat, ATVs, snowmobiles, fishing, hunting licenses
6630 Grand Ave.
(218) 624-0736

PASSPORTS

St. Louis County Auditor's Service Center
Miller Hill Mall
1600 Miller Trunk Highway., Ste. L22B
Duluth, MN 55811
Phone: (218) 279-2520
Fax: (218) 279-2521

POISON CONTROL CENTERS

(800) 222-1222

POST OFFICE STATIONS

www.usps.com
Duluth Post Office
2800 W. Michigan St.
(218) 723-2527
Lakeside Station
4427 E. Superior St.
Miller Hill Station
4903 Matterhorn Drive
Mount Royal Station
200 Mount Royal Shopping Center
Proctor Station
217 Second St.
West Duluth Station
215 N. Central Ave.
Customer Postal Unit-Pike Lake Super America
5601 Miller Trunk Highway

ROAD CONDITIONS

Information - 511
www.511mn.org
Statewide (800) 657-3774, ext. 3

SENIOR CITIZEN SERVICES

City of Duluth Senior Programs
(218) 730-4310
Northspan/ARDC
(218) 722-5545
St. Louis County
(218) 726-2063
Minnesota Citizens Federation-Northeast
(218) 727-0207

SOCIAL SERVICES

United Way
2-1-1 Information & Referral
Dial 2-1-1 or (800) 543-7709
Head of the Lakes United Way
(218) 726-4770
www.hlunitedway.org
St. Louis County Public Health & Human Services
(800) 450-9777

TOURISM & VISITOR INFORMATION

Visit Duluth
225 W. Superior St., Ste. 110
(218) 722-4011 or (800) 438-5884
www.visitduluth.com

Minnesota State Tourism

www.exploreminnesota.com
888-VISITMN / (651) 556-8465
Thompson Hill
(State Information Center/Rest Area)
8525 W. Skyline Pkwy.
(218) 723-4938
State Parks Reservations
www.dnr.state.mn.us/state_parks/reservations.html
MinnesotaWebHome
(866) 857-2757

VOLUNTEERING

YMCA - Volunteer & Community Service
(218) 722-4745 ext. 159
www.duluthymca.org/programs/about/volunteer
Head of the Lakes United Way
(218) 726-4770
www.hlunitedway.org
Community Action Duluth
(218) 726-1665
www.communityactionduluth.org

WEATHER SERVICE

(218) 729-6697

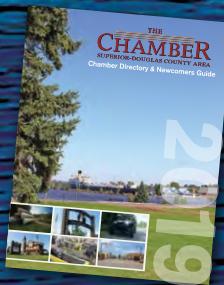


REACH ...

BUSINESS TO BUSINESS:



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DULUTH

Duluthian Magazine - Bimonthly to Chamber members

Xpress Newsletter - Monthly to Chamber members

Annual Business Directory - Sent to Chamber members and newcomers

SUPERIOR

Positively Superior Magazine -
Bimonthly to all Superior businesses

Annual Chamber Directory -
Sent to Chamber members and newcomers

TOURISTS:

Duluth/Superior Official Map -
30,000 distributed each May to tourists and newcomers

Canal Park Kiosks - Your message delivered daily



CONSUMERS:

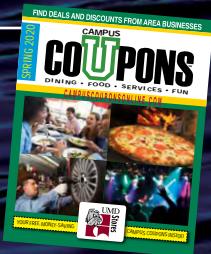
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BUSINESSES

In the alphabetical listings below, the primary products or services of each member have been listed. These are cross-referenced in the Classified section.

BUSINESSES

#

1 LLC

Home - Builders
Josh MacInnes
4413 Venture Ave.
Duluth, MN 55811
(218) 481-0615
www.1llcduluth.com

27 Liquor

Liquor
Ray Miles
2700 W. Michigan St.
Duluth, MN 55806
(218) 206-9011 • Fax: (218) 206-9013
www.facebook.com/27liquor

4th Street Auto Repair Inc.

Auto - Repair & Service
Gary Lofald
1118 E. Fourth St.
Duluth, MN 55805
(218) 724-8090 • Fax: (218) 724-0626
www.4thstauto.com

7 West Tap House

Restaurants
Rick Lampton
7 W. Superior St.
Duluth, MN 55802
(218) 727-2494
www.7westtaphouse.com

90 Day Loans, LLC

Financing / Loans
Nicole Barber
31 W. Second St.
Duluth, MN 55802
(800) 896-8970 • (218) 522-4991
www.90dayloans.com

A

A & L Properties

Real Estate
Tiffany Hughes
11 E. Superior St., Ste. 130
Duluth, MN 55802
(218) 727-9556 • Fax: (218) 727-9559
www.alproperties.us


A.W. Kuettel & Sons Inc.

Mechanical Engineering
Contractors - Roofing
Contractors - Plumbing & Heating
Contractors - Heating & Air Conditioning
Contractors - Mechanical & Industrial
Adam Kuettel

3930 Airpark Blvd.
Duluth, MN 55811
(218) 722-3901 • Fax: (218) 722-6113
akuettel@awkuettel.com
www.awkuettel.com


A-1 Movers Inc.

Moving & Storage
Trucking
Chris Nye
John Nye
Paul Stevens
704 Banks Ave.
Superior, WI 54880
(715) 392-8500 • (715) 392-5199
Fax: (715) 392-4557
move@a1movers.org

A-1 Movers was established in 1983 to help eliminate the stress and worry of relocating, whether across town, across the country or around the world. We are as excited as you are about your relocation. One call hauls it all - office relocations, household goods, storage supply-chain solutions, gun safes and pianos.
www.a1movers.org

A-1 Seamless Gutters

Gutter & Downspouts
Steve Cummins
7450 Highway 8
Saginaw, MN 55779
(218) 729-7744
www.a1seamlessgutters.com

AAA Minnesota / Iowa

Auto - Club
Travel Agencies
Insurance
Sheryl Andersen
2520 Maple Grove Road
Duluth, MN 55811
(218) 723-8055 • (800) 222-1333
Fax: (218) 723-1912
www.aaa.com

AAD Shriners

Meetings/Special Occasion Facility
Scott Abrahamson
5152 Miller Trunk Highway
Hermantown, MN 55811
218-722-7488
www.aadshrine.org

AAR Aircraft Services Duluth

Aircraft Maintenance
Bob Fenton
4600 Stebner Road
Duluth, MN 55803
(218) 355-5600 • (218) 355-5601
www.aarcorp.com


Aardvark Septic Pumping

Portable Toilet Rental
Septic Service
John Peterson
3181 Maple Drive
Cloquet, MN 55720
(218) 879-0121 • (218) 348-9819
www.aardvarkpumping.com

Accounting Systems & Computer Forms

Business Services
Mary Rust
4 W. Eighth St.
Duluth, MN 55806
(218) 723-4029 • Fax: (218) 722-6586
www.maryrust1980.com

Acme Tools

Tools
Mike Carlson
4332 Grand Ave.
Duluth, MN 55807
(218) 628-3523 • Fax: (218) 624-0261
www.acmetools.com

Adam's Pest Control

Pest Control
Todd Leyse
922 Highway 55, Ste. 100
Medina, MN 55340
(218) 720-3030 • (800) 227-2214
www.adamspestcontrol.com

Adecco

Employment
Wendy Thompson-Feste
207 W. Superior St., Ste. 205
Duluth, MN 55802
(218) 720-3265 • Fax: (218) 720-3325
www.adeccoUSA.com


AdMax Displays Inc.

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Jay Ott
Jo Ellen Winship
Jim Caesar
1518 E. Superior St.
Duluth, MN 55812
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info@admaxdisplays.com
AdMax Displays Inc. specializes in delivering your message to outstanding audiences. Our distinctive displays are viewed in the Duluth Entertainment

Convention Center, Tobies in Hinckley, six Minnesota malls and Canal Park in Duluth. From concept and copywriting through design and production, we bring your marketing messages to life – whether on a bus bench, backlit display, in the Duluthian magazine or Positively Superior magazine. AdMax is the publishing partner of the Duluth Area Chamber of Commerce and produces Duluthian magazine, Chamber Xpress newsletter, annual Chamber Business & Community Guide and Official Map of Duluth/Superior, sponsored by the Chamber and Visit Duluth. AdMax also produces the Business Guide for the Superior/Douglas County Area Chamber of Commerce.
www.admaxdisplays.com

Adolfson & Peterson Construction

Construction - Management
Katy Slater
408 W. Superior St.
Duluth, MN 55802
(218) 600-5520

Adolphson Real Estate - Duluth

Real Estate
Les Adolphson
4815 W. Arrowhead Road, Ste. 240
Duluth, MN 55811
(218) 722-8736 • Fax: (218) 722-8807
www.adolphsonrealestate.com

Advanced Design Awnings & Signs

Signs
Chris Mathews
1600 29th St.
Cloquet, MN 55720
(218) 879-9712 • (800) 566-8368
www.advancedawningdesign.com

Advantage Emblem & Screen Printing

Screen Printing
Ben Wizik
Aryanah Bentley
4313 Haines Road
Duluth, MN 55811
(218) 626-4948 • (800) 626-4948
Fax: (218) 626-2916
sales@advantageemblem.com
www.advantageemblem.com

Adventure Zone Family Fun Center

Amusement Center
Teresa Boder
329 S. Lake Ave.
Duluth, MN 55802
(218) 740-4000 • Fax: (218) 740-4003
www.adventurezoneduluth.com

AdvisorNet Financial

Investments
Financial - Planning / Services
Darin Hanson
Thomas Berrisford
202 W. Superior St., Ste. 810
Duluth, MN 55802
(218) 727-6881 • Fax: (218) 720-6856
dhanson@advisornet.com
www.advisornetduluth.com

AdvisorNet Financial

Investments
Financial - Planning / Services
Scott Fisher
202 W. Superior St., Ste. 810
Duluth, MN 55802
(218) 727-6881 • (218) 740-6288
Fax: (218) 720-6856
www.advisornetduluth.com

Affinity Plus Federal Credit Union

Credit Unions
Amanda Bruggman
1820 Maple Grove Road
Duluth, MN 55811
(218) 722-4004 • Fax: (218) 722-4447
www.affinityplus.org

Aflac District Office

Insurance - Employee Benefits
Ariel Novak
4877 Miller Trunk Highway, Ste. 3
Hermantown, MN 55811
(218) 481-8080 • Fax: (218) 216-8079
www.aflac.com

AIA Northern Minnesota

Architects
Mary Margaret Zindren
P.O. Box 241
Duluth, MN 55810
www.aia-mn.org

Aimclear

Marketing - Services
Laura Weintraub
9 W. Superior St., Ste. 200
Duluth, MN 55802
(218) 727-4325
www.aimclearblog.com

Allison & Associates

Sales & Management Training
Dave Allison
3735 Keene Creek Lane
Duluth, MN 55811
(218) 721-3605 • Fax: (218) 728-3904
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info@maxgrayconstruction.com
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Mayo Clinic Ambulance Service

Ambulance Service
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Government - State

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(218) 628-2259 • (218) 326-6098

Fax: (218) 628-9672

www.zenithterrace.com

ZMC Hotels LLC

Hotel - Development & Management

Todd Torvinen

11 E. Superior St., Ste. 170

Duluth, MN 55802

(218) 723-8433 • Fax: (218) 723-4006

www.zmchotels.com

Zvago Cooperative Living at Lake Superior

Senior Independent Living

Maggie McWilliams

7485 France Ave. S.

Edina, MN 55435

(952) 206-2006

www.zvagoliving.com

Notes

Photo by Steve Isola



Moving business forward. ▶

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www.estebrooks.com

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Fax: (218) 720-6909
www.hansenhouseco.com

Kolquist, Seitz & Goldman LLC

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ADULT DAY SERVICES

Benedictine Living Community of Duluth

Barbara Wessberg
935 Kenwood Ave.
Duluth, MN 55811
(218) 522-8900 • Fax: (218) 723-6449
www.blcduluth.org

ADVERTISING - AGENCIES

Brian Barber

Brian Barber
1828 E. Fifth St.
Duluth, MN 55812
(218) 728-0853
www.brianbarber.tv

Creative Arcade

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371 Canal Park Drive, Ste. 212
Duluth, MN 55802
(218) 390-3452 • (218) 393-3151
www.creativearcade.design

Flint Group

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Duluth, MN 55802
(218) 727-1552 • Fax: (218) 740-4101
www.flint-group.com

Giant Voices

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Duluth, MN 55802
(218) 722-7884 • Fax: (218) 722-7853
www.giantvoices.com

Greenfield Communications

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Duluth, MN 55811
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www.greenfieldcomm.com

Hailey Sault

Mike Seyfer
Marsha Hystead
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Duluth, MN 55802
(218) 728-3651 • Fax: (218) 728-6202
www.haileysault.com/

Leaderly

Machelle Lind
5381 Martin Road
Duluth, MN 55811
(507) 581-3502
www.leaderlysuccess.com

Media USA Skywalk Advertising

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207 W. Superior St., Ste. 213B
Duluth, MN 55802
(320) 630-1137 • (320) 693-8129
www.mediausainc.com

Out There Advertising Inc.

Dan Litman
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Duluth, MN 55802
(218) 720-6002 • Fax: (218) 720-5828
www.outthereadvertising.com

Pearson & von Elbe LLC

Briana von Elbe-Manning
1427 London Road
Duluth, MN 55805
(218) 733-0265 • Fax: (218) 733-0286
www.pvadvertising.com

Surge Communications, Innovations and Online Services

Lisa Neitzel
5101 Sheridan Drive
Hermantown, MN 55810
(218) 409-4075 • (612) 367-6567
Fax: (218) 206-0297
www.surgetoday.com

ADVERTISING - INDOOR

AdMax Displays Inc.

Jay Ott
Jo Ellen Winship
Jim Caesar
1518 E. Superior St.
Duluth, MN 55812
(218) 724-2734 • Fax: (218) 728-5841
www.admaxdisplays.com

MCD Media
Michaela Doyle
(218) 310-9071

ADVERTISING - OUTDOOR

AdMax Displays Inc.
Jay Ott
Advertising - Indoor
Jo Ellen Winship
Jim Caesar
1518 E. Superior St.
Duluth, MN 55812
(218) 724-2734 • Fax: (218) 728-5841
www.admaxdisplays.com

Lamar Outdoor Advertising
Matt Harrold
P.O. Box 16030
Duluth, MN 55816
(218) 628-2301 • (800) 234-7293
Fax: (218) 628-0364
www.lamar.com

ADVERTISING - PROMOTIONAL PRODUCTS

Footprint Promotional Advertising
Briana von Elbe - Manning
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Duluth, MN 55805
(218) 740-3700 • Fax: (218) 733-0286
www.footprintpromo.com

Mellin Promotional Advertising Inc.
Peter Mellin
4531 Airpark Blvd.
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Fax: (218) 218) 728-4300
www.mellinstore.com

Proforma Premier of Duluth
Patrick Buchberger
119 N. Seventh Ave. W.
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(218) 310-2696
proformapremierduluth.espswebsite.com

AIRCRAFT - MANUFACTURING

Cirrus Aircraft Corp.
Bill King
4515 Taylor Circle
Duluth, MN 55811
(218) 727-2737 • Fax: (218) 727-2148
www.cirrusaircraft.com

AIRCRAFT MAINTENANCE

AAR Aircraft Services Duluth
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www.aarcorp.com

AIRPORT/AIRLINE

Duluth Airport Authority
Tom Werner
4701 Grinden Drive
Duluth, MN 55811
(218) 625-7773
www.duluthairport.com

AMBULANCE SERVICE

Mayo Clinic Ambulance Service
Greg Hanson
4505 W. Michigan St.
Duluth, MN 55807
(218) 628-9323 • (218) 628-9324
Fax: (218) 628-9332
www.mayoclinic.org/medical-transport

AMUSEMENT CENTER

Adventure Zone Family Fun Center
Teresa Boder
329 S. Lake Ave.
Duluth, MN 55802
(218) 740-4000 • Fax: (218) 740-4003
www.adventurezoneduluth.com

ANTIQUES

Duluth Junk Hunt
Emily Broman
P.O. Box Ste. 15093
Duluth, MN 55815
(218) 348-5333
www.duluthjunkhunt.com

Reimagined, by T. Underwood
Tammy Clore
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Duluth, MN 55802
(218) 565-8291
www.reimaginedbyunderwood.com

APARTMENTS/RENTAL PROPERTY/ TOWNHOMES

Apartment & Home Advisors
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Duluth, MN 55804
(218) 720-3987 • Fax: (218) 525-1491
www.apartmentadvisorsduluth.com

BlueStone Lofts
Jen Dalbec
101 Summit St.
Duluth, MN 55803
(218) 724-3505 • (651) 689-2200
Fax: (218) 464-5068
www.bluestoneduluth.com

Boulder Ridge Luxury Apartment Homes
Lisa Knutson
502 Boulder Drive
Duluth, MN 55811
(218) 728-3700
www.boulderridgeduluth.com

Campus Park

Lisa Knutson
2338 Rice Lake Road
Duluth, MN 55811
(218) 727-2400 • Fax: (218) 720-3986
www.campusparkmn.com

Center City Housing Corp.

Nancy Cashman
105 1/2 W. First St.
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(218) 722-7161 • Fax: (218) 720-3483
www.centercityhousing.org

Chesterwood Apartments

Building Manager
723 Kenwood Ave.
Duluth, MN 55811
(218) 724-4990
www.thiestalle.com

CityView Flats

Nate Huber
333 N. First Ave. W., Ste. 1100
Duluth, MN 55806
(612) 703-3047
www.cityviewduluth.com

ENDI Apartments

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(218) 213-6567
www.endiduluth.com

Hillside Gardens

Stacy Bassett
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(218) 624-2371 • Fax: (218) 624-3608

Ramsey Village Townhomes

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www.thiestalle.com

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Mark Lambert
6770 Stillwater Blvd. N., Ste. 110
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www.summitre.net

Summit Ridge Luxury Apartments

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www.summitridgeduluth.com

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www.johnsonmertzappliance.com

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www.aia-mn.org

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www.arimm.com

Architecture Advantage LLC

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www.architectureadvantage.com

CF Design LTD.

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(218) 727-3282 • Fax: (218) 727-1216
www.krechojard.com

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Duluth, MN 55802
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www.LHBcorp.com

RW Fern Associates - Architects

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Wagner Zaun Architecture

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www.wagnerzaun.com

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Duluth, MN 55802
(218) 722-7174 • (877) 828-9278
Fax: (218) 727-8356
www.framecornergallery.com

Joseph Nease Gallery

Joe Nease
23 W. First St.
Duluth, MN 55802
(218) 481-7750
www.josephneasegallery.com

Silviis of Sivertson Gallery

Melanie Bonney
361 Canal Park Drive
Duluth, MN 55802
(218) 723-7877
www.sivertson.com

D & H Ceramics

Nancy Nilsen
6309 Grand Ave.
Duluth, MN 55807
(218) 624-2483 • (218) 343-5383
[dandhceramics.com](http://www.dandhceramics.com)

ARTISTS**Bailey Builds**

Anna Bailey
5727 Grand Ave.
Duluth, MN 55807
(218) 481-7799
www.baileybuilds.com

ARTS & CULTURAL ORGANIZATIONS**Arrowhead Regional Arts Council**

Drew Digby
424 W. Superior St., Ste. 104
Duluth, MN 55802
(218) 722-0952
www.aracouncil.org

Catalyst Content Festival

Philip Gilpin
P.O. Box 1
Duluth, MN 55801
(802) 780-0031
www.catalyststories.com

Duluth Art Institute

Christina Woods
506 W. Michigan St.
Duluth, MN 55802
(218) 733-7560 • (218) 733-7565
www.duluthartinstitute.org

The Minnesota Ballet

Kelli Latuska
230 W. Superior St., Ste. 50
Duluth, MN 55802
(218) 529-3742 • Fax: (218) 529-3744
www.mnnesotaballet.org

Zeitgeist Teatro/Zinema

Sara Rolfson
222 E. Superior St.
Duluth, MN 55802
(218) 726-5430 • Fax: (218) 726-5431
www.zeitgeistarts.com

ASSISTED LIVING**BeeHive Assisted Living Homes of Duluth, MN**

Jon Kalkbrenner
4014 Trinity Road
Duluth, MN 55811
(218) 343-3428
[beehivehomes.com](http://www.beehivehomes.com)

Diamond Willow Advanced Care

Natalie Zeleznikar
1411 London Road
Duluth, MN 55806
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Fax: (218) 625-2338
www.diamondwillow.com

Ecumen Lakeshore

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www.ecumenlakeshore.org

Keystone Bluffs Assisted Living

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www.keystonebluffs.com

Limestone Health Care Inc.

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(218) 481-7306 • Fax: (218) 481-7309
www.limestonehealthcare.com

McCarthy Manor

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2221 N. Arlington Ave.
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(218) 722-1501 • Fax: (218) 722-5882
www.mccarthymanor.com

ASSOCIATIONS - BUSINESS & PROFESSIONAL

Better Business Bureau of MN & ND

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Burnsville, MN 55337
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Fax (651) 699-7665
www.thefirstbbb.org

Iron Mining Association of Minnesota

Kelsey Johnson
324 W. Superior St., Ste. 502
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(218) 722-7724
www.taconite.org

Lake Superior Area Realtors Inc.

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(218) 728-5676 • Fax (866) 392-7950
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Northern Mechanical/ Plumbing Contractors Association

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Sterle Law

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302 W. Superior St., Ste. 800
Duluth, MN 55802
(218) 722-0073 • Fax: (218) 722-0390
www.trialgroupnorth.com

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Audio Visual Resources Inc.

Brita Edgerton
500 S. 59th Ave., Ste. 202
Duluth, MN 55807
(218) 722-6219 • Fax: (218) 722-6949
www.avrduluth.com

Sound Central LLC

Trent Edgerton
500 S. 59th Ave., Ste. 202
Duluth, MN 55807
(715) 392-4553 • Fax (715) 392-1451
www.soundcentservices.com

AUTO - BODY SHOP

Uncle Dunbar's Auto Body

Rick Dunbar
210 E. First St.
Duluth, MN 55802
(218) 722-1050 • Fax: (218) 722-4584
www.uncledunbars.com

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AAA Minnesota/Iowa

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Duluth, MN 55811
(218) 723-8055 • (800) 222-1333
Fax: (218) 723-1912
www.aaa.com

AUTO - COLLATERAL RECOVERY

Duke Boys

Darin Lind
6110 Grand Ave.
Duluth, MN 55807
(218) 722-8885
www.dukeboys.us

AUTO - DEALERS

Duke Boys

Darin Lind
6110 Grand Ave.
Duluth, MN 55807
(218) 722-8885
www.dukeboys.us

Duluth Chrysler Jeep Dodge and Ram

Tom Jubie
4755 Miller Trunk Highway
Duluth, MN 55811
(218) 720-6123 • Fax: (218) 727-4670
www.duluthdodge.com

Kari Toyota

Chris Kari
1002 Tower Ave.
Superior, WI 54880
(715) 394-4429 • (800) 236-4429
Fax (715) 394-8603
www.karitoyota.com

Kia of Duluth

Brad Nelson
1701 W. Michigan St.
Duluth, MN 55806
(218) 722-4542
www.kiaofduluth.com

Kolar Automotive Group

Peter Kolar
4770 W. Arrowhead Road
Duluth, MN 55811
(218) 727-7481
www.kolarnet.com

Krenzen Auto

Howie Krenzen
2500 Mall Drive
Duluth, MN 55811
(218) 727-2905 • Fax: (218) 727-0187
www.krenzen.com

NorthStar Ford

Brian Gilchrist
1420 Miller Trunk Highway
Duluth, MN 55811
(218) 727-3673 • (800) 450-3673
Fax: (218) 727-8774
www.northstarford.net

Volkswagen of Duluth

Jay Peterson
4735 Loberg Ave.
Duluth, MN 55811
(218) 722-6989 • Fax: (218) 336-0531
www.vwoduluth.com

AUTO - EXHAUST**Muffler Clinic & Brake Service**

Barry Larson
323 E. Central Entrance
Duluth, MN 55811
(218) 722-4696 • (218) 722-0321
www.mufflerclinicandautorepair.com

AUTO - PROPANE FUEL**Como Oil & Propane**

Jim Olson
5820 Old Highway 61
Duluth, MN 55810
(218) 722-6666
www.comooilandpropane.com

AUTO - REPAIR & SERVICE**4th Street Auto Repair Inc.**

Gary Lofald
1118 E. Fourth St.
Duluth, MN 55805
(218) 724-8090 • Fax: (218) 724-0626
www.4thstauto.com

AutoMedics

Mike Archer
532 E. Fifth St.
Duluth, MN 55805
(218) 722-8082 • Fax: (218) 722-8011
www.automedicsduluth.com

CARS Complete Auto Repair & Service

John Archer
4849 Howard Gnesen Road
Duluth, MN 55803
(218) 522-4444
www.carsduluth.com

Duke Boys

Darin Lind
6110 Grand Ave.
Duluth, MN 55807
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Foreign Affairs of Duluth Inc.

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722 E. Ninth St.
Duluth, MN 55805
(218) 722-2246 • (218) 722-2951
Fax: (218) 722-3155
www.foreignaffairsofduluth.com

AUTO - TOWING**Duke Boys**

Darin Lind
6110 Grand Ave.
Duluth, MN 55807
(218) 722-8885
www.dukeboys.us

AVIATION / TRANSPORTATION**Monaco Air Duluth**

Don Monaco
4535 Airport Approach Road
Duluth, MN 55811
(218) 727-2911 • Fax: (218) 727-6937
www.monacoairduluth.com

AWARDS & TROPHIES**Stewart's Bikes, Sports & Trophies**

Steve Meyer
102 S. 29th Ave. W.
Duluth, MN 55806
(218) 625-5501
www.stewartsbikesandsports.com

BAKERY**Great Harvest Bread Co.**

Ian Kidd
3 S. 13th Ave. E.
Duluth, MN 55802
(218) 728-9510 • Fax: (218) 728-7918
www.greatharvestduluth.com

Johnson's Bakery

Scott Johnson
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Duluth, MN 55806
(218) 727-1889 • (218) 525-9988
Fax: (218) 218) 529-3771
www.johnsonsbakery.com

BANKS**Bell Bank**

Tim McShane
230 W. Superior St., Ste. 611
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www.bell.bank

BMO Harris Bank - Superior

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Fax (715) 394-9188
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Bremer Bank

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Frandsen Bank & Trust - Duluth

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The Lake Bank

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National Bank of Commerce

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1314 E. Superior St.
Duluth, MN 55805
(218) 730-0277 • Fax: (218) 730-0280
www.nbcbanking.com

National Bank of Commerce - Downtown

306 W. Superior St.
Duluth, MN 55802
(218) 722-3445
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Tom Mullin
4105 Richard Ave.
Hermantown, MN 55811
(218) 727-7555
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131 W. Superior St.
Duluth, MN 55802
(218) 722-4784 • Fax: (218) 722-7904
www.northshore.bank

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| Park State Bank - Mount Royal Branch Laurie Miller 120 Mount Royal Shopping Circle Duluth, MN 55803 (218) 728-1172 | Wells Fargo Bank - Denfeld Branch Kim Priem 3931 W. Superior St. Duluth, MN 55807 (218) 723-2694 www.wellsfargo.com | Edgewater Hotel & Waterpark Jason Miller Sarah Warner Ruth Heitke 2400 London Road Duluth, MN 55812 (218) 728-3601 • (800) 777-7925 Fax: (218) 728-3727 www.duluthwaterpark.com |
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Two Harbors, MN 55616
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(218) 728-1622 (Office)
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(218) 348-8754
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Duluth, MN 55802
(218) 481-7737
www.northspan.org

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www.greatharvestduluth.com

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Duluth, MN 55802
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Carlton, MN 55718
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Fax: (218) 878-2414
www.blackbearcasinoresort.com

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Tina Nordin
129 E. Superior St.
Duluth, MN 55802
(218) 720-5100 • (800) 873-0280
Fax: (218) 218) 720-5150
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Tower, MN 55790
(800) 555-1714 • (218) 753-7859
Fax: (218) 753-6482
www.fortunebay.com

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Hinckley, MN 55037
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Duluth, MN 55812
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Paul Kaz
Kristin Grant
300 Canal Park Drive
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(218) 464-4790 • (218) 606-1075
Fax 218-606-1076
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(218) 501-0707
www.chestercreekchiro.com

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Dr. Lara Hill
306 W. Superior St., Ste. 412
Duluth, MN 55808
(218) 464-6673
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2340 Mountain Shadow Drive
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(507) 251-1060
www.northernlakeschiro.com

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(218) 722-4171
www.kwiktrip.com

Kwik Trip - Grand Avenue

2901 Grand Ave
Duluth, MN 55806
(218) 624-6079
www.kwiktrip.com

Kwik Trip - Grand Avenue 6516

6516 Grand Ave.
Duluth, MN 55807
(218) 624-2616
www.kwiktrip.com

Kwik Trip - Michigan Street

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Duluth, MN 55806
(218) 722-4695
www.kwiktrip.com

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 Brian Henrickson
 3801 W. Superior St.
 Duluth, MN 55807
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 Fax: (218) 624-1432
www.mplsco2.com

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 Duluth, MN 55802
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www.northpointgis.com

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 Duluth, MN 55807
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 (218) 624-7768 • (218) 428-7398
www.caddyshackduluth.com

GOVERNMENT**Consulate General of Canada**

Carl Pilon
 701 4th Ave. S., Ste. 900
 Minneapolis, MN 55415
 (612) 492-2912
www.minneapolis.gc.ca

GOVERNMENT - CITY**City of Duluth - Attorney's Office**

Gunnar Johnson
 411 W. First St., Room 410
 Duluth, MN 55802
 (218) 730-5490 • Fax: (218) 730-5918
www.duluthmn.gov

City of Duluth - Chief Administrative Officer

Noah Schuchman
 411 W. First St., Room 402
 Duluth, MN 55802
 (218) 730-5370 • Fax: (218) 730-5904
www.duluthmn.gov

City of Duluth - City Clerk

Chelsea Helmer
 411 W. First St., Room 330
 Duluth, MN 55802
 (218) 730-5500 • Fax: (218) 730-5923
www.duluthmn.gov

City of Duluth - City Council (1st Dist.)

Gary Anderson
 411 W. First St., Room 330
 Duluth, MN 55802
 (218) 464-8527
www.duluthmn.gov

City of Duluth - City Council (2nd Dist.)

Joel Sipress
 411 W. First St., Room 330
 Duluth, MN 55812
 (218) 728-4185
www.duluthmn.gov

City of Duluth - City Council (3rd Dist.)

Roz Randorf
 411 W. First St., Room 330
 Duluth, MN 55802
 (218) 443-8364
www.duluthmn.gov

City of Duluth - City Council (4th Dist.)

Renee Van Nett
 411 W. First St., Room 330
 Duluth, MN 55811
 (218) 730-5354
www.duluthmn.gov

City of Duluth - City Council (5th Dist.)

Janet Kennedy
 411 W. First St., Room 330
 Duluth, MN 55808
 (218) 341-6113
www.duluthmn.gov

City of Duluth - City Council (At-Large)

Arik Forsman
 411 W. First St., Room 330
 Duluth, MN 55803
 (218) 409-8822
www.duluthmn.gov

City of Duluth - City Council (At-Large)

Zack Filipovich
 411 W. First St., Room 330
 Duluth, MN 55802
 (218) 393-0212
www.duluthmn.gov

City of Duluth - City Council (At-Large)

Barb Russ
 411 W. First St., Room 330
 Duluth, MN 55802
 (218) 310-2065
www.duluthmn.gov

City of Duluth - City Council (At-Large)

Derek Medved
 411 W. First St., Room 330
 Duluth, MN 55801
 (218) 464-8625
www.duluthmn.gov

City of Duluth - Communications

Kate Van Daele
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 Duluth, MN 55802
 (218) 730-5309 • Fax: (218) 730-5904
www.duluthmn.gov

City of Duluth - Department of Public Administration

Jim Filby Williams
 411 W. First St., Room 403
 Duluth, MN 55802
 (218) 730-5319 • Fax: (218) 730-5920
www.duluthmn.gov

City of Duluth - Finance Department

Wayne Parson
 411 W. First St., Room 107
 Duluth, MN 55802
 (218) 730-5028 • Fax: (218) 730-5919
www.duluthmn.gov

City of Duluth - Fire Chief

Shawn Krizaj
 602 W. Second St.
 Duluth, MN 55802
 (218) 730-4390 • Fax: (218) 723-3282
www.duluthmn.gov

City of Duluth - Human Rights Office

Carl Crawford
 411 W. First St., Room 407
 Duluth, MN 55802
 (218) 730-5291

City of Duluth - Mayor's Office

Emily Larson
 411 W. First St., Room 402
 Duluth, MN 55802
 (218) 730-5230 • Fax: (218) 730-5904
www.duluthmn.gov/mayor

City of Duluth - Parks & Recreation

411 W. First St., Ground Floor
 Duluth, MN 55802
 (218) 730-4300 • (218) 730-4309
 Fax: (218) 730-5913
www.duluthmn.gov/parks/

City of Duluth - Planning and Economic Development

Chris Fleege
 411 W. First St., Room 418
 Duluth, MN 55802
 (218) 730-5310 • Fax: (218) 730-5904
www.duluthmn.gov

City of Duluth - Police Chief

Mike Tusken
2030 N. Arlington Ave.
Duluth, MN 55811
(218) 730-5020 • Fax: (218) 730-5910
www.duluthmn.gov/police

GOVERNMENT - COUNTY**St. Louis County Administration**

Kevin Gray
100 N. Fifth Ave. W., Ste. 202
Duluth, MN 55802
(218) 726-2448 • (218) 726-2450
Fax: (218) 726-2469
www.stlouiscountymn.gov

St. Louis County Attorney's Office

Mark Rubin
100 N. Fifth Ave. W., Room 501
Duluth, MN 55802
(218) 726-2323 • Fax: (218) 726-2332
www.stlouiscountymn.gov

St. Louis County Auditor's Office

Nancy Nilsen
100 N. Fifth Ave. W., Room 214
Duluth, MN 55802
(218) 726-2380 • Fax: (218) 726-5060
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St. Louis County Commissioner (1st Dist.)

Frank Jewell
100 N. Fifth Ave. W., Room 202
Duluth, MN 55802
(218) 726-2450 • Fax: (218) 726-2469
www.stlouiscountymn.gov

St. Louis County Commissioner (2nd Dist.)

Patrick Boyle
100 N. Fifth Ave. W., Room 202
Duluth, MN 55802
(218) 726-2359 • Fax: (218) 726-2469
www.stlouiscountymn.gov

St. Louis County Commissioner (3rd Dist.)

Beth Olson
100 N. Fifth Ave. W., Room 202
Duluth, MN 55802
(218) 726-2562 • Fax: (218) 726-2469
www.stlouiscountymn.gov

St. Louis County Commissioner (4th Dist.)

Paul McDonald
320 Miners Drive E.
Ely, MN 55731
(218) 365-8200 • Fax: (218) 365-6453
www.stlouiscountymn.gov

St. Louis County Commissioner (5th Dist.)

Keith Musolf
100 N. Fifth Ave. W., Room 202
Duluth, MN 55802
(218) 726-2450 • Fax: (218) 726-2469
www.stlouiscountymn.gov

St. Louis County Commissioner (6th Dist.)

Keith Nelson
Virginia Courthouse, 300 S. Fifth Ave.
Virginia, MN 55792
(218) 749-7108 • Fax: (218) 749-7160
www.stlouiscountymn.gov

St. Louis County Commissioner (7th Dist.)

Mike Jugovich
Hibbing Courthouse, 1810 12th Ave. E.
Hibbing, MN 55746
(218) 262-0201 • Fax: (218) 262-0203
www.stlouiscountymn.gov

St. Louis County Land & Minerals Department

Mark Weber
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Duluth, MN 55802
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www.stlouiscountymn.gov

St. Louis County Planning & Community Development

Darren Jablonsky
320 W. Second St.
Duluth, MN 55802
(218) 725-5000 • Fax: (218) 725-5029
www.stlouiscountymn.gov

St. Louis County Public Health & Human Services

Linnea Mirsch
320 W. Second St.
Duluth, MN 55802
(218) 726-2096 • Fax: (218) 726-2163
www.stlouiscountymn.gov

St. Louis County Public Records & Property Valuation

Mary Garness
100 N. Fifth Ave. W., Room 101
Duluth, MN 55802
(218) 726-2677 • Fax: (218) 725-5025
www.stlouiscountymn.gov

St. Louis County Public Works

James Foldesi
4787 Midway Road
Duluth, MN 55811
(218) 625-3830 • Fax: (218) 625-3888
www.stlouiscountymn.gov

St. Louis County Sheriff's Office

Ross Litman
100 N. Fifth Ave. W., Room 103
Duluth, MN 55802
(218) 726-2341
www.stlouiscountymn.gov

St. Louis County Veterans Services Office

Tedd Ells
4815 Burning Tree Road, Ste. 100
Duluth, MN 55811
(218) 725-5285 • Fax: (218) 723-4678
www.stlouiscountymn.gov/veterans

GOVERNMENT - STATE**Minnesota Department of Transportation**

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Duluth, MN 55812
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Duluth, MN 55811
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Miner's Inc. - Super One Foods

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Hermantown, MN 55811
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www.superonefoods.com/contact

Miner's Warehouse

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(218) 624-1028 • Fax: (218) 624-1056
www.superonefoods.com

Mount Royal Market

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Duluth, MN 55803
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Fax: (218) 724-0347
www.mountroyalmarket.com

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Duluth, MN 55802
(218) 724-6427 • Fax: (218) 728-8090
www.superonefoods.com

Schwan's Home Service

Marvin Kramer
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Esko, MN 55733
(218) 879-5470

West Duluth Super One Foods

Tom O'Neill
5300 Bristol St.
Duluth, MN 55807
(218) 628-1965 • Fax: (218) 628-2030
www.superonefoods.com

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Hillary Heinz
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Duluth, MN 55807
(218) 728-0884
www.wholefoods.coop

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Hillary Heinz
610 E. Fourth St.
Duluth, MN 55805
(218) 728-0884 • Fax: (218) 728-0490
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Duluth, MN 55802
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Duluth, MN 55805
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(218) 786-8364 (Clinic) Fax: (218) 720-2470
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Duluth, MN 55802
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Fax (715) 685-9326
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Dayle Patterson
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www.alz.org/mnnd

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Duluth, MN 55802
(218) 340-8735
www.heart.org

Arrowhead EMS Association

Adam Shadiow
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Duluth, MN 55811
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www.pathwaystoachievementinc.com

Peace of Mind of Duluth Inc.

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Duluth, MN 55802
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Duluth, MN 55805
(218) 481-7242
www.lightspeedlift.com

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Jena Evans
Blaine Gamst
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Duluth, MN 55802
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(218) 786-4000 (Hospital)
(218) 786-8364 (Clinic)
Fax: (218) 720-2470
www.essentiahealth.org

Essentia Health-Duluth

502 E. Second St.
Duluth, MN 55805
(218) 727-8762 • Fax: (218) 786-5892
www.essentiahealth.org

Essentia Health - St. Mary's Medical Center

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(218) 786-4000 • Fax: (218) 786-4383
www.essentiahealth.org

Lakewalk Surgery Center Inc.

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Duluth, MN 55805
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www.lakewalk.com

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Duluth, MN 55805
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www.slhduluth.com

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www.americinnsilverbay.com

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1088 Highway 61
Two Harbors, MN 55616
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www.bwspiritmountainduluth.com

Canal Park Lodge

Jim Paquette
250 Canal Park Drive
Duluth, MN 55802
(218) 279-6000 • (800) 777-8560
Fax: (218) 279-4055
www.canalparklodge.com

Comfort Inn - West

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Fax: (218) 624-7263
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www.countryinns.com/duluthmn_north

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Fax: (218) 628-2076
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(218) 728-3601 • (800) 777-7925
Fax: (218) 728-3727
www.duluthwaterpark.com

Fairfield Inn & Suites Duluth Waterfront

Ellen Betzold
1000 Minnesota Ave.
Duluth, MN 55802
(218) 722-6001 • Fax: (218) 722-6002
www.marriott.com/DLHFW

Fitger's Inn

Scott Vesterstein
600 E. Superior St.
Duluth, MN 55802
(218) 722-8826 • (888) 348-4377
Fax: (218) 722-8826
www.fitgers.com

**Grand Casino Hinckley,
Hotel & Convention Center**

Kim Anderson
Casinos
777 Lady Luck Drive
Hinckley, MN 55037
(800) 472-6321 • Fax (320) 384-4857
www.grandcasinomn.com

Hampton Inn - Duluth Canal Park

Lorri Drake
Janet Shatto
310 Canal Park Drive
Duluth, MN 55802
(218) 720-3000 • (800) 426-7866
Fax: (218) 722-3969
www.duluthmn.hamptoninn.com

Hampton Inn and Suites - Duluth North

Mike Stanton
1002 Mall Drive
Duluth, MN 55811
(218) 481-7707
www.duluthnorthmallarea.hamptonby7hilton.com

Holiday Inn & Suites - Duluth Downtown

Brandon Porter
Shawn McLaughlin
200 W. First St.
Duluth, MN 55802
(218) 722-1202 • (800) 477-7089
Fax: (218) 722-0233
www.holidayinn.com/duluthmn

Holiday Inn Express & Suites:

Duluth North - Miller Hill
Anna Fry
4725 Market St.
Duluth, MN 55811
(218) 722-0909 • Fax: (218) 722-0901
www.hiexpress.com/duluthnorth

Hostel du Nord

Bob Monahan
217 W. First St.
Duluth, MN 55802
(218) 341-0793
hosteldunord.com

The Inn On Lake Superior

Jesse Hinkemeyer
350 Canal Park Drive
Duluth, MN 55802
(218) 726-1111 • (888) 668-4352
Fax: (218) 727-3976
www.theinnonlakesuperior.com

La Quinta Inn & Suites

Vickie Tuttle
1805 Maple Grove Road
Duluth, MN 55811
(218) 722-0700
www.laquintaduluth.com

Pier B Resort Hotel

Jon Driscoll
800 Railroad St.
Duluth, MN 55802
(218) 481-8888
www.pierbresort.com

Radisson Hotel Duluth Harborview

Jordan Dols
Nancy Kilpo
505 W. Superior St.
Duluth, MN 55802
(218) 727-8981 • Fax: (218) 727-0162
www.radisson.com/duluthmn

Residence Inn Marriott - Duluth

Cherrill Horton
517 W. Central Entrance
Duluth, MN 55811
(218) 279-2885 • Fax: (218) 279-2886
www.marriott.com/dlhri

Sheraton Duluth Hotel

Karen Pionk
301 E. Superior St.
Duluth, MN 55802
(218) 733-5660 • Fax: (218) 733-5650
www.sheratonduluth.com

South Pier Inn

Branden Robinson
701 S. Lake Ave.
Duluth, MN 55802
(218) 786-9007 • (800) 430-7437
Fax: (218) 786-9015
www.southpierinn.com

Superior Shores Resort & Conference Center

Jenna Pederson
1521 Superior Shores Drive
Two Harbors, MN 55616
(218) 834-5671 • Fax: (218) 834-5677
www.superiorshores.com

The Suites Hotel at Waterfront Plaza

Charlie Johnson
325 S. Lake Ave.
Duluth, MN 55802
(218) 727-4663 • (800) 784-1716
Fax: (218) 722-0572
www.thesuitesduluth.com

Tru by Hilton - Duluth Mall Area

Fred Midge
503 Clearwood Drive
Duluth, MN 55811
(701) 426-7808 • (701) 306-1659
www.hilton.com

HOUSING**BlueStone Flats**

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133 Summit St.
Duluth, MN 55803
(218) 461-3800
www.bluestoneflats.com

Capstone Apartments

Shae Nehiba
4725 Matterhorn Circle
Duluth, MN 55811
(218) 355-0998
www.capstone.apartments.com

Housing & Redevelopment Authority of Duluth

Jill Keppers
222 E. Second St.
Duluth, MN 55805
(218) 529-6300 • Fax: (218) 529-6344
www.duluthhousing.com

One Roof Community Housing

Jeff Corey
12 E. Fourth St.
Duluth, MN 55805
(218) 727-5372 • Fax: (218) 727-3646
www.1roofhousing.org

HOUSING - CORPORATE**Residence Inn Marriott - Duluth**

Cheryll Horton
517 W. Central Entrance
Duluth, MN 55811
(218) 279-2885 • Fax: (218) 279-2886
www.marriott.com/dlhri

HUMANE SOCIETY**Animal Allies Humane Society**

Julie Waltenburg
4006 Airport Road
Duluth, MN 55811
(218) 722-5341 • Fax: (218) 722-7975
www.animalallies.net

IMPORTS**Reasor Companies Inc.**

Lance Reasor
130 E. Ninth St.
Duluth, MN 55805
(218) 723-1156 • Fax: (218) 723-1156
www.pajamawarmer.com

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Jena Evans
Blaine Gamst
4002 London Road
Duluth, MN 55804
(218) 625-7100 • Fax: (218) 625-7808
www.ecumenlakeshore.org

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1510 12th St.
Cloquet, MN 55720
(218) 879-9119 • Fax: (218) 879-4905
www.velansteamtraps.com

Mars Supply

Bruce Mars
4319 W. First St.
Duluth, MN 55807
(218) 628-0303 • Fax: (218) 628-3594
www.marsupply.com

INFORMATION TECHNOLOGY**ARI Network Services Inc.**

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120 W. Second St.
Duluth, MN 55802
(414) 973-4300 • Fax (414) 973-4620
www.arinet.com

Citon Corp.

Brandon Lee
209 W. First St.
Duluth, MN 55802
(218) 720-4435 • Fax: (218) 722-1231
www.citon.com

Compudyne Inc.

Kaitlyn Vasko
306 W. Michigan St., Ste. 200
Duluth, MN 55802
(218) 729-0920 • Fax: (218) 733-1291
www.compudyne.com

INSURANCE**AAA Minnesota / Iowa**

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Duluth, MN 55811
(218) 723-8055 • (800) 222-1333
Fax: (218) 723-1912
www.aaa.com

Allstate

Suzy Allen
3601 Minnesota Drive, Ste. 725
Bloomington, MN 55435
612-760-2910
www.allstate.com

Cartier Agency, Inc.

Matt Cartier
Cory Cartier
Jeremy Jeannette
Nate Lehman
2631 W. Superior St.
Duluth, MN 55806
(218) 727-5992 • Fax: (218) 727-8501
www.caduluth.com

Duluth Insurance Agency Inc.

Wade Smith
413 S. 20th Ave. E.
Duluth, MN 55812
(218) 724-4507 • Fax: (218) 724-4573
www.duluthinsure.com

Farmers Insurance

Mark Lipke
394 S. Lake Ave., Ste. 600
Duluth, MN 55802
(218) 520-3003 • (218) 536-6389

Farmers Insurance -

Bonnie J. Jacobson Insurance Agency
Bonnie J. Jacobson
Nicole Fitzwater
738 E. Superior St.
Duluth, MN 55802
(218) 722-2215 • Fax: (218) 722-1971
www.farmersagent.com/bperkins

Gardner Agency - Allstate Insurance

Christopher Gardner
24 W. Central Entrance
Duluth, MN 55811
(218) 722-2444 • (800) 295-2444
Fax: (218) 722-1824
agents.allstate.com/christopher-gardner-duluth-mn1.html

Hanlon and Associates Insurance Agency

Tucker Hanlon
501 S. Lake Ave., Ste. 320
Duluth, MN 55802
(218) 491-7855 • (218) 341-6186
Fax: (218) 491-7858
www.hanlonandassociates.com

Hays Companies

Patty Gascoigne
394 S. Lake Ave., Ste. 515
Duluth, MN 55802
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www.hayscompanies.com

Holden Insurance Agency

Cynthia Sund
823 Belknap St.
Superior, WI 54880
(715) 394-7741 • (800) 783-1046
Fax (715) 394-7502
www.holdeninsurance.com

J3 Insurance

Jeff McCaffrey
325 S. Lake Ave., Ste. 706
Duluth, MN 55802
(218) 728-3600 • Fax: (218) 728-9910
www.j3ins.com

Joel Brekken Agency

Joel Brekken
4202 E. Superior St.
Duluth, MN 55804
(218) 724-5553

Marsh & McLennan Agency

Pam Smith
1502 London Road, Ste. 210
Duluth, MN 55812
(218) 722-7472 • Fax: (218) 722-7896
www.marshmma.com/
LiscombHoodMasonisNowMarshMcLennanAgency.aspx

Nate Kahring State Farm

Nate Kahring
6630 Grand Ave, Ste. 105
Duluth, MN 55807
(218) 628-3396 • Fax: (218) 624-0953
www.natekahring.com

**Otis-Magie Insurance Agency Inc.,
A Marsh & McLennan Agency LLC Company**

Tom Stender
332 W. Superior St. Ste. 700
Duluth, MN 55802
(218) 722-7753 • (800) 241-2425
Fax: (218) 722-7756
www.otismagie.com

Reliable Insurance Agency

Scott Wojtysiak
Ben Carlson
Micki Wojtysiak
Mike Lewis
Sarah Rautell
5094 Miller Trunk Highway, Ste. 500
Hermantown, MN 55811
(218) 729-6791 • Fax: (218) 879-6619
www.reliablemn.com

State Farm Insurance - Susan Coen

Susan Coen
5600 Grand Ave.
Duluth, MN 55807
(218) 624-3658 • Fax: (218) 624-3659
www.susancoen.com

Young & Associates Insurance

Thomas Young
Earl Hamilton
Peter Young
Timothy Young
Jessica Betts
Bemen Carlson
Hunter Bergerson
202 W. Superior St., Ste. 400
Duluth, MN 55802
(218) 722-1481 • Fax: (218) 722-6564
www.younginsure.com

INSURANCE - BUSINESS**Reliable Insurance Agency**

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Ben Carlson
Micki Wojtysiak
Mike Lewis
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5094 Miller Trunk Highway, Ste. 500
Hermantown, MN 55811
(218) 729-6791 • Fax: (218) 879-6619
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202 W. Superior St., Ste. 400
Duluth, MN 55802
(218) 722-1481 • Fax: (218) 722-6564
www.younginsure.com

INSURANCE - EMPLOYEE BENEFITS**Aflac District Office**

Ariel Novak
4877 Miller Trunk Highway, Ste. 3
Hermantown, MN 55811
(218) 481-8080 • Fax: (218) 216-8079
www.aflac.com

Cartier Agency Inc.

Matt Cartier
Cory Cartier
Jeremy Jeannette
Nate Lehman
2631 W. Superior St.
Duluth, MN 55806
(218) 727-5992 • Fax: (218) 727-8501
www.caduluth.com

Johnson Insurance Consultants

Jeff Coenen
302 W. Superior St., Ste. 400
Duluth, MN 55802
(218) 722-4431 • (218) 529-2399
Fax: (218) 722-4440
www.jicbenefits.com

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332 W. Superior St., Ste. 700
Duluth, MN 55802
(218) 722-7753 • (800) 241-2425
Fax: (218) 722-7756
www.otismagie.com

Solutions Insurance Agencies

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Heidi Nessa
Sonja Jones
Mike Bergum
215 N. Central Ave., Ste. 6
Duluth, MN 55807
(218) 628-1878 • (218) 302-7200
Fax: (218) 628-3515
www.solutionsagencies.com

Wheeler Associates

Andy Wheeler
Ryan Coole, ChFC, QPFC
H. James Wheeler
Patrick J. Heffernan, CEBS, CLTC
324 W. Superior St., Ste. 1000
Duluth, MN 55802
(218) 722-8010 • Fax: (218) 722-0945
www.wheeler-associates.com

INSURANCE - HEALTH

Blue Cross Blue Shield of Minnesota - Duluth Retail Center
Jeremy Hoglund
425 W. Superior St., Ste. 1060
Duluth, MN 55802
(218) 529-9199 • Fax (651) 662-0460
www.bluecrossmn.com/centers/Home/Location?locationId=4

HealthPartners

Mark Blatzheim
306 W. Michigan St., Ste. 302
Duluth, MN 55802
(877) 577-4361
www.healthpartners.com

Medica

Dan Badger
130 W. Superior St., Ste. 914
Duluth, MN 55802
(218) 733-1151 • Fax: (218) 733-1140
www.medica.com

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Tom Stender
332 W. Superior St. Ste. 700
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Fax: (218) 722-7756
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Ben Carlson
Micki Wojtysiak
Mike Lewis
Sarah Rautell
5094 Miller Trunk Highway, Ste. 500
Hermantown, MN 55811
(218) 729-6791 • Fax: (218) 879-6619
www.reliablemn.com

INSURANCE - HEALTH CLAIMS PROCESSING**UnitedHealthcare**

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Duluth, MN 55811
(218) 279-6500 • Fax: (218) 279-6761
www.uhc.com

INSURANCE - LIFE**Cartier Agency, Inc.**

Matt Cartier
Cory Cartier
Jeremy Jeannette
Nate Lehman
2631 W. Superior St.
Duluth, MN 55806
(218) 727-5992 • Fax: (218) 727-8501
www.caduluth.com

**Otis-Magie Insurance Agency Inc.,
A Marsh & McLennan Agency LLC Company**

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332 W. Superior St., Ste. 700
Duluth, MN 55802
(218) 722-7753 • (800) 241-2425
Fax: (218) 722-7756
www.otismagie.com

INSURANCE - PROPERTY & CASUALTY**Cartier Agency Inc.**

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Cory Cartier
Jeremy Jeannette
Nate Lehman
2631 W. Superior St.
Duluth, MN 55806
(218) 727-5992 • Fax: (218) 727-8501
www.caduluth.com

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Bonnie J. Jacobson Insurance Agency
Bonnie J. Jacobson
Nicole Fitzwater
738 E. Superior St.
Duluth, MN 55802
(218) 722-2215 • Fax: (218) 722-1971
www.farmersagent.com/bperkins

Field & Connolly Ltd.

Mark Connolly
1317 Tower Ave.
Superior, WI 54880
(715) 392-9829 • Fax: (715) 392-8480
www.fieldconnolly.com

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Fax: (218) 722-7756
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**INSURANCE -
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Bloomington, MN 55431
(952) 838-4200 • Fax (952) 838-2000
www.sfmic.com

Solutions Insurance Agencies

Tom Bergum
Heidi Nessa
Sonja Jones
Mike Bergum
215 N. Central Ave., Ste. 6
Duluth, MN 55807
(218) 628-1878 • (218) 302-7200
Fax: (218) 628-3515
www.solutionsagencies.com

INTERIOR DESIGN**Bradley Interiors**

Sean Bradley
1735 Maple Grove Road
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(218) 722-6306 • (888) 283-0317
Fax: (218) 722-8078
www.bradleyinteriorsmn.com

**INTERNET -
MARKETING & ADVERTISING****Faster Solutions Inc.**

Brandon Knowles
10 E. Superior St., Ste. 200
Duluth, MN 55802
(218) 733-3936 • (877) 204-7890
Fax: (218) 733-3933
www.fastersolutions.com

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Duluth, MN 55802
(218) 720-6002 • Fax: (218) 720-5828
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Kristin Knisley
322 W. First St.
Duluth, MN 55802
(218) 720-4037 • (218) 491-4653
Fax: (218) 722-4035
www.centurylink.com

Spectrum Business/Enterprise

Dixie Duffey
640 Garfield Ave.
Duluth, MN 55802
(715) 450-9318
www.business.spectrum.com

INTERNET - WEBSITE DESIGN**Faster Solutions Inc.**

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10 E. Superior St., Ste. 200
Duluth, MN 55802
(218) 733-3936 • (877) 204-7890
Fax: (218) 733-3933
www.fastersolutions.com

L'Co. Creative

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512 N. 45 Ave. E.
Duluth, MN 55804
(218) 461-9032
www.lcocreative.com

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Duluth, MN 55802
(218) 720-6002 • Fax: (218) 720-5828
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Duluth, MN 55802
(218) 733-3936 • (877) 204-7890
Fax: (218) 733-3933
www.fastersolutions.com

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Darin Hanson
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202 W. Superior St., Ste. 810
Duluth, MN 55802
(218) 727-6881 • Fax: (218) 720-6856
www.advisornduluth.com

AdvisorNet Financial

Scott Fisher
202 W. Superior St., Ste. 810
Duluth, MN 55802
(218) 727-6881 • (218) 740-6288
Fax: (218) 720-6856
www.advisornduluth.com

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Kristin Rognerud Dan Maki
Mike Owens
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Duluth, MN 55802
(218) 336-2500 • (888) 840-8299
www.ascentialwealth.com

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2200 London Road, Ste. 200
Duluth, MN 55812
(218) 724-3037 • (800) 777-4501
Fax: (888) 673-3170
www.edwardjones.com

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3625 London Road
Duluth, MN 55808
(715) 892-6325 • (704) 230-9039
www.invest@kref1.com

RBC Wealth Management - Bubalo, Lawien and Meese Family Wealth Group

Gary Bubalo Cheryl Meese
John Lawien Robert Bubalo
1420 London Road, Ste. 201
Duluth, MN 55805
(218) 728-8413 • (218) 728-8418
Fax: (218) 728-8410
www.rbcwmfa.com/bubalolawienfamilywealthgroup/index.htm

The Teberg Fund

Ann Hockman
Curtis A. Teberg
5161 Miller Trunk Highway
Duluth, MN 55811
(218) 722-8248 • Fax: (218) 722-8823
www.tebergfund.com

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Gregg McCall
130 W. Superior St.
Duluth, MN 55802
(218) 723-2807 • Fax: (218) 723-2817

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| Juhl Halvorson | Geoffrey Popham |
| Kara Proctor | Jennifer Beauregard |
| David J. Webb | Jeremy Mattonen |
| Lisa Harma | Troy Huff |

Christine Klingaman
130 W. Superior St., Ste. 300
Duluth, MN 55802
(218) 723-2952 • Fax: (218) 723-2878
www.usbank.com

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Jim Jarocki
744 E. Superior St.
Duluth, MN 55802
(218) 726-1000 • Fax: (218) 726-1607
www.stolatpartners.com

INVESTMENTS - RETIREMENT PLANNING**Ascential Wealth Advisors**

Dave Kohlhaas Brad Christiansen
Kristin Rognerud Dan Maki
Mike Owens
11 E. Superior St., Ste. 500
Duluth, MN 55802
(218) 336-2500 • (888) 840-8299
www.ascentialwealth.com

JMR Financial Group

Nathan Madill
1225 Tower Ave., Ste. 305
Superior, WI 54880
(715) 392-0202 • Fax: (218) 727-7156
www.jmrgf.com

JNBA Financial Advisors Inc.

Stephanie Rossi
324 W. Superior St., Ste. 200
Duluth, MN 55802
(218) 249-0044 • (800) 675-4793
Fax: (218) 249-0045
www.jnba.com

North Shore Bank

Ken Johnson
131 W. Superior St.
Duluth, MN 55802
(218) 722-4784 • Fax: (218) 722-7904
www.northshore.bank

RBC Wealth Management - Bubalo, Lawien and Meese Family Wealth Group

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John Lawien Robert Bubalo
1420 London Road, Ste. 201
Duluth, MN 55805
(218) 728-8413 • (218) 728-8418
Fax: (218) 728-8410
www.rbcwmfa.com/bubalolawienfamilywealthgroup/index.htm

The Teberg Fund

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Curtis A. Teberg
5161 Miller Trunk Highway
Duluth, MN 55811
(218) 722-8248 • Fax: (218) 722-8823
www.tebergfund.com

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4133 Stebner Road
Hermantown, MN 55811
(218) 729-6551 • (800) 627-5195
Fax: (218) 729-6520
www.dalcoonline.com

SupplyWorks - Duluth

Riley Brooks
(218) 343-4944
www.supplyworks.com

Twin Ports Paper & Supply Inc.

Paul Laskowski
4223 Airpark Blvd.
Duluth, MN 55811
(218) 722-6547 • Fax: (218) 722-6729
www.twinportspaper.com

JEWELRY**Security Jewelers**

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Kyle Genereau
Baird Montgomery
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Duluth, MN 55802
(218) 722-6633 • Fax: (218) 722-9151
www.securityjewelers.com

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Duluth, MN 55812
(218) 728-6895 • Fax: (218) 728-1965

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Duluth, MN 55808
(218) 626-2242 (866) 626-8348
www.veitusa.com

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Duluth, MN 55802
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www.saslandarch.com

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Duluth, MN 55805
(651) 775-1914
www.maytaglaundryduluth.com

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Duluth, MN 55802
(218) 730-4200 • (218) 730-4225
Fax: (218) 723-3822
www.duluthpubliclibrary.org

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5907 Cant Road
Duluth, MN 55804
(218) 525-4181 • Fax: (218) 428-9501
www.metamorphosiscct.com

LIQUOR

27 Liquor

Ray Miles
2700 W. Michigan St.
Duluth, MN 55806
(218) 206-9011 • Fax: (218) 206-9013
www.facebook.com/27liquor

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625 W. Central Entrance
Duluth, MN 55811
(218) 722-4507 • Fax: (218) 722-4508
www.cashwise.com

Duluth Whiskey Project LLC

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525 S. Lake Ave., Ste. 102
Duluth, MN 55802
(651) 233-3279
www.duluthwhiskey.com

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Duluth, MN 55811
(218) 728-4499

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2156 London Road
Duluth, MN 55812
(218) 428-0861
www.jordandecaro.results.net

Keller Williams Big Life Team

Darcie Novak
600 E. Superior St., Ste. 502
Duluth, MN 55802
(218) 780-7036 • (218) 302-1550
www.biglifeteam.com

Marine Iron Properties

Dan Meierhoff
325 S. Lake Ave., Ste. 705
Duluth, MN 55802
(218) 349-1972

Minnesota Power Land & Real Estate Management

Amy Brose
30 W. Superior St.
Duluth, MN 55802
(218) 723-3981 • (888) 526-3648
Fax: (218) 355-3827
www.mpland.com

Oneida Realty Co.

Steven LaFlamme
Kaila Gatz
Patty McGaffey
306 W. Superior St., Ste. 1605
Duluth, MN 55802
(218) 722-0816 • Fax: (218) 720-6879
www.oneidarealty.com

Real Estate Consultants

Conner Linde
4116 W. Eighth St.
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(218) 343-3107
recduluth.com

Real Living Messina & Associates - Deanna Bennett

Deanna Bennett
1512 E. Superior St.
Duluth, MN 55812
(218) 343-8444 • Fax: (218) 728-2322
www.deannabennett.com

Real Living Messina & Associates - Gage Hartman

Gage Hartman
1512 E. Superior St.
Duluth, MN 55812
(218) 821-0998
gagehartman.results.net

Real Living Messina & Associates Inc.

Frank Messina
1512 E. Superior St.
Duluth, MN 55812
(218) 728-4436 • (800) 385-8842
Fax: (218) 728-2322
www.mzr.com

Real Living Messina & Associates - Matt Privette

Matt Privette
1512 E. Superior St.
Duluth, MN 55812
(218) 428-4835
www.mattprivette.com

RE/MAX Results - Emily Kalligher

Emily Kalligher
2520 Maple Grove Road
Duluth, MN 55811
(218) 722-2810 (952) 829-3808
www.results.net

RE/MAX Results - London Road

Emily Kalligher
2516 London Road
Duluth, MN 55812
(218) 722-2810 (952) 829-3808
www.results.net

RE/MAX Results - Maria Letsos

Maria Letsos
2911 Tower Ave.
Superior, WI 54880
(218) 349-0267 • (715) 392-1111
www.MariaLetsos.com

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Duluth, MN 55802
(218) 590-8205
www.titaniumpartnersllc.com

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302 W. Superior St., Ste. 600
Duluth, MN 55802
(218) 727-8583 • Fax: (218) 727-1697

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Marva Beckman-Lasky
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Duluth, MN 55802
(218) 727-8122 • Fax: (218) 727-8564
www.atwatercommercial.com

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Steve Bragg
158 Evergreen Road
Lutsen, MN 55612
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Fax: (218) 663-7091
www.calhouncompanies.com

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301 W. First St., Ste. 715
Duluth, MN 55802
(218) 722-5556 • Fax: (218) 720-6684
www.fisalter.com

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Valerie Rappana
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Duluth, MN 55802
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www.gregfollmer.com/lease/

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Dave Holappa
2009 London Road, Ste. 101
Duluth, MN 55812
(218) 722-0357
www.holappa.com

Kleiman Realty

Joe Kleiman
1934 London Road
Duluth, MN 55812
(218) 722-9900
www.kleimanrealty.com

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1330 E. Superior St.
Duluth, MN 55802
(218) 590-8205
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Bill Wilson
P.O. Box 3027
Duluth, MN 55803
(218) 348-1800

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Duluth, MN 55802
(218) 722-5556
www.mydubin.com

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www.launchproperties.com

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Duluth, MN 55812
(218) 343-8444 • Fax: (218) 728-2322
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Duluth, MN 55812
(218) 728-4436 • (800) 385-8842
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www.mzr.com

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Duluth, MN 55802
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www.demolicious.com

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Karen Anderson
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www.ecumenlakeshore.org

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1710 London Road
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www.beaconpointeduluth.com

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Brian Anderson
2826 Highway 61
Two Harbors, MN 55616
(218) 834-3796 • (800) 627-9565
Fax: (218) 834-6396
www.grandsuperior.com

Larsmont Cottages on Lake Superior

Troy Melichar
596 Larsmont Way
Two Harbors, MN 55616
(218) 834-8250 • (866) 689-5634
Fax: (218) 834-8269
www.larsmontcottages.com

Odyssey Resorts

Kirk Schultz
227 W. First St., Ste. 650
Duluth, MN 55802
(218) 728-8060 • Fax: (218) 728-8065
www.odysseyresorts.com

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Eric Hanson
2746 Vermilion Drive
Cook, MN 55723
(218) 666-5478
www.pehrsonlodge.com

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Duluth, MN 55802
(218) 727-2494
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LeeAnn Huot
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Duluth, MN 55802
(218) 727-4921 • Fax: (218) 720-3804
www.bellisos.com

Black Woods Grill & Bar, Duluth

Blake Yorde
2525 London Road
Duluth, MN 55812
(218) 724-1612 • Fax: (218) 724-0402
www.blackwoods.com

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Kellen Thoreson
612 Seventh Ave.
Two Harbors, MN 55616
(218) 834-3846
www.blackwoods.com

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Jason Vincent
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Duluth, MN 55802
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www.boatclubrestaurant.com

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Scott Stoyanoff
2590 Guss Road
Duluth, MN 55810
(218) 624-9901
www.buffalohouseduluth.com

Buffalo Wild Wings

Chad Baker
1307 Miller Trunk Highway
Duluth, MN 55811
(218) 722-5100 • Fax: (218) 722-5111
www.buffalowildwings.com

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Tom Wroblewski
Paul Kaz
Kristin Grant
300 Canal Park Drive
Duluth, MN 55802
(218) 464-4790 • (218) 606-1075
Fax 218-606-1076
www.canalparkbrewery.com

Cloud 9 Asian Bistro

Vicky Cao
308 S. Lake Ave.
Duluth, MN 55802
(218) 786-9888 • Fax: (218) 786-0888
www.cloud9asianbistro.com

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Duluth, MN 55806
(218) 727-1150
www.clydeparkduluth.com

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1906 W. Superior St.
Duluth, MN 55806
(218) 606-1607
www.corktowndeli.com

Crooked Pint Ale House - Duluth

Russ Smith
1402 W. Arrowhead Road, Ste. 100
Duluth, MN 55811
(218) 464-4129
www.crookedpint.com

Duluth Grill

Tom Hanson
118 S. 27th Ave. W.
Duluth, MN 55806
(218) 726-1150
www.duluthgrill.com

Famous Dave's

Greg Toon
355 S. Lake Ave.
Duluth, MN 55802
(218) 740-3180 • Fax: (218) 740-3183
www.famousdaves.com

Fitger's Brewhouse Brewery & Grille

Marcy Wojick
600 E. Superior St.
Duluth, MN 55802
(218) 726-1392 • (218) 279-BREW
Fax: (218) 733-9480
www.brewhouse.net

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Hinckley, MN 55037
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Grandma's Restaurant Co.

Corporate Office
Brian Daugherty
525 S. Lake Ave.
Duluth, MN 55802
(218) 727-2250 • Fax: (218) 727-5604
www.grandmasrestaurants.com

Grandma's Saloon & Grill

Jill Toms
522 S. Lake Ave.
Duluth, MN 55802
(218) 727-4192 • Fax: (218) 723-1986
www.grandmasrestaurants.com

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Debra Wilson
200 W. First St.
Duluth, MN 55802
(218) 727-3387 • Fax: (218) 279-9934
www.hiduluth.com/dining/the-Greenery

JJ Astor

Kari Smith
505 W. Superior St.
Duluth, MN 55802
(218) 722-8439 • (218) 727-8981
Fax: (218) 727-0162
www.radisson.com/duluth-hotel-mn-55802/duluth/hotel/dining/jjastor

KeyPort Liquor Outlet & Lounge

Mark Casper
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1900 Belknap St.
Superior, WI 54880
(715) 392-5855 • Fax (715) 392-6148
www.keyportliquors.com

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Derek Snyder
394 S. Lake Ave.
Duluth, MN 55802
(218) 722-2355
www.lakeavenerestaurantandbar.com

Little Angie's Cantina

Sandy Kolasinski
11 Buchanan St.
Duluth, MN 55802
(218) 727-6117 • Fax: (218) 720-3804
www.littleangies.com

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Nicole Wilde
1908 W. Superior St.
Duluth, MN 55806
(715) 209-0370
www.lovecreamery.com

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Brandon Porter
205 W. Superior St.
Duluth, MN 55802
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www.lyrickitchenbar.com

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Ryan Anderson
2105 London Road
Duluth, MN 55812
(218) 728-2091 • Fax: (218) 724-3044

Mr. D's Bar & Grill

Al Terwey
5622 Grand Ave.
Duluth, MN 55807
(218) 624-4178 • Fax: (218) 624-0134
www.mrdsbar.com

New Scenic Cafe

Scott Graden
5461 North Shore Drive
Duluth, MN 55804
(218) 525-6274
www.newsceniccafe.com

Northland Subway Inc.

Mike Jones
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Duluth, MN 55811
(218) 727-2994 • Fax: (218) 727-8193
www.subway.com

OMC Smokehouse

Jeff Petcoff
1909 W. Superior St.
Duluth, MN 55806
(218) 606-1611
www.omcsmokehouse.com

Outback Steakhouse

Bjorn Carlson
P.O. Box 15338
Duluth, MN 55815
(218) 722-2471 • Fax: (218) 722-2479
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Duluth, MN 55807
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(218) 722-2344
www.panerabread.com

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 Duluth, MN 55811
 (218) 728-8021 • (320) 593-2557
www.papamurphys.com

Papa Murphy's Take 'N' Bake Pizza - Grand Avenue
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 4602 Grand Ave.
 Duluth, MN 55807
 (218) 624-5000 • (320) 593-2557
www.papamurphys.com

Perkins Family Restaurant - East
 Sean Flaherty
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 Duluth, MN 55812
 (218) 728-3619 • (715) 392-3003
 Fax: (715) 392-3013
www.duluthperkins.com

Perkins Family Restaurant - Miller Hill
 Dillon Flaherty
 1302 Miller Trunk Highway
 Duluth, MN 55811
 (218) 727-4188
www.perkinsrestaurants.com

Perkins Family Restaurant - West
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www.juice-pharm.com

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 Duluth, MN 55802
 (218) 623-7425
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 Duluth, MN 55802
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www.pizzaluce.com

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 Duluth, MN 55802
 (218) 336-2705 • Fax: (218) 733-5650
www.restaurant301.com

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 Duluth, MN 55802
 (218) 728-1192 • Fax: (218) 728-9878
www.sirbens.com

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 Duluth, MN 55802
 (218) 722-4724 • Fax: (218) 720-3804
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 Duluth, MN 55803
 (218) 724-0010
www.tavernduluth.com

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 520 E. Fourth St.
 Duluth, MN 55805
 (218) 727-4518 • (218) 340-4679
unclelouiscafe.com/index.html

Valentini's Vicino Lago
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 1400 London Road
 Duluth, MN 55805
 (218) 728-5900 • Fax: (218) 724-7278
www.valentinisduluth.com

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 Jason Vincent
 1608 Woodland Ave.
 Duluth, MN 55803
 (218) 249-1957
www.thevanillabean.com

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 Duluth, MN 55802
 (218) 606-1868

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 Duluth, MN 55804
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www.drycoduluth.com

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 Duluth, MN 55811
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www.loyerdisasterrestoration.com

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 Sarah Peterson
 501 Tower Ave.
 Superior, WI 54880
 (218) 727-8588
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ServiceMaster Recovery by Restoration Holdings
 Scott Youngdahl
 807 Weeks Ave.
 Superior, WI 54880
 (715) 718-4515
www.servicemaster-rrh.com

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 (218) 723-1363
www.batteriesplus.com

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 Duluth, MN 55811
 (218) 464-4416 • Fax: (218) 464-4417
www.bendersshoes.com

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 1600 Miller Trunk Highway, Ste. 5
 Duluth, MN 55811
 (218) 409-1394

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 Duluth, MN 55806
 (218) 343-4512 • (218) 409-6856
www.dlhclothing.com

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 345 S. Lake Ave.
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www.flagshipduluth.com

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 1910 W. Superior St.
 Duluth, MN 55806
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 Duluth, MN 55802
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www.lesterrivertradingco.com

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 Duluth, MN 55802
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www.lotusonthelake.net

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(218) 723-1970 • (877) 722-0829
Fax: (218) 740-3245
www.mainstreamduluth.com

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Duluth Public Schools Academy - Edison Charter

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3301 Technology Drive
Duluth, MN 55811
(218) 728-9556 • Fax: (218) 728-2075
www.duluthedisoncharterschools.com

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Anne Wise
332 W. Michigan St., Ste. 300
Duluth, MN 55802
(218) 722-7574 • Fax: (218) 625-6068
www.harborcityschool.org

Marshall School

Kevin Breen
1215 Rice Lake Road
Duluth, MN 55811
(218) 727-7266 • Fax: (218) 727-1569
www.marshallschool.org

Proctor Public Schools - ISD 704

John Engelking
131 Ninth Ave.
Proctor, MN 55810
(218) 628-4934 • Fax: (218) 628-4937
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Duluth, MN 55804
(218) 721-4236
www.slcsduluth.org

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Teresa Kenney
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Duluth, MN 55812
(218) 724-8565
www.stellamaris.academy

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